



Tulare Public Cemetery District

900 East Kern Ave Tulare, Ca. 93274
Phone: (559)686-5544 Fax: (559)686-7484

www.tularecemetery.net

Email office@tularecemetery.net

This is an Endowment Care Interment Property

Chairman

James Pennington

Vice Chairman

Carlos Ramos

Secretary

Stephen Presant

Trustees

Xavier Avila

Alberto Aguilar

AGENDA

**Regular Board Meeting
Thursday, April 28, 2022,
1:00PM**

PRELIMINARIES:

- 1.1 Call to Order
- 1.2 Roll Call
- 1.3 Pledge of Allegiance
- 1.4 Moment of Silence in Memory of Those Who Have Passed
- 1.5 Recognition of Visitors
- 1.6 Public Comments (three (3) minutes per person)
- 1.7 Trustee Comments (three (3) minutes per person)

NOTICE TO THE PUBLIC PUBLIC COMMENT PERIOD

AT THIS TIME, MEMBERS OF THE PUBLIC MAY COMMENT ON ANY ITEM THAT IS NOT ON THE AGENDA THAT IS WITHIN THE JURISDICTION OF THE BOARD. Under state law, matters presented under this item cannot be discussed or acted upon by the board at this time. For items appearing on the agenda, the public is invited to make comments at the time the item comes up for board consideration. Any person addressing the board will be limited to a maximum of three (3) minutes so that all interested parties have an opportunity to speak

OPEN SESSION – AGENDA ITEMS: (All items are subject to discussion and possible action by the Board of Trustees.)

- 2.1 Speaker from Christy Vaults
- 2.2 Approve Minutes of March 24 2022 Regular Board Meeting
- 2.3 The Cemeterians report
- 2.4 District Manager's report
- 2.5 Audit Committee report
- 2.6 Approve February 2022 financial reports
- 2.7 Approve March 2022 financial reports
- 2.8 Interment report for January-April 20, 2022
- 2.9 Board Meeting Calendar for remainder of the year
- 2.10 Board training by counsel
- 2.11 New Business
- 2.12 Report on conference at Visalia
- 2.13 Office hours
- 2.14 Plot box software
- 2.15 Travel policy
- 2.16 Update Kern and North Grave Marker Rules and Regulations Policy
- 2.17 Oleander Lane at Kern Grave Marker Policy
- 2.17 Golden State Risk Management Authority-Workers Compensation
- 2.18 Resolution in Support of Exeter Cemetery District Measure U
- 2.19 Censure of Alberto Aguilar, Potential Action

CLOSED SESSION – ITEMS:

3.1 **CONFERENCE WITH LEGAL COUNSEL – PENDING LITIGATION**

Pending Litigation (Government Code Section 54956.9(d)(2))
Interment of Dolly Faria

3.2 **Public Employee Evaluation** (Government Code Section 54957) For the Position of: District Manager.

OPEN SESSION FROM CLOSED SESSION:

4.1 **Announcements out (If Any)**

ADJOURNMENT:

OPEN SESSION AGENDA ITEMS
NOTICE TO THE PUBLIC

ALL WRITINGS, MATERIALS AND INFORMATION PROVIDED TO THE BOARD FOR THEIR CONSIDERATION RELATING TO ANY OPEN SESSION AGENDA ITEMS OF THE MEETING ARE AVAILABLE FOR PUBLIC INSPECTION DURING NORMAL BUSINESS HOURS MONDAY THROUGH FRIDAY 8:00 AM – 5:00 PM AT THE ADMINISTRATION OFFICE OF THE DISTRICT LOCATED AT 900 E. KERN AVE., TULARE, CA 93274

IN COMPLIANCE WITH THE AMERICANS WITH DISABILITIES ACT, IF YOU SHOULD NEED SPECIAL ASSISTANCE TO PARTICIPATE IN THIS MEETING, PLEASE CONTACT THE BOARD OFFICE AT (559) 686-5544 FORTY-EIGHT (48) HOURS PRIOR TO THIS MEETING.

Rules of Decorum

- Meetings of the Tulare Cemetery District shall be conducted in an orderly manner to ensure that the public has a full opportunity to be heard and that the deliberative process of the Trustees is retained at all times.
- No person in the audience at a District meeting shall engage in disorderly, boisterous conduct or other acts which disturb, disrupt or otherwise impede the orderly conduct of any District meeting.
- The Chair shall request that a person who is breaching the rules of decorum be orderly and silent. If, after receiving a warning from the Chair, a person persists in disturbing the meeting, the Chair shall order him or her, to leave the District meeting.
- If such person does not remove himself or herself, the Penal Code provides that every person who, without authority of law, willfully disturbs or breaks up any meeting, not unlawful in its character, is guilty of a misdemeanor.

Addressing the Cemetery Board

- No person shall address the Trustees without first being recognized by the Chair.
- Each person shall confine his or her remarks to the agenda item.
- Each person shall limit his or her remarks for business items or oral communications to three minutes, with a total of 15 minutes allotted for the Public Comment Period unless further time is granted by the Chair.
- All remarks shall be addressed to the Trustees as a whole and not to any single member thereof, unless in response to a question from such member.
- No question may be asked of the Trustees without permission of the Chair.

Trustee Conduct

- The Tulare Public Cemetery Trustees agree to disagree.
- The Tulare Public Cemetery Trustees when desiring to speak shall address the Chair and confine their remarks to the questions under debate.
- The Tulare Public Cemetery Trustees will use respectful language, will not shout nor use aggressive behavior when communicating ideas, beliefs or comments.
- The Tulare Public Cemetery Trustees will not allow personal attacks on staff, each other, or the public.
- The Tulare Public Cemetery Trustees will not condone issues brought before the board that warrant public review without allowing the staff to review the situation and/or permission to add to the board agenda. Issues that warrant review, discussion and/or consideration of the legislative body shall be presented at an open and public meeting in a courteous and professional manner.
- The Tulare Public Cemetery Trustees will not condone grandstanding.
- The Tulare Public Cemetery Trustees will not belabor issues that have either been resolved or tabled to ensure continued productive discussions and decisions.
- The Tulare Public Cemetery Trustees will be proactive in addressing disagreements with fellow members or staff by directly addressing concerns with that member through meaningful and respectful dialogue.



**Tulare Public Cemetery District
Regular Board Meeting Minutes
March 24, 2022**



CALL TO ORDER:

The Tulare Public Cemetery Regular Board Meeting was called to order at 1:05p.m., at 900 E. Kern Ave, Tulare, California by Chairperson Jim Pennington. Other trustees present were Vice Chairman Charlie Ramos, Secretary Steve Presant, Trustees Xavier Avila, Alberto Aguilar and District Manager Clara Bernardo.

RECONGNITION OF VISITORS:

Four members of the public was attendance.

PUBLIC COMMENTS:

Three members of the public spoke

TRUSTEE COMMENTS:

Four Trustees spoke

OPEN SESSION:

- 2.1 Avila moved to approve February 24, 2022 minutes as corrected. Vote (5-0)
- 2.2 Linda Maloy spoke of the
 - A- Flag installation pattern for the May Memorial Day event
 - B- Receives calls for headstone cleanup, says it's very rewarding
 - C- She is currently working on matching loose oval ceramic photos to missing headstones
 - D- Working on getting measurements on a flag for Memorial Day.
- 2.3 Bernardo reported on
 - A- Sprinklers are coming back on
 - B- Cleaning up of trees
 - C- Use of the south side of Kern Plots are still going forward.
 - D- New chairs and popup tents have been order for services and canopies have been fixed
- 2.4 Presant presented discussion of March 21, 2022 Audit Committee Meeting.
- 2.5 Ramos moved to approve January 2022 financials Vote (5-0)
- 2.6 County Counsel Aaron Zaheen presented training on what is a contract? Who can sign? What wording is in a contract and what can go wrong?
- 2.7 New Business:
 - A- Avila asked to consider moving funds into Fund 807.
 - B- Avila asked to consider a board workshop to plan for future projects.
 - C- Ramos would like to add a policy on loitering on next agenda

Avila left the meeting



**Tulare Public Cemetery District
Regular Board Meeting Minutes
March 24, 2022**



2.8 Ramos moved to approve use of DocuSign. Vote (4-0)

2.9 Board reviewed Ad Hoc Committee results for New Employee handbook dated 12/9/2021.

Ramos moved to approve 12/9/2021 Employee Handbook as corrected by Board noting multiple changes. Full time employment is at least 32 hours on Page 3; Remove first paragraph under Qualifications on page 4 and add that no cemetery employee or officers of the cemetery will supervised/oversee minor children volunteers; Copies of documents from 12 cents to 15 cents per page on page 10; Remove per diem rate on Page 13; Paid Jury Duty to 2 days on Page 28; Changes approved by consensus.

Avila returned to meeting

2.10 Board decided to the pre-pay contracts service fee was a price change and a public hearing at the next board meeting would be necessary to approve.

2.11 Board discusses the naming of Kern Cemetery roads for a fee but decided to pursue fund raising for names.

2.12 Additional Plots-Item tabled

2.13 Ramos moved to ask Aaron Zaheen county council to create a RFP (Request for Proposal) to enclose entire Kern Cemetery with metal wrought iron fencing. Vote Aguilar-yes, Ramos-yes, Pennington-yes, Presant-yes and Avila-no. Vote total (4-1)

2.14 Bernard, Aguilar, Ramos and Pennington spoke of their experience at the recent (CAPC) California Association of Public Cemetery convention in Monterey.

2.15 Board and District Manger discussed derogatory comments made by Trustee Aguilar at the CAPC meeting. Presant asked for an agenda item to censure Trustee Aguilar at the next board meeting because of comments made at the recent CAPC meeting. Avila moved to censure. Vote Avila-yes, Presant- yes, Pennington-no, Ramos-yes, Aguilar-no. Vote Total (3-2)

Adjourned at 5:50pm

Respectfully Submitted,

Board Secretary

Tulare Public Cemetery District

Profit & Loss Budget Performance

February 2022

Ordinary Income/Expense	Feb 22	Budget	Jul '21 - Feb 22	YTD Budget	Annual Budget
Income					
3999 - Total Beginning Cash Available	0	32,618	0	260,945	391,418
4000 - County Taxes					
4001 - Current Secured	0	13,833	111,337	110,667	166,000
4006 - Current Unsecured	0	750	-0	6,000	9,000
4008 - Prior Secured	0	253	0	2,027	3,040
4009 - Prior Unsecured	0	11	0	87	130
4030 - Suppl Current Secured	0	233	0	1,867	2,800
4033 - Suppl Prior Secured	0	33	0	267	400
4060 - Residual Distributions	0	542	0	4,333	6,500
4069 - PT Facilities	0	492	0	3,933	5,900
5000 - Aid-Other Governmental Agencies	0	3	0	20	30
5050 - Homeowners Property Tax Relief	0	100	0	800	1,200
4000 - County Taxes - Other	0		0	0	0
Total 4000 - County Taxes	0	16,250	111,337	130,000	195,000
4801 - Interest Income - 772	0	250	2,390	2,000	3,000
5400 - Charges for Current Services	96,793	61,015	783,752	488,121	732,182
5450 - Concrete Base	6,200		30,200		
5805 - Misc. Revenue	1,825	167	25,265	1,333	2,000
5834 - Restitution	0	100	1,489	800	1,200
5835 - Other Revenue	0	1,250	2	10,000	15,000
Total Income	104,818	111,650	954,436	893,200	1,339,800
Gross Profit	104,818	111,650	954,436	893,200	1,339,800
Expense					
6000 - Payroll and Employee Benefits					
6001 - Regular Payroll	40,352	43,750	329,984	350,000	525,000
6002 - Overtime	950	417	9,283	3,333	5,000
6004 - Health Insurance Benefits	9,779	6,250	93,971	50,000	75,000
6005 - Extra Help	0	333	0	2,667	4,000
6008 - Directors Fees	400	333	2,050	2,667	4,000
6011 - Retirement-SD Portion	6,913	3,750	26,681	30,000	45,000
6012 - Social Security and Medicare	3,153	3,333	25,853	26,668	40,000
6015 - Workers Compensation Ins	7,638	1,667	15,916	13,333	20,000
6016 - Unemployment Ins.	894	250	2,743	2,000	3,000
6020 - Prior Year Payroll Taxes	0	0	7,648	0	0
6000 - Payroll and Employee Benefits - Other	0		0	0	0
Total 6000 - Payroll and Employee Benefits	70,078	60,083	514,128	480,668	721,000
7003 - Penalties	0	42	40	333	500

3:32 PM

04/20/22

Accrual Basis

Tulare Public Cemetery District Profit & Loss Budget Performance

February 2022

	Feb 22	Budget	Jul '21 - Feb 22	YTD Budget	Annual Budget
7004 • Clothing and Personal Supplies					
70041 • Breakroom Supplies	310		340		
70042 • PPE - Personal Protective Equip	0		120		
70043 • First Aid Supplies	0		23		
7004 • Clothing and Personal Supplies - Other	382	583	2,954	4,667	7,000
Total 7004 • Clothing and Personal Supplies	692	583	3,437	4,667	7,000
7005 • Telecommunications					
70051 • Internet	86		237		
70052 • Phone Lines	365		666		
70053 • Tablet	0		52		
7005 • Telecommunications - Other	52	500	3,356	4,000	6,000
Total 7005 • Telecommunications	503	500	4,311	4,000	6,000
7006 • Vaults and Liners					
7006 • Vaults and Liners	7,496	6,250	72,474	50,000	75,000
7008 • Freight/Delivery Fees	144		384		
7009 • Household Supplies	0	125	919	1,000	1,500
7010 • Insurance	0	1,667	25,691	13,333	20,000
7011 • Concrete Base for Headstones	6,800		23,600		
7025 • Mileage Reimbursement Expense	0	17	35	133	200
7030 • Maintenance and Repairs					
70200 • Repair & Main. - Equipment	2,179	0	35,579	0	0
70201 • Equipment & Supplies for Servic	2,185		4,562		
70203 • Fuel/Diesel for Equipment	0		1,052		
70300 • Repair & Main. - Outside	6,442	0	85,897	0	0
70301 • Safety Supplies & Compliance	112		2,358		
70302 • Cleaning Supplies	257		969		
70400 • Repair & Main. - Building	96	0	16,362	0	0
70401 • Pest Control	506		641		
7030 • Maintenance and Repairs - Other	301	9,167	301	73,333	110,000
Total 7030 • Maintenance and Repairs	12,080	9,167	147,723	73,333	110,000
7036 • Office Supplies and Expense					
61000 • Copier/Equipment Lease	0		463		
62000 • Office Supplies	902	0	6,086	0	0
63000 • Computer Repairs and Expense	0	0	3,299	0	0
7036 • Office Supplies and Expense - Other	384	1,667	8,656	13,333	20,000
Total 7036 • Office Supplies and Expense	1,286	1,667	18,503	13,333	20,000
7039 • Miscellaneous					
7039 • Miscellaneous	456	58	8,706	467	700

3:32 PM

04/20/22

Accrual Basis

Tulare Public Cemetery District Profit & Loss Budget Performance

February 2022

	Feb 22	Budget	Jul '21 - Feb 22	YTD Budget	Annual Budget
7043 • Professional Fees					
63500 • County Admin Fees	0	0	2,296	0	0
68100 • Accounting	2,161	0	21,207	0	0
68200 • Auditing	0	0	0	0	0
68300 • Legal	255	0	13,106	0	0
7043 • Professional Fees - Other	0	4,167	1,435	33,333	50,000
Total 7043 • Professional Fees	2,416	4,167	38,044	33,333	50,000
7045 • Security					
7059 • Publications and Legal Notices	4,303	2,083	20,610	16,667	25,000
70591 • Membership Dues	0		375		
7059 • Publications and Legal Notices - Other	0	250	865	2,000	3,000
Total 7059 • Publications and Legal Notices	0	250	1,240	2,000	3,000
7073 • Training / Education					
7074 • Transportation and Travel	123	833	4,016	6,667	10,000
70741 • Lodging	0		1,997		
Total 7074 • Transportation and Travel	0	0	1,997	0	0
7081 • Utilities					
77100 • SCE	473	0	9,119	0	0
77200 • SO Cal Gas	254	0	1,242	0	0
77300 • Water, Sewer and Disposal	781	0	27,077	0	0
79000 • Waste Disposal	4,062	0	13,626	0	0
7081 • Utilities - Other	0	4,167	0	33,333	50,000
Total 7081 • Utilities	5,569	4,167	51,065	33,333	50,000
7090 • Vehicle Expense					
70901 • vehicle Repairs/Maintenance	0		79		
Total 7090 • Vehicle Expense	0	0	79	0	0
7425 • Taxes					
74251 • Sales Tax on Purchases & Repair	0		143		
7425 • Taxes - Other	0	108	5,134	867	1,300
Total 7425 • Taxes	0	108	5,277	867	1,300
8001 • Graves Repurchase					
8100 • Building and Improvements	0	417	1,800	3,333	5,000
8300 • Equipment	2,398	8,333	809	66,667	100,000
Total Expense	114,345	111,650	948,087	893,201	1,339,800
Net Ordinary Income	-9,527	0	6,349	-1	0

Tulare Public Cemetery District

Profit & Loss Budget Performance

February 2022

	Feb 22	Budget	Jul '21 - Feb 22	YTD Budget	Annual Budget
Other Income/Expense					
Other Income					
9100 - Endowment - 773					
9101 - Endowment Revenue - Current Serv	12,151	5,000	87,911	40,000	60,000
9102 - Interest Income - Endowment 773	0	2,083	8,209	16,667	25,000
9100 - Endowment - 773 - Other	0	0	0	0	0
Total 9100 - Endowment - 773	12,151	7,083	96,120	56,667	85,000
9200 - Fund for Future Expansion - 807					
9201 - Rent and Concessions - 807	0	1,250	0	10,000	15,000
9203 - Interest Income - 807	0	117	484	933	1,400
9204 - Future Expansion Current Service	1,630	1,250	8,151	10,000	15,000
9200 - Fund for Future Expansion - 807 - Other	0		0	0	0
Total 9200 - Fund for Future Expansion - 807	1,630	2,617	8,635	20,933	31,400
9300 - Unreserved Funds - 817					
9301 - Interest Income - 817	0	417	1,746	3,333	5,000
9300 - Unreserved Funds - 817 - Other	0		0	0	0
Total 9300 - Unreserved Funds - 817	0	417	1,746	3,333	5,000
Total Other Income	13,781	10,117	106,501	80,933	121,400
Other Expense					
7432 - Appropriation for Contingencies	0	10,117	0	80,933	121,400
Total Other Expense	0	10,117	0	80,933	121,400
Net Other Income	13,781	0	106,501	0	0
Net Income	4,254	0	112,850	-1	0

Tulare Public Cemetery District

Balance Sheet

As of February 28, 2022

	Feb 28, 22
ASSETS	
Current Assets	
Checking/Savings	
00 · Clearing Acct.	48,010.43
10100 · Petty Cash	534.34
10150 · Bank of The Sierra - CHK ACCT	38,880.41
10500 · Cash in Treasury (772)	427,658.82
10600 · Endowment - Reserved (773)	
1620 · Edowment Care 1620	316,017.92
10600 · Endowment - Reserved (773) - Other	1,355,710.52
Total 10600 · Endowment - Reserved (773)	1,671,728.44
10700 · Cash in Expansion Account (807)	95,905.58
10900 · Endowment - Unreserved (817)	292,311.56
Total Checking/Savings	2,575,029.58
Other Current Assets	
12001 · Undeposited Funds	6,196.80
Total Other Current Assets	6,196.80
Total Current Assets	2,581,226.38
TOTAL ASSETS	2,581,226.38
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 · Accounts Payable	30,267.56
Total Accounts Payable	30,267.56
Other Current Liabilities	
24020 · Health Insurance Payable	538.99
25500 · Sales Tax Payable	5,704.83
Total Other Current Liabilities	6,243.82
Total Current Liabilities	36,511.38
Total Liabilities	36,511.38
Equity	
30000 · Fund Balance	2,431,865.30
Net Income	112,849.70
Total Equity	2,544,715.00
TOTAL LIABILITIES & EQUITY	2,581,226.38

Reconciliation Detail

10150 - Bank of The Sierra - CHK ACCT, Period Ending 02/28/2022

Type	Date	Num	Name	Clr	Amount	Balance
Beginning Balance						99,334.28
Cleared Transactions						
Checks and Payments - 63 items						
Check	01/28/2022	EFT	CALPERS	√	-5,655.52	-5,655.52
Bill Pmt -Check	01/31/2022	3145	Van Cleve Concrete Products, INC.	√	-5,808.00	-11,463.52
Bill Pmt -Check	01/31/2022	3152	California Department of Tax and Fee Adn	√	-3,835.00	-15,298.52
Bill Pmt -Check	01/31/2022	3136	CAPC - Calif Assoc of Public Cemeteries	√	-3,143.00	-18,441.52
Bill Pmt -Check	01/31/2022	3141	Battery Pro	√	-2,835.40	-21,276.92
Bill Pmt -Check	01/31/2022	3140	Andy Hinojosa III CPA	√	-2,625.00	-23,901.92
Bill Pmt -Check	01/31/2022	3148	Illinois MidWest Insurance Agency, LLC	√	-893.00	-24,794.92
Bill Pmt -Check	01/31/2022	3153	MARK BORGES	√	-720.72	-25,515.64
Bill Pmt -Check	01/31/2022	EFT	Affordable Funeral Supply.com	√	-668.90	-26,184.54
Bill Pmt -Check	01/31/2022	3138	Phyllis A Schneider.	√	-665.74	-26,850.28
Bill Pmt -Check	01/31/2022	3149	SoCalGas	√	-470.63	-27,320.91
Bill Pmt -Check	01/31/2022	3151	Petty Cash	√	-452.76	-27,773.67
Bill Pmt -Check	01/31/2022	3143	California Busniness Machines	√	-437.52	-28,211.19
Bill Pmt -Check	01/31/2022	3155	Waste Management/USA Waste	√	-363.82	-28,575.01
Bill Pmt -Check	01/31/2022	3144	Home Depot Credit Services	√	-157.54	-28,732.55
Bill Pmt -Check	01/31/2022	3142	CAL Turf Equipment & Supply Inc.	√	-133.52	-28,866.07
Bill Pmt -Check	01/31/2022	3157	CAL Turf Equipment & Supply Inc.	√	-29.47	-28,895.54
Bill Pmt -Check	02/01/2022	3146	Health Benefits Unit	√	-9,859.98	-38,755.52
Bill Pmt -Check	02/01/2022	3154	TULARE COUNTY ROLL-OFF	√	-3,284.80	-42,040.32
Bill Pmt -Check	02/01/2022	3163	Morris Levin & Son	√	-962.93	-43,003.25
Bill Pmt -Check	02/01/2022	3158	Office Depot	√	-599.82	-43,603.07
Bill Pmt -Check	02/01/2022	3159	Lowe's	√	-501.17	-44,104.24
Bill Pmt -Check	02/01/2022	3161	Christy Vault Co, Inc.	√	-444.00	-44,548.24
Bill Pmt -Check	02/01/2022	3166	CAL Turf Equipment & Supply Inc.	√	-303.06	-44,851.30
Bill Pmt -Check	02/01/2022	3156	Roche Oil, Inc.	√	-83.90	-44,935.20
Bill Pmt -Check	02/01/2022	3165	Giotto's Alarm Tech, INC.	√	-67.50	-45,002.70
Bill Pmt -Check	02/01/2022	3164	Res Com Pest Control	√	-45.00	-45,047.70
Bill Pmt -Check	02/01/2022	3162	Leaf	√	-30.37	-45,078.07
Bill Pmt -Check	02/01/2022	3160	CARQUEST AUTO PARTS - CP PHELP	√	-10.52	-45,088.59
Bill Pmt -Check	02/02/2022	3168	David Faria	√	-175.80	-45,264.39
Bill Pmt -Check	02/02/2022	3167	Jones, Bobby	√	-131.85	-45,396.24
Check	02/11/2022	EFT	Paychex of New York LLC	√	-16,081.50	-61,477.74
Check	02/11/2022	EFT	Paychex of New York LLC	√	-4,687.78	-66,165.52
Check	02/11/2022	EFT	Paychex of New York LLC	√	-547.60	-66,713.12
Check	02/11/2022	EFT	Paychex of New York LLC	√	-270.44	-66,983.56
Bill Pmt -Check	02/11/2022	EFT	AT & T Internet	√	-70.00	-67,053.56
Bill Pmt -Check	02/14/2022	3186	Van Cleve Concrete Products, INC.	√	-12,666.00	-79,719.56
Bill Pmt -Check	02/14/2022	3174	Illinois MidWest Insurance Agency, LLC	√	-7,638.00	-87,357.56
Bill Pmt -Check	02/14/2022	3182	Element Security Solutions, Inc.	√	-1,786.50	-89,144.06
Bill Pmt -Check	02/14/2022	3176	Roche Oil, Inc.	√	-968.23	-90,112.29
Bill Pmt -Check	02/14/2022	3175	Office Depot	√	-877.08	-90,989.37
Bill Pmt -Check	02/14/2022	3177	Uline, Inc.	√	-770.41	-91,759.78
Bill Pmt -Check	02/14/2022	3180	Andy Hinojosa III CPA	√	-680.00	-92,439.78
Bill Pmt -Check	02/14/2022	3183	Holland Supply , Inc.	√	-571.73	-93,011.51
Bill Pmt -Check	02/14/2022	3187	Christy Vault Co, Inc.	√	-444.00	-93,455.51
Bill Pmt -Check	02/14/2022	3172	California Busniness Machines	√	-396.92	-93,852.43
Bill Pmt -Check	02/14/2022	3178	Waste Management/USA Waste	√	-316.54	-94,168.97
Bill Pmt -Check	02/14/2022	3171	CAL Turf Equipment & Supply Inc.	√	-241.82	-94,410.79
Bill Pmt -Check	02/14/2022	3181	Battery Pro	√	-220.00	-94,630.79
Bill Pmt -Check	02/14/2022	3169	AT & T Mobility	√	-51.84	-94,682.63
Bill Pmt -Check	02/14/2022	3184	Office Depot	√	-44.91	-94,727.54
Bill Pmt -Check	02/14/2022	3179	CARQUEST AUTO PARTS - CP PHELP	√	-18.27	-94,745.81
Bill Pmt -Check	02/15/2022	3188	Barnes Memorials	√	-6,800.00	-101,545.81
Bill Pmt -Check	02/22/2022	EFT	City of Tulare	√	-1,132.35	-102,678.16
Bill Pmt -Check	02/23/2022	EFT	Southern California Edison	√	-472.80	-103,150.96

Reconciliation Detail

10150 - Bank of The Sierra - CHK ACCT, Period Ending 02/28/2022

Type	Date	Num	Name	Clr	Amount	Balance
Bill Pmt -Check	02/24/2022	EFT	CALPERS	√	-3,174.90	-106,325.86
Check	02/25/2022	EFT	Paychex of New York LLC	√	-16,190.13	-122,515.99
Check	02/25/2022	EFT	Paychex of New York LLC	√	-4,882.28	-127,398.27
Bill Pmt -Check	02/25/2022	3190	Petty Cash	√	-436.81	-127,835.08
Check	02/25/2022	EFT	Paychex of New York LLC	√	-325.38	-128,160.46
Check	02/25/2022	EFT	Paychex of New York LLC	√	-270.44	-128,430.90
Bill Pmt -Check	02/25/2022	EFT	AT & T Phone's	√	-83.27	-128,514.17
Bill Pmt -Check	02/26/2022	EFT	AT & T Phone's	√	-298.19	-128,812.36
Total Checks and Payments					-128,812.36	-128,812.36
Deposits and Credits - 18 items						
Deposit	02/11/2022			√	33,775.47	33,775.47
Deposit	02/24/2022			√	53,088.86	86,864.33
Total Deposits and Credits					86,864.33	86,864.33
Total Cleared Transactions					-41,948.03	-41,948.03
Cleared Balance					-41,948.03	57,386.25
Uncleared Transactions						
Checks and Payments - 20 items						
Bill Pmt -Check	11/19/2021	3017	Joey Vieira		-393.00	-393.00
Bill Pmt -Check	01/31/2022	3139	David Faria		-665.74	-1,058.74
Bill Pmt -Check	01/31/2022	3137	Clara L Bernardo		-665.74	-1,724.48
Bill Pmt -Check	02/14/2022	3185	Spence Fence Company Enterprises		-1,200.00	-2,924.48
Bill Pmt -Check	02/14/2022	3170	Boot Barn		-150.00	-3,074.48
Bill Pmt -Check	02/20/2022	3192	PriorityWest		-1,000.00	-4,074.48
Bill Pmt -Check	02/24/2022	3189	C & D Enterprise Inc.		-1,900.00	-5,974.48
Check	02/25/2022	EFT	Paychex of New York LLC		-270.44	-6,244.92
Bill Pmt -Check	02/25/2022	3191	Clara L Bernardo		-202.82	-6,447.74
Bill Pmt -Check	02/25/2022	3193	Baker Supplies and Repairs- Los Banos		-77.94	-6,525.68
Bill Pmt -Check	02/28/2022	3203	TULARE COUNTY ROLL-OFF		-4,564.60	-11,090.28
Bill Pmt -Check	02/28/2022	3200	Giotto's Alarm Tech, INC.		-2,744.39	-13,834.67
Bill Pmt -Check	02/28/2022	3195	CAL Turf Equipment & Supply Inc.		-2,180.32	-16,014.99
Bill Pmt -Check	02/28/2022	3196	Element Security Solutions, Inc.		-1,198.75	-17,213.74
Bill Pmt -Check	02/28/2022	3199	Ewing Irrigation Products Inc.		-338.36	-17,552.10
Bill Pmt -Check	02/28/2022	3202	Pacific Employers		-255.00	-17,807.10
Bill Pmt -Check	02/28/2022	3204	SoCalGas		-253.74	-18,060.84
Bill Pmt -Check	02/28/2022	3206	AGUILAR, ALBERTO		-200.00	-18,260.84
Bill Pmt -Check	02/28/2022	3207	Ramos, Carlos		-200.00	-18,460.84
Bill Pmt -Check	02/28/2022	3201	Res Com Pest Control		-45.00	-18,505.84
Total Checks and Payments					-18,505.84	-18,505.84
Deposits and Credits - 0 item					0.00	0.00
Total Uncleared Transactions					-18,505.84	-18,505.84
Register Balance as of 02/28/2022					-60,453.87	38,880.41

Reconciliation Detail

10500 - Cash in Treasury (772), Period Ending 02/28/2022

	Type	Date	Num	Name	Clr	Amount	Balance
Beginning Balance							407,115.69
Cleared Transactions							
Checks and Payments - 7 items							
Invoice	02/11/2022	14716	TULARE COUNTY PVQ	√	-21,500.00	-21,500.00	
Invoice	02/11/2022	14715	TULARE COUNTY PVQ	√	-12,275.47	-33,775.47	
Invoice	02/24/2022	14704	TULARE COUNTY PVQ	√	-21,000.00	-54,775.47	
Invoice	02/24/2022	14706	TULARE COUNTY PVQ	√	-11,328.23	-66,103.70	
Invoice	02/24/2022	14703	TULARE COUNTY PVQ	√	-10,118.30	-76,222.00	
Invoice	02/24/2022	14705	TULARE COUNTY PVQ	√	-9,992.33	-86,214.33	
Invoice	02/24/2022	14704	TULARE COUNTY PVQ	√	-650.00	-86,864.33	
Total Checks and Payments						-86,864.33	-86,864.33
Deposits and Credits - 1 item							
Transfer	02/11/2022				√	107,407.46	107,407.46
Total Deposits and Credits						107,407.46	107,407.46
Total Cleared Transactions						20,543.13	20,543.13
Cleared Balance						20,543.13	427,658.82
Register Balance as of 02/28/2022						20,543.13	427,658.82

04/20/22

Reconciliation Detail

10600 · Endowment - Reserved (773), Period Ending 02/28/2022

	Type	Date	Num	Name	Clr	Amount	Balance
Beginning Balance							1,659,577.44
Cleared Transactions							
Deposits and Credits - 1 item							
Transfer	02/28/2022				√	12,151.00	12,151.00
Total Deposits and Credits						12,151.00	12,151.00
Total Cleared Transactions						12,151.00	12,151.00
Cleared Balance						12,151.00	1,671,728.44
Register Balance as of 02/28/2022						12,151.00	1,671,728.44
Ending Balance						12,151.00	1,671,728.44

04/20/22

Palmdale Public Cemetery District

Reconciliation Detail

10700 - Cash in Expansion Account (807), Period Ending 02/28/2022

	<u>Type</u>	<u>Date</u>	<u>Num</u>	<u>Name</u>	<u>Clr</u>	<u>Amount</u>	<u>Balance</u>
Beginning Balance							95,905.58
Cleared Balance							95,905.58
Register Balance as of 02/28/2022							95,905.58
Ending Balance							95,905.58

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Public Cemetery District

Reconciliation Detail

10900 - Endowment - Unreserved (817), Period Ending 02/28/2022

	<u>Type</u>	<u>Date</u>	<u>Num</u>	<u>Name</u>	<u>Clr</u>	<u>Amount</u>	<u>Balance</u>
Beginning Balance							292,311.56
Cleared Balance							292,311.56
Register Balance as of 02/28/2022							292,311.56
Ending Balance							292,311.56

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Accrual Basis

Tulare Public Cemetery District Profit & Loss Budget Performance

March 2022

	Mar 22	Budget	Jul '21 - Mar 22	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
3999 • Total Beginning Cash Available	0	32,618	0	293,563	391,418
4000 • County Taxes					
4001 • Current Secured	0	13,833	111,337	124,500	166,000
4006 • Current Unsecured	71	750	71	6,750	9,000
4008 • Prior Secured	0	253	0	2,280	3,040
4009 • Prior Unsecured	0	11	0	98	130
4030 • Suppl Current Secured	0	233	0	2,100	2,800
4033 • Suppl Prior Secured	0	33	0	300	400
4060 • Residual Distributions	0	542	0	4,875	6,500
4069 • PT Facilities	0	492	0	4,425	5,900
5000 • Aid-Other Governmental Agencies	0	3	0	23	30
5050 • Homeowners Property Tax Relief	0	100	0	900	1,200
4000 • County Taxes - Other	0	0	0	0	0
Total 4000 • County Taxes	71	16,250	111,408	146,250	195,000
4801 • Interest Income - 772	970	250	3,360	2,250	3,000
5400 • Charges for Current Services	104,036	61,015	887,788	549,136	732,182
5450 • Concrete Base	6,800		37,000		
5805 • Misc. Revenue	764	167	26,030	1,500	2,000
5834 • Restitution	100	100	1,589	900	1,200
5835 • Other Revenue	0	1,250	2	11,250	15,000
Total Income	112,741	111,650	1,067,177	1,004,850	1,339,800
Gross Profit	112,741	111,650	1,067,177	1,004,850	1,339,800
Expense					
6000 • Payroll and Employee Benefits					
6001 • Regular Payroll	41,044	43,750	371,029	393,750	525,000
6002 • Overtime	1,035	417	10,319	3,750	5,000
6004 • Health Insurance Benefits	9,819	6,250	103,790	56,250	75,000
6005 • Extra Help	0	333	0	3,000	4,000
6008 • Directors Fees	200	333	2,250	3,000	4,000
6011 • Retirement-SD Portion	2,220	3,750	28,900	33,750	45,000
6012 • Social Security and Medicare	3,213	3,333	29,066	30,001	40,000
6015 • Workers Compensation Ins	3,428	1,667	19,344	15,000	20,000
6016 • Unemployment Ins.	263	250	3,006	2,250	3,000
6020 • - Prior Year Payroll Taxes	0	0	7,648	0	0
6000 • Payroll and Employee Benefits - Other	116	0	116	0	0
Total 6000 • Payroll and Employee Benefits	61,339	60,083	575,467	540,751	721,000
7003 • Penalties	0	42	40	375	500

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Accrual Basis

Tulare Public Cemetery District Profit & Loss Budget Performance

March 2022

	Mar 22	Budget	Jul '21 - Mar 22	YTD Budget	Annual Budget
7004 • Clothing and Personal Supplies					
70041 • Breakroom Supplies	932		1,272		
70042 • PPE - Personal Protective Equip	0		120		
70043 • First Aid Supplies	206		229		
7004 • Clothing and Personal Supplies - Other	0	583	2,954	5,250	7,000
Total 7004 • Clothing and Personal Supplies	1,137	583	4,574	5,250	7,000
7005 • Telecommunications					
70051 • Internet	218		454		
70052 • Phone Lines	234		900		
70053 • Tablet	52		104		
7005 • Telecommunications - Other	0	500	3,356	4,500	6,000
Total 7005 • Telecommunications	504	500	4,814	4,500	6,000
7006 • Vaults and Liners					
7006 • Vaults and Liners	1,244		73,718	56,250	75,000
7008 • Freight/Delivery Fees	7,602	6,250	7,986		
7009 • Household Supplies	0		919	1,125	1,500
7010 • Insurance	0	1,667	25,691	15,000	20,000
7011 • Concrete Base for Headstones	11,600		35,200		
7025 • Mileage Reimbursement Expense	936	17	971	150	200
7030 • Maintenance and Repairs					
70200 • Repair & Main. - Equipment	557	0	36,136	0	0
70201 • Equipment & Supplies for Servic	0		4,562		
70203 • Fuel/Diesel for Equipment	1,580		2,632		
70300 • Repair & Main. - Outside	6,439	0	92,560	0	0
70301 • Safety Supplies & Compliance	0		2,358		
70302 • Cleaning Supplies	0		969		
70305 • Repair & Main. - Headstones/Con	1,950		1,950		
70400 • Repair & Main. - Building	1,269	0	17,631	0	0
70401 • Pest Control	90		731		
7030 • Maintenance and Repairs - Other	0	9,167	301	82,500	110,000
Total 7030 • Maintenance and Repairs	11,885	9,167	159,832	82,500	110,000
7036 • Office Supplies and Expense					
61000 • Copier/Equipment Lease	129		591		
62000 • Office Supplies	685	0	6,771	0	0
63000 • Computer Repairs and Expense	0	0	3,299	0	0
7036 • Office Supplies and Expense - Other	386	1,667	9,487	15,000	20,000
Total 7036 • Office Supplies and Expense	1,200	1,667	20,148	15,000	20,000
7039 • Miscellaneous					
7039 • Miscellaneous	105	58	8,811	525	700

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Accrual Basis

Tulare Public Cemetery District

Profit & Loss Budget Performance

March 2022

	Mar 22	Budget	Jul '21 - Mar 22	YTD Budget	Annual Budget
7043 - Professional Fees					
63500 - County Admin Fees	0	0	2,296	0	0
68100 - Accounting	3,562	0	24,498	0	0
68200 - Auditing	0	0	0	0	0
68300 - Legal	3,457	0	16,563	0	0
7043 - Professional Fees - Other	0	4,167	1,435	37,500	50,000
Total 7043 - Professional Fees	7,019	4,167	44,792	37,500	50,000
7045 - Security					
7059 - Publications and Legal Notices	1,355	2,083	21,966	18,750	25,000
70591 - Membership Dues	3,154		3,529		
7059 - Publications and Legal Notices - Other	823	250	1,687	2,250	3,000
Total 7059 - Publications and Legal Notices	3,977	250	5,216	2,250	3,000
7073 - Training / Education					
7074 - Transportation and Travel	0	833	4,016	7,500	10,000
70741 - Lodging	1,633		3,630		
70742 - Meal/Food Reimbursement	54		54		
Total 7074 - Transportation and Travel	1,687		3,684		
7081 - Utilities					
77100 - SCE	611	0	9,730	0	0
77200 - SO Cal Gas	201	0	1,444	0	0
77300 - Water, Sewer and Disposal	627	0	27,704	0	0
79000 - Waste Disposal	4,254	0	17,880	0	0
7081 - Utilities - Other	0	4,167	0	37,500	50,000
Total 7081 - Utilities	5,693	4,167	56,758	37,500	50,000
7090 - Vehicle Expense					
70901 - vehicle Repairs/Maintenance	0		79		
Total 7090 - Vehicle Expense	0		79		
7425 - Taxes					
74251 - Sales Tax on Purchases & Repair	0		143		
7425 - Taxes - Other	0	108	5,134	975	1,300
Total 7425 - Taxes	0	108	5,277	975	1,300
8001 - Graves Repurchase					
8100 - Building and Improvements	1,100	417	2,900	3,750	5,000
8300 - Equipment	0	8,333	809	75,000	100,000
	0	11,133	3,199	100,200	133,600
Total Expense	118,382	111,650	1,066,868	1,004,851	1,339,800
Net Ordinary Income	-5,641	0	309	-1	0

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Accrual Basis

Tulare Public Cemetery District Profit & Loss Budget Performance

March 2022

	Mar 22	Budget	Jul '21 - Mar 22	YTD Budget	Annual Budget
Other Income/Expense					
Other Income					
9100 • Endowment - 773					
9101 • Endowment Revenue - Current Serv	10,722	5,000	98,633	45,000	60,000
9102 • Interest Income - Endowment 773	3,660	2,083	11,869	18,750	25,000
9100 • Endowment - 773 - Other	0	0	0	0	0
Total 9100 • Endowment - 773	14,382	7,083	110,502	63,750	85,000
9200 • Fund for Future Expansion - 807					
9201 • Rent and Concessions - 807	0	1,250	0	11,250	15,000
9203 • Interest Income - 807	854	117	1,338	1,050	1,400
9204 • Future Expansion Current Service	0	1,250	8,151	11,250	15,000
9200 • Fund for Future Expansion - 807 - Other	0		0	0	0
Total 9200 • Fund for Future Expansion - 807	854	2,617	9,489	23,550	31,400
9300 • Unreserved Funds - 817					
9301 • Interest Income - 817	0	417	1,746	3,750	5,000
9300 • Unreserved Funds - 817 - Other	0		0	0	0
Total 9300 • Unreserved Funds - 817	0	417	1,746	3,750	5,000
Total Other Income	15,236	10,117	121,737	91,050	121,400
Other Expense					
7432 • Appropriation for Contingencies	0	10,117	0	91,050	121,400
Total Other Expense	0	10,117	0	91,050	121,400
Net Other Income	15,236	0	121,737	0	0
Net Income	9,595	0	122,046	-1	0

Tulare Public Cemetery District
Balance Sheet
As of March 31, 2022

	Mar 31, 22
ASSETS	
Current Assets	
Checking/Savings	
00 · Clearing Acct.	8,276.49
10100 · Petty Cash	534.34
10150 · Bank of The Sierra - CHK ACCT	45,242.38
10500 · Cash in Treasury (772)	459,154.75
10600 · Endowment - Reserved (773)	
1620 · Edowment Care 1620	316,017.92
10600 · Endowment - Reserved (773) - Other	1,373,341.79
Total 10600 · Endowment - Reserved (773)	1,689,359.71
10700 · Cash in Expansion Account (807)	96,566.49
10900 · Endowment - Unreserved (817)	292,954.30
Total Checking/Savings	2,592,088.46
Other Current Assets	
12001 · Undeposited Funds	826.70
Total Other Current Assets	826.70
Total Current Assets	2,592,915.16
TOTAL ASSETS	2,592,915.16
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 · Accounts Payable	31,512.50
Total Accounts Payable	31,512.50
Other Current Liabilities	
24020 · Health Insurance Payable	579.55
25500 · Sales Tax Payable	6,911.92
Total Other Current Liabilities	7,491.47
Total Current Liabilities	39,003.97
Total Liabilities	39,003.97
Equity	
30000 · Fund Balance	2,431,865.30
Net Income	122,045.89
Total Equity	2,553,911.19
TOTAL LIABILITIES & EQUITY	2,592,915.16

Reconciliation Detail

10150 - Bank of The Sierra - CHK ACCT, Period Ending 03/31/2022

Type	Date	Num	Name	Clr	Amount	Balance
Beginning Balance						57,386.25
Cleared Transactions						
Checks and Payments - 70 items						
Bill Pmt -Check	01/31/2022	3137	Clara L Bernardo	√	-665.74	-665.74
Bill Pmt -Check	01/31/2022	3139	David Faria	√	-665.74	-1,331.48
Bill Pmt -Check	02/14/2022	3185	Spence Fence Company Enterprises	√	-1,200.00	-2,531.48
Bill Pmt -Check	02/14/2022	3170	Boot Barn	√	-150.00	-2,681.48
Bill Pmt -Check	02/20/2022	3192	PriorityWest	√	-1,000.00	-3,681.48
Bill Pmt -Check	02/24/2022	3189	C & D Enterprise Inc.	√	-1,900.00	-5,581.48
Bill Pmt -Check	02/25/2022	3191	Clara L Bernardo	√	-202.82	-5,784.30
Bill Pmt -Check	02/25/2022	3193	Baker Supplies and Repairs- Los Banos	√	-77.94	-5,862.24
Bill Pmt -Check	02/28/2022	3203	TULARE COUNTY ROLL-OFF	√	-4,564.60	-10,426.84
Bill Pmt -Check	02/28/2022	3195	CAL Turf Equipment & Supply Inc.	√	-2,180.32	-12,607.16
Bill Pmt -Check	02/28/2022	3196	Element Security Solutions, Inc.	√	-1,198.75	-13,805.91
Bill Pmt -Check	02/28/2022	3202	Pacific Employers	√	-255.00	-14,060.91
Bill Pmt -Check	02/28/2022	3204	SoCalGas	√	-253.74	-14,314.65
Bill Pmt -Check	02/28/2022	3206	AGUILAR, ALBERTO	√	-200.00	-14,514.65
Bill Pmt -Check	02/28/2022	3207	Ramos, Carlos	√	-200.00	-14,714.65
Bill Pmt -Check	02/28/2022	3201	Res Com Pest Control	√	-45.00	-14,759.65
Bill Pmt -Check	03/01/2022	3194	Element Security Solutions, Inc.	√	-360.00	-15,119.65
Bill Pmt -Check	03/01/2022	3197	Waste Management/USA Waste	√	-308.82	-15,428.47
Bill Pmt -Check	03/01/2022	3198	Central Valley Sweeping, LLC	√	-250.00	-15,678.47
Bill Pmt -Check	03/02/2022	3205	Health Benefits Unit	√	-9,859.98	-25,538.45
Bill Pmt -Check	03/03/2022	3210	CSDA Calif Special Districts Assoc	√	-3,154.00	-28,692.45
Bill Pmt -Check	03/03/2022	3208	Morris Levin & Son	√	-1,433.98	-30,126.43
Bill Pmt -Check	03/03/2022	3209	Boot Barn	√	-150.00	-30,276.43
Bill Pmt -Check	03/03/2022	3214	Res Com Pest Control	√	-45.00	-30,321.43
Bill Pmt -Check	03/04/2022	EFT	CALPERS	√	-6,290.61	-36,612.04
Bill Pmt -Check	03/04/2022	3215	Baker Supplies and Repairs -Bakersfield	√	-699.99	-37,312.03
Bill Pmt -Check	03/04/2022	3211	Omega Industrial Supply Inc.	√	-387.46	-37,699.49
Bill Pmt -Check	03/04/2022	3213	Office Depot	√	-108.23	-37,807.72
Bill Pmt -Check	03/04/2022	3212	Leaf	√	-30.37	-37,838.09
Bill Pmt -Check	03/07/2022	3227	PREMIER COLUMBARIA	√	-7,489.00	-45,327.09
Bill Pmt -Check	03/07/2022	3220	Barnes Memorials	√	-5,600.00	-50,927.09
Bill Pmt -Check	03/07/2022	3221	Illinois MidWest Insurance Agency, LLC	√	-3,428.00	-54,355.09
Check	03/07/2022	EFT	QuickBooks	√	-2,541.00	-56,896.09
Bill Pmt -Check	03/07/2022	3223	Wilbur - Ellis Company, LLC	√	-2,335.88	-59,231.97
Bill Pmt -Check	03/07/2022	3222	Ewing Irrigation Products Inc.	√	-712.17	-59,944.14
Bill Pmt -Check	03/07/2022	3216	Ramos, Carlos	√	-234.00	-60,178.14
Bill Pmt -Check	03/07/2022	3218	Pennington, James E.	√	-234.00	-60,412.14
Bill Pmt -Check	03/07/2022	3219	Phyllis A Schneider.	√	-234.00	-60,646.14
Bill Pmt -Check	03/07/2022	3217	Clara L Bernardo	√	-234.00	-60,880.14
Bill Pmt -Check	03/07/2022	3225	Boot Barn	√	-136.38	-61,016.52
Bill Pmt -Check	03/07/2022	3226	United States Treasury	√	-116.35	-61,132.87
Bill Pmt -Check	03/07/2022	3228	CAL Turf Equipment & Supply Inc.	√	-62.84	-61,195.71
Check	03/10/2022	EFT	Paychex of New York LLC	√	-16,351.69	-77,547.40
Check	03/10/2022	EFT	Paychex of New York LLC	√	-325.38	-77,872.78
Check	03/11/2022	EFT	Paychex of New York LLC	√	-4,509.46	-82,382.24
Check	03/11/2022	EFT	Paychex of New York LLC	√	-210.44	-82,592.68
Bill Pmt -Check	03/14/2022	EFT	AT & T Internet	√	-70.00	-82,662.68
Bill Pmt -Check	03/15/2022	3232	Barnes Memorials	√	-1,950.00	-84,612.68
Bill Pmt -Check	03/15/2022	3230	Andy Hinojosa III CPA	√	-1,350.00	-85,962.68
Bill Pmt -Check	03/15/2022	3233	Battery Pro	√	-1,285.19	-87,247.87
Bill Pmt -Check	03/15/2022	3240	Uline, Inc.	√	-853.17	-88,101.04
Bill Pmt -Check	03/15/2022	3237	Ramos, Carlos	√	-511.49	-88,612.53
Bill Pmt -Check	03/15/2022	3229	Kevin Little	√	-500.00	-89,112.53
Bill Pmt -Check	03/15/2022	3236	Pennington, James E.	√	-455.80	-89,568.33
Bill Pmt -Check	03/15/2022	3234	California Busniness Machines	√	-369.22	-89,937.55

Reconciliation Detail

10150 - Bank of The Sierra - CHK ACCT, Period Ending 03/31/2022

Type	Date	Num	Name	Clr	Amount	Balance
Bill Pmt -Check	03/15/2022	3231	AT & T Mobility	√	-51.84	-89,989.39
Bill Pmt -Check	03/15/2022	3238	Res Com Pest Control	√	-45.00	-90,034.39
Bill Pmt -Check	03/15/2022	3235	Lawrence Tractor CO., INC.	√	-40.66	-90,075.05
Bill Pmt -Check	03/16/2022	3251	AGUILAR, ALBERTO	√	-719.75	-90,794.80
Bill Pmt -Check	03/16/2022	3252	Visalia Times Delta	√	-262.00	-91,056.80
Bill Pmt -Check	03/21/2022	EFT	City of Tulare	√	-1,160.31	-92,217.11
Check	03/24/2022	EFT	Paychex of New York LLC	√	-15,716.09	-107,933.20
Check	03/24/2022	EFT	Paychex of New York LLC	√	-325.38	-108,258.58
Bill Pmt -Check	03/24/2022	EFT	AT & T Phone's	√	-298.19	-108,556.77
Check	03/25/2022	EFT	Paychex of New York LLC	√	-4,497.22	-113,053.99
Check	03/25/2022	10226	Employee paycheck	√	-1,147.16	-114,201.15
Check	03/25/2022	EFT	Paychex of New York LLC	√	-210.44	-114,411.59
Bill Pmt -Check	03/25/2022	EFT	AT & T Phone's	√	-83.56	-114,495.15
Bill Pmt -Check	03/28/2022	EFT	Southern California Edison	√	-610.86	-115,106.01
Bill Pmt -Check	03/30/2022	3277	Petty Cash	√	-406.54	-115,512.55
Total Checks and Payments					-115,512.55	-115,512.55
Deposits and Credits - 9 items						
Bill Pmt -Check	01/28/2022		CALPERS	√	0.00	0.00
Deposit	03/03/2022			√	4,741.97	4,741.97
Deposit	03/10/2022			√	55,034.32	59,776.29
Deposit	03/17/2022			√	34,425.58	94,201.87
Deposit	03/23/2022			√	2,359.88	96,561.75
Deposit	03/23/2022			√	3,941.64	100,503.39
Deposit	03/25/2022			√	23,353.97	123,857.36
Bill Pmt -Check	04/22/2022		CALPERS	√	0.00	123,857.36
Bill Pmt -Check	04/22/2022		CALPERS	√	0.00	123,857.36
Total Deposits and Credits					123,857.36	123,857.36
Total Cleared Transactions					8,344.81	8,344.81
Cleared Balance					8,344.81	65,731.06
Uncleared Transactions						
Checks and Payments - 21 items						
Bill Pmt -Check	11/19/2021	3017	Joey Vieira		-393.00	-393.00
Bill Pmt -Check	02/28/2022	3200	Giotto's Alarm Tech, INC.		-2,744.39	-3,137.39
Bill Pmt -Check	02/28/2022	3199	Ewing Irrigation Products Inc.		-338.36	-3,475.75
Bill Pmt -Check	03/07/2022	3224	Van Cleve Concrete Products, INC.		-6,426.00	-9,901.75
Bill Pmt -Check	03/29/2022	3264	Tulare County Counsel		-3,457.20	-13,358.95
Bill Pmt -Check	03/29/2022	3257	Ewing Irrigation Products Inc.		-2,562.48	-15,921.43
Bill Pmt -Check	03/29/2022	3265	Uline, Inc.		-928.92	-16,850.35
Bill Pmt -Check	03/29/2022	3255	Charles and Norma Lovelace		-600.00	-17,450.35
Bill Pmt -Check	03/29/2022	3254	CAL Turf Equipment & Supply Inc.		-467.59	-17,917.94
Bill Pmt -Check	03/29/2022	3256	Christy Vault Co, Inc.		-444.00	-18,361.94
Bill Pmt -Check	03/29/2022	3267	Office Depot		-385.71	-18,747.65
Bill Pmt -Check	03/29/2022	3262	Roche Oil, Inc.		-359.74	-19,107.39
Bill Pmt -Check	03/29/2022	3258	Home Depot Cedit Services		-323.38	-19,430.77
Bill Pmt -Check	03/29/2022	3266	Waste Management/USA Waste		-308.82	-19,739.59
Bill Pmt -Check	03/29/2022	3263	SoCalGas		-201.37	-19,940.96
Bill Pmt -Check	03/29/2022	3259	Leaf		-128.58	-20,069.54
Bill Pmt -Check	03/29/2022	3268	Ramos, Carlos		-100.00	-20,169.54
Bill Pmt -Check	03/29/2022	3271	AGUILAR, ALBERTO		-100.00	-20,269.54
Bill Pmt -Check	03/29/2022	3261	RIGO'S SIGNS		-95.88	-20,365.42
Bill Pmt -Check	03/29/2022	3253	Baker Supplies and Repairs- Los Banos		-78.26	-20,443.68
Bill Pmt -Check	03/29/2022	3260	Res Com Pest Control		-45.00	-20,488.68
Total Checks and Payments					-20,488.68	-20,488.68
Total Uncleared Transactions					-20,488.68	-20,488.68
Register Balance as of 03/31/2022					-12,143.87	45,242.38

Reconciliation Detail

10500 • Cash in Treasury (772), Period Ending 03/31/2022

Type	Date	Num	Name	Clr	Amount	Balance
Beginning Balance						427,658.82
Cleared Transactions						
Checks and Payments - 13 items						
Invoice	03/03/2022	14707	TULARE COUNTY PVQ	√	-4,741.97	-4,741.97
Invoice	03/10/2022	14710	TULARE COUNTY PVQ	√	-22,500.00	-27,241.97
Invoice	03/10/2022	14710	TULARE COUNTY PVQ	√	-16,874.33	-44,116.30
Invoice	03/10/2022	14708	TULARE COUNTY PVQ	√	-7,938.10	-52,054.40
Invoice	03/10/2022	14709	TULARE COUNTY PVQ	√	-7,721.89	-59,776.29
Invoice	03/17/2022	14712	TULARE COUNTY PVQ	√	-14,733.80	-74,510.09
Invoice	03/17/2022	14711	TULARE COUNTY PVQ	√	-10,410.05	-84,920.14
Invoice	03/17/2022	14713	TULARE COUNTY PVQ	√	-9,218.89	-94,139.03
Invoice	03/17/2022	14714	TULARE COUNTY PVQ	√	-62.84	-94,201.87
Invoice	03/23/2022	14722	TULARE COUNTY PVQ	√	-19,500.00	-113,701.87
Invoice	03/23/2022	14722	TULARE COUNTY PVQ	√	-3,853.97	-117,555.84
Invoice	03/23/2022	14723	TULARE COUNTY PVQ	√	-2,359.88	-119,915.72
Invoice	03/27/2022	14719	TULARE COUNTY PVQ	√	-3,941.64	-123,857.36
Total Checks and Payments					-123,857.36	-123,857.36
Deposits and Credits - 3 items						
Deposit	03/31/2022		Tax Apportionment	√	70.68	70.68
Deposit	03/31/2022		Interest	√	969.98	1,040.66
Transfer	03/31/2022			√	154,312.63	155,353.29
Total Deposits and Credits					155,353.29	155,353.29
Total Cleared Transactions					31,495.93	31,495.93
Cleared Balance					31,495.93	459,154.75
Register Balance as of 03/31/2022					31,495.93	459,154.75
Ending Balance					31,495.93	459,154.75

04/22/22

Reconciliation Detail

10600 · Endowment - Reserved (773), Period Ending 03/31/2022

Type	Date	Num	Name	Clr	Amount	Balance
Beginning Balance						1,671,728.44
Cleared Transactions						
Deposits and Credits - 3 items						
Deposit	03/31/2022		PCD Endowment Care Transfer	√	367.00	367.00
Deposit	03/31/2022		Interest	√	3,660.27	4,027.27
Transfer	03/31/2022			√	13,604.00	17,631.27
Total Deposits and Credits					17,631.27	17,631.27
Total Cleared Transactions					17,631.27	17,631.27
Cleared Balance					17,631.27	1,689,359.71
Register Balance as of 03/31/2022					17,631.27	1,689,359.71
Ending Balance					17,631.27	1,689,359.71

04/22/22

Fairfax Public Cemetery District

Reconciliation Detail

10700 - Cash in Expansion Account (807), Period Ending 03/31/2022

	Type	Date	Num	Name	Clr	Amount	Balance
Beginning Balance							95,905.58
Cleared Transactions							
Deposits and Credits - 2 items							
Deposit		03/31/2022		Interest	√	210.91	210.91
Transfer		03/31/2022			√	450.00	660.91
Total Deposits and Credits						660.91	660.91
Total Cleared Transactions						660.91	660.91
Cleared Balance						660.91	96,566.49
Register Balance as of 03/31/2022						660.91	96,566.49
Ending Balance						660.91	96,566.49

Reconciliation Detail

10900 - Endowment - Unreserved (817), Period Ending 03/31/2022

	Type	Date	Num	Name	Clr	Amount	Balance
Beginning Balance							292,311.56
Cleared Transactions							
Deposits and Credits - 2 items							
Bill Pmt -Check		03/31/2022		CALPERS	√	0.00	0.00
Deposit		03/31/2022		Interest	√	642.74	642.74
Total Deposits and Credits						642.74	642.74
Total Cleared Transactions						642.74	642.74
Cleared Balance						642.74	292,954.30
Register Balance as of 03/31/2022						642.74	292,954.30
Ending Balance						642.74	292,954.30

TULARE PUBLIC CEMETERY DISTRICT
January 2018-2022 Interments and Entombments

KERN							
Year	Body Burials	Niches	Cremation in Casket	Cremation Burials	Baby Burials	Disinterments	TOTAL
2018	9	1	0	4	1	0	15
2019	11	0	0	6	0	0	17
2020	14	0	0	5	0	0	19
2021	14	4	0	7	0	0	25
2022	11	1	0	5	0	0	17

Pre-Needs				
Burial	Niche	1/2 Grave	Total	
0	0	0	0	0
0	0	0	0	0
0	0	0	0	0
0	3	1	4	4
0	0	0	0	0

NORTH							
Year	Body Burials	Niches	Cremation in Casket	Cremation Burials	Baby Burials	Disinterments	TOTAL
2018	11	0	0	0	1	0	12
2019	7	0	0	2	0	0	9
2020	19	0	0	1	0	0	20
2021	23	0	0	4	1	1	29
2022	20	0	0	1	0	0	21

Pre-Needs				
Burial	Niche	1/2 Grave	Total	
0	0	0	0	0
0	0	0	0	0
0	0	0	0	0
11	0	0	11	11
3	0	0	3	3

TOTAL BOTH							
Year	Body Burials	Niches	Cremation in Casket	Cremation Burials	Baby Burials	Disinterments	TOTAL
2018	20	1	0	4	2	0	27
2019	18	0	0	8	0	0	26
2020	33	0	0	6	0	0	39
2021	37	4	0	11	1	1	54
2022	31	1	0	6	0	0	38

Pre-Needs Total				
Burial	Niche	1/2 Grave	Total	
0	0	0	0	0
0	0	0	0	0
0	0	0	0	0
11	3	1	15	15
3	0	0	3	3

TULARE PUBLIC CEMETERY DISTRICT
February 2018-2022 Interments and Entombments

KERN		Year	Body Burials	Niches	Cremation in Casket	Cremation Burials	Baby Burials	Disinterments	TOTAL
	2018	8		0	0	6	0	0	14
	2019	8		1	0	5	1	0	15
	2020	7		1	0	5	0	0	13
	2021	13		2	0	4	0	0	19
	2022	7		1	0	3	0	0	11

Pre-Needs		Burial	Niche	1/2 Grave	Total
		0	0	0	0
		0	0	0	0
		0	0	0	0
		0	0	0	0
		0	1	0	1

NORTH		Year	Body Burials	Niches	Cremation in Casket	Cremation Burials	Baby Burials	Disinterments	TOTAL
	2018	10		0	0	1	0	0	11
	2019	6		0	0	3	0	0	9
	2020	13		0	0	1	0	0	14
	2021	26		0	0	6	0	0	32
	2022	17		0	0	2	1	0	20

Pre-Needs		Burial	Niche	1/2 Grave	Total
		0	0	0	0
		0	0	0	0
		0	0	0	0
		4	0	1	5
		8	0	0	8

TOTAL BOTH		Year	Body Burials	Niches	Cremation in Casket	Cremation Burials	Baby Burials	Disinterments	TOTAL
	2018	18		0	0	7	0	0	25
	2019	14		1	0	8	1	0	24
	2020	20		1	0	6	0	0	27
	2021	39		2	0	10	0	0	51
	2022	24		1	0	5	1	0	31

Pre-Needs Total		Burial	Niche	1/2 Grave	Total
		0	0	0	0
		0	0	0	0
		0	0	0	0
		4	0	1	5
		8	1	0	9

TULARE PUBLIC CEMETERY DISTRICT
March 2018-2022 Interments and Entombments

KERN							
Year	Body Burials	Niches	Cremation in Casket	Cremation Burials	Baby Burials	Disinterments	TOTAL
2018	14	0	0	7	0	0	21
2019	8	0	0	4	0	0	12
2020	7	3	0	4	0	0	14
2021	6	1	0	8	0	0	15
2022	14	2	0	7	0	0	23

Pre-Needs				
Burial	Niche	1/2 Grave	Total	
0	0	0	0	0
0	0	0	0	0
0	0	0	0	0
2	0	0	0	2
0	0	0	0	0

NORTH							
Year	Body Burials	Niches	Cremation in Casket	Cremation Burials	Baby Burials	Disinterments	TOTAL
2018	13	0	0	1	0	0	14
2019	20	0	0	0	0	0	20
2020	16	0	0	1	1	0	18
2021	19	0	0	3	1	0	23
2022	11	0	0	3	0	0	14

Pre-Needs				
Burial	Niche	1/2 Grave	Total	
0	0	0	0	0
0	0	0	0	0
0	0	0	0	0
15	0	0	0	15
6	0	0	0	6

TOTAL BOTH							
Year	Body Burials	Niches	Cremation in Casket	Cremation Burials	Baby Burials	Disinterments	TOTAL
2018	27	0	0	8	0	0	35
2019	28	0	0	4	0	0	32
2020	23	3	0	5	1	0	32
2021	25	1	0	11	1	0	38
2022	25	2	0	10	0	0	37

Pre-Needs Total				
Burial	Niche	1/2 Grave	Total	
0	0	0	0	0
0	0	0	0	0
0	0	0	0	0
17	0	0	0	17
6	0	0	0	6

TULARE PUBLIC CEMETERY DISTRICT
April 2018-2022 Interments and Entombments

KERN							
Year	Body Burials	Niches	Cremation in Casket	Cremation Burials	Baby Burials	Disinterments	TOTAL
2018	7	2	0	5	0	0	14
2019	6	3	0	6	0	0	15
2020	6	3	0	2	0	0	11
2021	8	2	0	6	0	0	16
2022	2	6	0	1	0	0	9

Pre-Needs				
Burial	Niche	1/2 Grave	Total	
0	0	0	0	0
0	0	0	0	0
0	0	0	0	0
0	0	1	1	1
0	0	0	0	0

NORTH							
Year	Body Burials	Niches	Cremation in Casket	Cremation Burials	Baby Burials	Disinterments	TOTAL
2018	11	0	0	0	1	0	12
2019	10	0	0	1	0	0	11
2020	9	0	0	3	0	0	12
2021	10	0	0	5	0	0	15
2022	6	0	0	3	0	0	9

Pre-Needs				
Burial	Niche	1/2 Grave	Total	
0	0	0	0	0
0	0	0	0	0
0	0	0	0	0
11	0	0	11	11
9	0	1	10	10

TOTAL BOTH							
Year	Body Burials	Niches	Cremation in Casket	Cremation Burials	Baby Burials	Disinterments	TOTAL
2018	18	2	0	5	1	0	26
2019	16	3	0	7	0	0	26
2020	15	3	0	5	0	0	23
2021	18	2	0	11	0	0	31
2022	8	6	0	4	0	0	18

Pre-Needs Total				
Burial	Niche	1/2 Grave	Total	
0	0	0	0	0
0	0	0	0	0
0	0	0	0	0
11	0	1	12	12
9	0	1	10	10

TULARE PUBLIC CEMETERY DISTRICT
Grand Yearly Totals 2018-2022 Interments and Entombments

KERN							
Year	Body Burials	Niches	Cremation in Casket	Cremation Burials	Baby Burials	Disinterments	TOTAL
2018	101	12	0	59	2	0	174
2019	90	19	0	52	1	0	162
2020	105	25	0	52	1	0	183
2021	122	26	1	67	0	0	216
2022	34	10	0	16	0	0	60

Pre-Needs				
Burial	Niche	1/2 Grave	Total	
0	0	0	0	0
0	0	0	0	0
0	0	0	0	0
5	9	7	21	21
0	1	0	1	1

NORTH							
Year	Body Burials	Niches	Cremation in Casket	Cremation Burials	Baby Burials	Disinterments	TOTAL
2018	117	0	0	5	2	0	124
2019	114	0	0	19	2	0	135
2020	166	0	0	23	6	1	196
2021	203	0	0	39	2	1	245
2022	54	0	0	9	1	0	64

Pre-Needs				
Burial	Niche	1/2 Grave	Total	
0	0	0	0	0
0	0	0	0	0
0	0	0	0	0
111	0	5	116	116
26	0	1	27	27

TOTAL BOTH							
Year	Body Burials	Niches	Cremation in Casket	Cremation Burials	Baby Burials	Disinterments	TOTAL
2018	218	12	0	64	4	0	298
2019	204	19	0	71	3	0	297
2020	271	25	0	75	7	1	379
2021	325	26	1	106	2	1	461
2022	88	10	0	25	1	0	124

Pre-Needs Total				
Burial	Niche	1/2 Grave	Total	
0	0	0	0	0
0	0	0	0	0
0	0	0	0	0
116	9	12	137	137
26	1	1	28	28

Tulare Public Cemetery District

Calendar Dates & Time for Regular Board Meetings

Dates for 2022

Day of the Week – Thursday

MAY 19, 2022 – 1pm

JUNE 23, 2022 – 1pm

JULY 28, 2022 – 1pm

AUGUST 25, 2022 – 1pm

SEPTEMBER 22, 2022 – 1pm

OCTOBER 27, 2022 – 1pm

NOVEMBER 17, 2022 – 1pm

DECEMBER 15, 2022 – 1pm

Dates for 2023

JANUARY 26, 2023 – 1PM

SPECIAL BOARD MEETING

MAY 19, 2022 – Pricing

2022 CALENDAR

JANUARY 2022						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

FEBRUARY 2022						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28					

MARCH 2022						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

APRIL 2022						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

MAY 2022						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

JUNE 2022						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

JULY 2022						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

AUGUST 2022						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

SEPTEMBER 2022						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
		1	2	3		
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

OCTOBER 2022						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

NOVEMBER 2022						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

DECEMBER 2022						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

2022 US FEDERAL HOLIDAYS

Jan 01 New Year's Day
 Feb 21 Presidents' Day
 May 08 Mother's Day
 Jun 19 Father's Day
 Oct 10 Columbus Day
 Nov 24 Thanksgiving Day

Jan 17 M L King Day
 Apr 15 Good Friday
 May 30 Memorial Day
 Jul 04 Independence Day
 Oct 31 Halloween
 Dec 25 Christmas

Feb 14 Valentine's Day
 Apr 17 Easter Sunday
 Jun 03 National Donut Day
 Sep 05 Labor Day
 Nov 11 Veterans Day



123Calendars.com

CEMETERY OFFICE HOURS IN OUR SURROUNDING AREA

VISALIA – 7:00am – 3:00pm

TIPTON-PIXLEY – 8:00am – 2:00pm

HANFORD – 8:30am – 4:30pm

PORTERVILLE – 7:00am – 4:00pm

(Closed for Lunch 12pm-1pm)

CORCORAN – 7:00am – 3:30pm

DELANO – 7:30 – 4:30pm

LINDSAY-STRATHMORE – 8:30am – 4:30pm

DINUBA – 7:30am – 4:30pm

(Closed for Lunch 12:00-1:15pm)

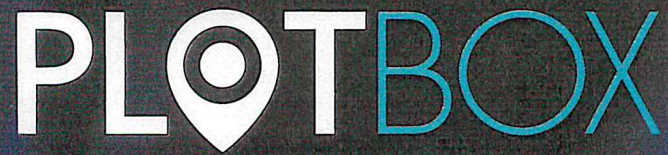
- CURRENTLY -

TULARE CEMETERY

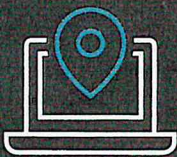
8:00am – 5:00pm

Proposed New Hours

8:00am – 4:00pm



Cemetery Management Reimagined.



Unimagined
Functionality



Smarter
Workflows



Improve
Service Levels

Belfast
Boston
San Francisco

+1 857 301-7810
www.plotbox.io

Our Mission.

We know first hand the trauma of loss and the burden of the associated processes of dealing with death. We know we can take away some of the pain for the families and those that serve them.

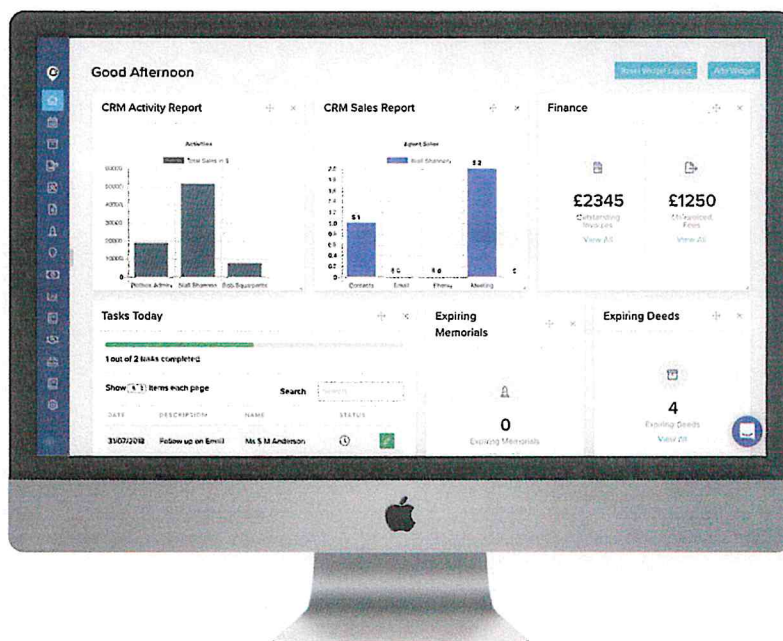


Organization Leaders

If you aspire to operate your cemetery to world class standards, PlotBox is your only true enabler to achieve that.

Users report unrivalled functionality, because unlike all other providers, you reap a host of unique benefits from the unparalleled integration between software and mapping.

When you implement PlotBox, you're creating smarter workflows across the organization and in ways you'd never have imagined, the mapping piece unlocks added value from all of your other modules. Ultimately, you'll be empowered by PlotBox not just for excellent administration and service improvement, but as your strategic business planning resource that gives you the platform for excellence.



Cemetery Management Reimagined.

Finance



You know the challenges of the audit process well. Because with PlotBox you only need to enter data into a single system once, you'll be spending less time juggling the demands of complex audits. One system means no reconciliation

between conflicting sources and because data insertions are time stamped, auditors have fewer queries for you to dig through.

Following PlotBox implementation, the role of Finance is more like it should be, and less stressful. Via the Finance module, you control directly the fees and terms that Sales can enter into Contracts and so ensures charges are correct, double selling plots just can't happen, and conflict with Sales and the risk of lawsuits is reduced.

Sales



PlotBox is your route to hitting sales targets and commission triggers. Immediate validation of inventory data, whether in the office, cemetery grounds or in-home lets you generate

and sign contracts on the spot, taking you towards sales targets sooner, and increasing family service levels.

Imagine what you can do for your sales numbers by spending up to 78% less time generating contracts and administration, and spending less time correcting mistakes with Finance, because with PlotBox, only the correct fees can ever be charged.

- Smart organizational workflows
- Unrivalled ROI from inventory audits
- Accelerate sales processes

Operations

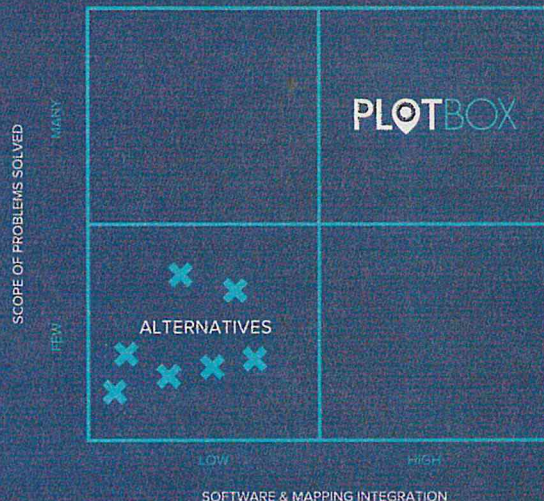


Operations teams tell us managing available inventory and planning new inventory is a significant challenge. Remove any doubt and worry as to the status of all of your inventory with a forensic audit

of your entire grounds. A recent inventory audit by PlotBox discovered 96 unknown and unsold plots from 90 acres, so the ROI is potentially enormous!

Accelerate and remove uncertainty around inventory development by using PlotBox to view data on what's selling and where. Plan daily tasks more efficiently with access to burial schedules anywhere on the cemetery. By assigning and monitoring work orders to your team, improve communication and see your team work smarter.

A Unique Proposition



Key Modules.

These essential modules are the foundation of effective cemetery management.

Records Management

Bring all deceased records together into a quickly searchable database that includes images of headstones & paper records, and is linked to locations.

CRM (Customer Relationship Management)

Accelerate sales by managing leads, logging sales activity and assigning tasks to specific counselors. Managers can see visibility of the pipeline and easily generate reports on sales performance and more.

Contract Management

Generate pre-need and at-need contracts with ease, faster than ever! Easily manage your price list and payment plans to make the entire contract process more streamlined.

Scheduling

Maintain customized diaries and schedule appointments and services right from a Contract. Burial orders, labels and other 'paperwork' are auto generated from the system to avoid duplication.

Verified Mapping

High resolution drone imagery creates a truly digital map for access on any device to show real-time inventory status. The verified mapping process is a forensic audit of your inventory and often identifies extra available inventory.

Public Facing Website

Everafter is the advanced public interface that both generates leads and revenue for cemeteries and improves service levels with tools like Walk to Grave and online ordering.

Customer support.

Service and support are a big part of what you're securing in working with PlotBox. In addition to everything you'd expect, our team can also support you in Spanish. Our average support response time is under three minutes.



Advanced Features.

Accounting.

PlotBox holds a huge amount of financial data so we want to make it easy for you to interpret, without having to pull together a ton of Excel spreadsheets. Our main accounting reports are:

General Ledger (G/L)

This chronological accounting record allows you to track and categorize transactions, and summarize them into general ledger accounts. You can run the report for specific periods of time, account for cancellations, refunds and adjustments and more. Furthermore, we integrate with any external finance package such as Sage or QuickBooks.

Sales

Managers can run reports detailing sales for any given period of time and apply filters such as 'facility', 'contract type' or 'category' for example sales reports can be viewed at contract level or broken down further to view by each line item.

Counselor Comparison

Sales managers can have a real-time view of sales activity and performance at their fingertips with the ability to pull reports on Counselor sales with flexible filters such as, per facility, item type, contract type etc. PlotBox enables sales managers the visibility on the sales pipeline as well as the ability to compare performance and enable growth.

Liabilities

PlotBox allows you to record the current cost of each fee item in your system. As you sell items pre-need they will be added to your liability report up until the point those items are fulfilled by the family. Users can run a report on total liability

in real time as well as manage transfers from Long to Short term liability when items are paid in full.

Inventory

Enjoy visibility (with interactive map view) on current plot inventory status and measure how that has increased or decreased over a period of time in detailed or summary format. Users can also link price lists to inventory to view total value of the inventory and report on cost versus potential.

Trust Funding

Manage multiple funds linked to pre-need fee items in the system and view reports at summary or item level. Users have the ability to attach a fund percentage amount to each fee, recognize items that have now been paid in full for the fund report and mark off items that have been 'funded' to close off periods.

Contract cancellations/adjustments

Easily manage partial and complete cancellations and apply relevant cancellations fees. Release plots back into inventory or keep on hold, administer refunds or apply credit to a new contract.

Commissions Management

PlotBox offers a customized commissions structure allowing the creation of rules based on individual line items, overall categories or subcategories as well as differentiating between rates for pre-need and at-need sales.

This configuration includes bonus rules, reserves in the event of cancellations, rules around team structure and more.

Commissioned reports by Counselor or time frame can be produced in a clean and easy to read report - all of which can be exported to Excel or PDF.

Work Orders

Users can easily generate work orders from customized drop down lists and quickly assign tasks to staff. Tasks can be linked to locations on a map to show exactly where the work needs to be done and track the status of each jobs progress - not yet started, in progress or complete.

Document Management (Old documents)

Wouldn't it be great if ALL your documents could be safely stored in the ONE place? Now they can - even the really old stuff! PlotBox can host images of old maps, lot cards, book registers and more, all linked to your electronic records.

Integrations.

 **intuit quickbooks**

 **sage**

ALL FINANCE PACKAGES

Export your sales data, GL and payments received to any financial package including Quickbooks and Sage.

PlotBox Plan.

We can customize a plan to suit your needs as well as your budget.

Modules	Essential	Pro	Enterprise
Records Management	📍	📍	📍
Deeds Management	📍	📍	📍
Plot Management	📍	📍	📍
Public Portal	📍	📍	📍
Contracts Management	📍	📍	📍
Booking Schedule	📍	📍	📍
Mapping Module	📍	📍	📍
Memorials Management	—	📍	📍
Financial Reporting	—	📍	📍
Customised Reporting	—	—	📍
Work Orders	—	\$	📍
CRM for Sales	\$	\$	📍
Documents Module	\$	\$	📍

PlotBox in Practice.

Insights from David Massey, President of Park View Cemetery and Funeral Home, Manteca CA



Process improvement:
Significant time saved
in generation of contracts

**Pre Need Sales
& Related Tasks.**
Originally took: 1hr
With PlotBox: 15mins

75%
Time Reduction

**At Need Sales
& Burial Tasks.**
Originally took: 1hr 30mins
With PlotBox: 20mins

78%
Time Reduction

Think about the typical
number of contracts you
create in a month, now
calculate the saving
in time and salary
for your business.



Genealogy Requests.
Originally took: 5 mins
With PlotBox: 1 min

80%
Time Reduction

Knowing many cemeteries receive
neverending and increasing volumes
of genealogy requests, it makes
financial sense to bring
your records and maps
into one quickly
accessible location.



Impact on Risk Reduction

Misplaced contracts:

"This is HUGE! I love that we can find any PlotBox contract, with attachments, within seconds!!! We have spent hours trying to find old contracts related to a single burial in the past!!"

Errors in fees and the sales process:

"The ability for management to create 'packages' and maintain prices means that sales staff are not relying on perhaps outdated paper prices lists, or PDF files stored on numerous individual user computers. This means we don't under or over charge the customer!"

Risk of lawsuit:

"Keeping accurate contracts, burial records, and prior interactions with families, is vital in the reduction of potential lawsuits. Having PlotBox to keep all the historical records straight and readily available is a huge reduction in liability."

Operational efficiency

"Our productivity has soared through the use of cloud computing, and PlotBox is an integral part of this. All the time we used to spend updating software and hardware and maintaining our network is now spent on assisting families, and we've been able to develop a strong growth trajectory without the need to hire more people as we're all working more efficiently."



The PlotBox team is amazing,
responsive, and attentive to our
needs. Highly recommended!

"A very smart choice for us to
modernize our cemetery - PlotBox
goes way beyond digital mapping
with a real eye toward the future
sustainability of cemeteries and
memorial gardens."

**Lynn Gibson, President,
Smith Life & Legacy**

Game-changing Cemetery Software

"This is the state of the art cemetery
inventory and mapping software.
We haven't seen anything else
like it in the US market. It has
transformed and streamlined
our core cemetery systems".

**Tyler Cassity, President,
Hollywood Forever**

We're very happy

"We're very happy with the work
PlotBox has done for us and
grateful for the support they've
given us along the way"

**Monica Williams, Director of
Cemeteries, Archdiocese of
San Francisco**

**Monica Williams,
Director of Cemeteries for the
Archdiocese of San Francisco**

“ I’m Monica Williams, and it’s my privilege to be Director of Cemeteries for the Archdiocese of San Francisco.

When we began the process of looking for a new computer software system to update our records and provide better mapping solutions, we selected PlotBox.

One of the things we’ve been very happy with is their customer support, whether it’s through the online messaging function, or through email or phone conversations, or their staff being available for training, they have provided us with really excellent support along this process.

Our accounting department is utilizing the product for updates, for inventory, for sales, for accounts receivable and payable and we’ve been very pleased with the efficiencies we’re seeing there.

Our operations team is able to check the calendar online to see upcoming burial schedules, check for locations, monitor service requests and work orders.

Our sales team and family services are able to generate contracts, look up locations for families and show available inventory. And we’ve actually found some unsold inventory in some of our historic sections.

I really enjoy being able to see updated sales reports, inventory reports and a host of other reports in real time.

That’s all allowing us to better serve our families and provide more updated, contemporary information as we move the cemetery forward. We’re very happy with the work PlotBox has done for us, and grateful for the support they’ve given us along the way.



PLOTBOX

**Cemetery
Management
Reimagined.**

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San Francisco

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info@plotbox.io
plotbox.io

PLOTBOX CEMETERY MANAGEMENT - VIDEO LINKS

PlotBox: Cemetery Management Reimagined

<https://youtu.be/9lprFzcBH1k>

PlotBox Customer Success Story: Archdiocese of San Francisco

<https://youtu.be/satYJNfbrT4> 03 / 3:03

PlotBox Customer Success Story: Diocese Of Stockton

<https://youtu.be/n6gD6lxQz4c>

PlotBox Memorial Day 2021 at Inglewood Park Cemetery,
California – Mapping

<https://youtu.be/my4COeRykdo>

SCAN TO
LEARN MORE



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Prepared for: Tulare Cemetery District

Proposal Contact:

Clara Bernardo

clara@tularecemetery.net



Preliminary Proposal Date: Apr 22, 2022

Prepared by:

Joe Witherspoon

Solutions Consultant

joe.witherspoon@plotbox.io





1. Welcome Letter

Dear Clara,

Thank you for taking the time to help us understand your needs. Visiting your location and seeing the operation was immensely important to understanding your needs.

With PlotBox, you'll have the opportunity to move in to a modern, easy to use system that can be accessed from anywhere with a good internet connection. You'll be able to improve the level of service provided to your families, reduce the stress on your staff so they can spend more time on other duties, and reduce risk and liability by improving record keeping reliability.

As a flexible, expandable system, PlotBox will give you the ability to grow as your needs change, and add capabilities without needing to replace your system again.

Enclosed is a budgetary proposal to provide Tulare Cemetery District with a PlotBox solution to replace your existing processes, improve operational efficiency, and provide better access to your users.

Sincerely,

Joe Witherspoon

Joe Witherspoon
Solutions Consultant



2. Executive Summary

Current Situation

Tulare Cemetery District is currently operating using a Pontem Migration system that provides little in the way of operational efficiency nor does it take advantage of today's improving technologies.



Desired Situation

As your organization performs approximately 460 interments per year, you have significant opportunities to improve your operations and provide better family service. With a PlotBox solution, you are getting a forward-thinking product with a strong plan for the future.



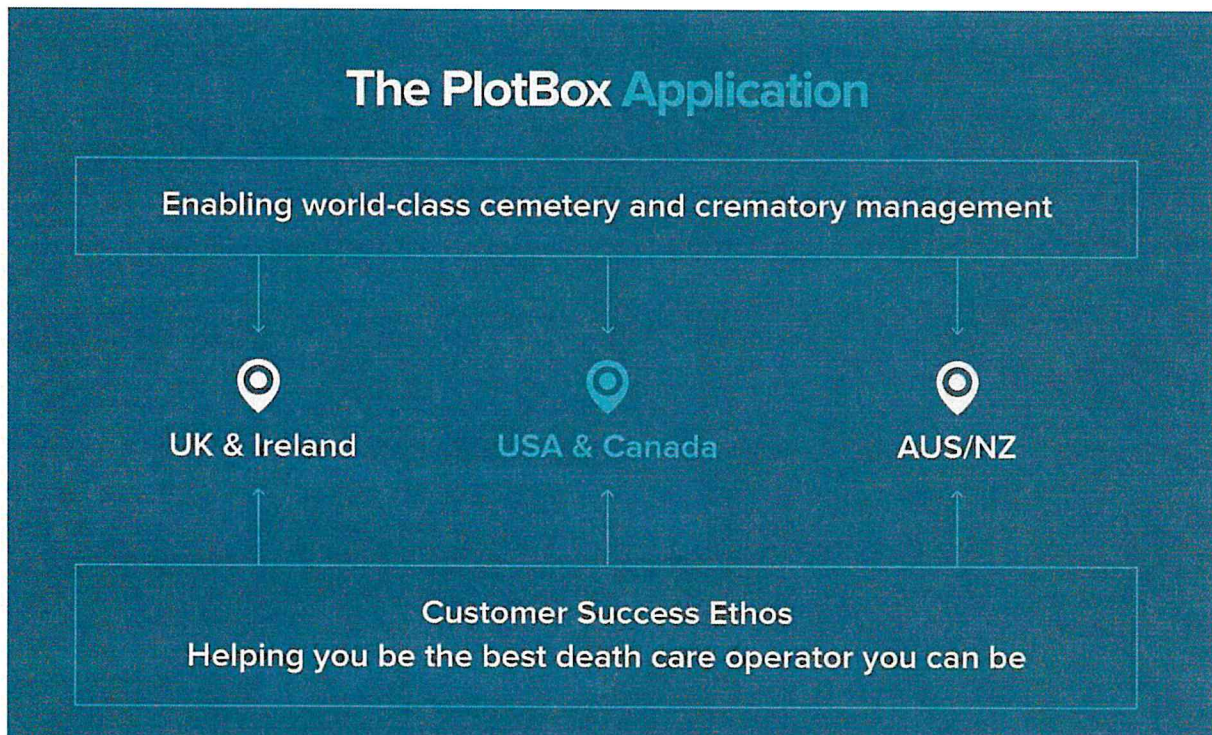
Areas identified during our meetings include:

- Combining the data in your multiple locations into a **single system**, while maintaining the integrity and ownership of the information
- Providing **access** to your system from anywhere with an internet connection to make it easier for your users and families to work with the cemetery.
- Improving the **quality** of the data included in your systems to reduce errors and making it easier for your users to find information
- Managing plot **inventory**, including identifying plots available for sale that may not be shown in your current systems
- **Storing documents** securely within the system to improve retrieval and replicate paper storage
- Assuring **continuity** as you add staff
- Ability to integrate **mapping** directly within the system
- Added ability to offer a **public portal** for families to locate graves and basic information



3. The PlotBox Difference

PlotBox is a cloud-based death care management solution that facilitates cemeteries and crematoria to operate to world-class standards. It pulls everything you need to do all into the one place.



Our Mission.

We know first hand the trauma of loss and the burden of the associated processes of dealing with death. We know we can take away some of the pain for the families and those that serve them.





Our Mission has never been more true than it is today in this current environment. PlotBox is unique and significantly superior because unlike all other providers, it is the world's first solution to fully integrate two previously separate functions - software and mapping. It is a modular software-as-a-service (SaaS) solution that is configurable to meet the requirements of cemeteries and crematoria of different sizes and complexity. We can tailor a solution to meet your needs now, and for the future.



4. Implementation Methodology

This is how we generally approach our projects here at PlotBox. Your project may have more or less of what's described below, but the intention is to share our vision of how a project progresses.



THE PLOTBOX PROCESS



PROPOSAL

AFTER A DEEP DIVE DEMO, WE WILL COLLABORATE TO BUILD A TAILORED PROPOSAL

CONTRACTS SIGNED

WHEN EVERYONE IS HAPPY WE WILL BE IN A POSITION TO EXCHANGE AND SIGN CONTRACTS

SET UP FOR SUCCESS

YOU WILL BE ASSIGNED A CUSTOMER SUCCESS MANAGER WHO WILL BE RESPONSIBLE FOR YOUR SUCCESS POST-LIVE

MAPPING AND VERIFICATION

WE WILL USE OUR DRONES TO CREATE HIGH-RES GEO-REFERENCED IMAGERY.

WE WILL ADD AGREED OVERLAYS FOR EXAMPLE EXISTING PAPER MAPS OR IMAGERY.

SOW & CONTRACT

THEN WE'LL PROVIDE A SOW AND CONTRACT. UK COUNCILS CAN PROCURE THROUGH G-CLOUD

PROJECT MANAGER

YOU WILL BE ASSIGNED A PROJECT MANAGER TO ENSURE A SEAMLESS IMPLEMENTATION AND THAT YOU HAVE A SINGLE POINT OF CONTACT

PROCESS DISCOVERY

OUR TEAM WILL WORK TO UNDERSTAND YOUR BUSINESS PROCESSES, HELPING US TO CONFIGURE PLOTBOX AND DESIGN TRAINING



OUR TEAM WILL COMPLETE AN ONSITE
AUDIT PHOTOGRAPHING MEMORIALS
AND TAGGING ANY DISCREPANCIES.

CONFIGURATION AND TRAINING

WE WILL CONFIGURE PLOTBOX TO
YOUR NEEDS, FOR EXAMPLE, FEES,
FORMS, DOCUMENT TEMPLATES.

WE WILL PLAN AND DELIVER
TRAINING FOR ALL SYSTEM USERS
IN A CLASSROOM FORMAT.

DATA MIGRATION

WE WILL MIGRATE YOUR EXISTING
DATA AND RECORDS INTO THE
PLOTBOX PLATFORM.

WE WILL COLLABORATE ON DATA
TESTING TO ENSURE DATA HAS BEEN
TRANSFERRED AS YOU WOULD
EXPECT.

GO-LIVE AND HANDOVER

FOLLOWING FINAL GO-LIVE CHECKS,
WE'LL MOVE TO LAUNCH. OUR TEAM
WILL BE ON THE GROUND.

THE DELIVERY TEAM WILL NOW HAND
OVER TO SUPPORT. YOUR CUSTOMER
SUCCESS MANAGER WILL BE
RESPONSIBLE FOR YOUR CONTINUED
SUCCESS WITH PLOTBOX.



PLOTBOX

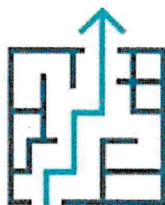


5. The Three S's: Security, Support and Success



Security: The PlotBox application is hosted by Microsoft Azure. Meaning all of their ***security, backup, disaster recovery, and data protection*** applies to your data. Microsoft is the industry leader in all things cloud computing and is trusted by many leading companies and government agencies across the globe. ***Your data is important*** to us here at PlotBox.

Support: PlotBox will provide you with support during your project as well as throughout your lifetime as a PlotBox customer. With varying methods of support, our ***in-app chat*** feature tends to be the leading favorite. During your support hours, our Customer Support team will handle all incoming chats ***live***, meaning they can help you get the situation resolved quickly.



Success: PlotBox is also invested in your long-term happiness and success as a customer. This means regular meetings with your assigned Customer Success Manager to look at ***your goals***, use of PlotBox and new ways in which we can help improve your experience and ***how you serve your families***.



6. Proposed Solution

Tulare Cemetery District Metrics

Cemeteries: 2 Tulare South, Tulare North

Total Acreage: 90

Current Solution: Pontem Migration

Mapping: Paper Map

Data Migration: Pontem Migration

Public Portal : Yes Branded

PlotBox's Proposed Solution

We propose the implementation of the PlotBox Pro solution, configured by us to meet your needs.

The solutions include the following modules:

- **Records:** the management of deceased records including interment records.
- **Deeds:** the sale or allocation of plots, management of ownership records, licenses and interment rights
- **Plots:** the management of interment and inurnment locations including capacities, depths, and physical locations
- **Diary:** the scheduling and booking of interments
- **Contracts:** generate digital contracts quickly and accurately inside PlotBox from anywhere
- **Contract Reporting:** A/R, General Ledger, Payments Received and other key contract reports
- **Reporting:** easy to use and run reporting
- **Documents:** a repository for scanned images of historical registers to be uploaded and referenced
- **Work Orders and Permits:** assign, manage and report on outstanding work orders and permits including due date, tasks, and completion
- **Memorials:** generate and track monument/memorialization orders, installation notices, etc.
- **CRM:** a cemetery specific CRM for contact management, generating quotations and management of Sales team activity and performance
- **EverAfter (Branded version):** the public search interface, inclusive of your corporate branding
- **Financial Integration:** a one-way integration with the ability to import A/R, G/L and Payments Received reports from PlotBox into QuickBooks



7. Investment Proposal

Project Category	Price	Qty	Subtotal
Data Migration			
Migration from Pontem Migration Data analysis, data import and data resolution from 1 instance of Pontem Migration. Data types included: Records, Deeds, Plots, and Contracts. Data types <i>not</i> included: Trust/Commission and Memorial This includes a budgeted number of hours for data issues/clean up.	\$17,000.00	1	\$17,000.00
Mapping			
Hi-Resolution Drone Flight On-site drone image generation and map creation for 2 cemeteries totaling 90 acres. Includes survey-grade ground control points to provide stability over time and geographic accuracy. Note: Does not include map overlay or data matching activities (corresponding data with its location on the map). This activity provides data matching to be completed by cemetery staff.	\$13,500.00	1	\$13,500.00
Paper Map Overlay Where available, PlotBox can overlay your 2 section maps on top of the drone generated map to give you reference to place your interactive data points.	\$750.00	1	\$750.00
<input type="checkbox"/> Offsite Data Matching PlotBox will place the data points for the plots on the drone generated map using existing maps for sections with Mapping Overlay (where possible).	\$0.00	1	\$0.00
Software Set Up and Configuration			
System Set up, Configuration, Training and Project Management We will set up and configure PlotBox to meet your requirements, we will train your users via 8 hours of online training on the solution and we will project manage the successful implementation of the solution.	\$15,000.00	1	\$15,000.00

Subtotal **\$46,250.00**





Total	\$46,250.00
--------------	--------------------

- * Standard Contract Term is 5 years.
- * Estimate is good for 30 days from most recent Date on Cover Page.
- * All prices may be subject to Tax.
- * Annual Fees not included in Startup Services total



8. Annual Hosting & Support

Annual Hosting & Support fees* are calculated based on the number of user accounts in the PlotBox system. Additional users can be added at any time. ***The fees below encompass your service, support, updates, backup, hosting and data storage.*** PlotBox operates under a SaaS Model (Software as a Service). This means that there are no new versions to buy, no upgrades to pay for, and no hidden fees. Paying your annual Hosting & Support fee allows us to continuously invest in development and keep the system up to date with the latest advancements in programming and technology.

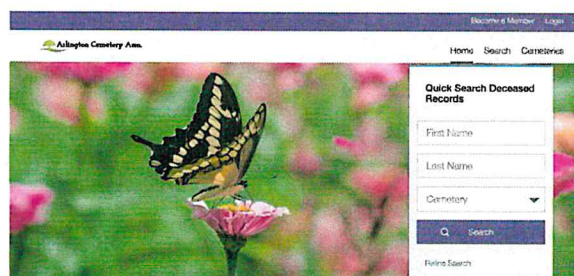
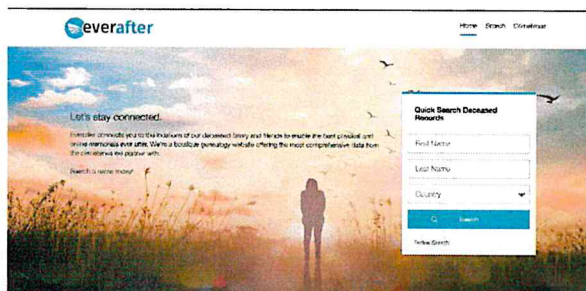
*Please note, these fees begin at contract signature.

Subscription	Annual User Fee	QTY	Subtotal
PlotBox Subscription Secure role-based unique login for each user, including change logging for key system entries. Additional users can be added any time for \$_____ annual subscription fee.	\$6,800.00	1	\$6,800.00
Total			\$6,800.00



9. EverAfter

Public-facing Web Access



Upon implementing the Mapping Solution, you will have the ability to share the data with your families and the public through our EverAfter Website. EverAfter is our go-to website for genealogists and members of the public searching for deceased records. Once grave locations are linked, it allows families to locate graves and even obtain driving directions directly to the burial location.

The site can be "branded" and personalized with your organization's information, so it fits well into your current web presence.

Additional capabilities are currently in beta testing and include the ability to order flowers for graveside delivery, and a Memory Box for posting of memories of the deceased.

Name	Annual Fee	QTY	Subtotal
EverAfter Options (choose 1 of 3)			
<input checked="" type="radio"/> Branded EverAfter Same as described above, but branded with your organization's logo, colors, images, and description contained within a unique URL only for your cemeteries.	\$600.00	2	\$1,200.00

Annual Public Portal Total \$1,200.00





10. Payment Terms

Fee Totals from above:

Project Fees: \$46,250.00 Annual Subscription Fees: \$6,800.00 Annual EverAfter Fees: \$1,200.00

Based on the project and annual fee totals, here are the proposed payment terms:

Option 1:

50% of the project fees plus first year Annual Fee are due at contract signature - **\$31125**

40% of the project fees are due at delivery of test system - **\$18500**

10% of the project fees are due at go-live - **\$4625**

Years 2-5: **\$ 8000** annually

Electing for Option 1:

Option 2:

Take 100% of Project Fees plus 100% of Subscription Fees for the Initial Subscription Term and divide equally into 60 monthly payments with 0% interest.

Approximate Monthly Payment: **\$ 1438** monthly for 60 months

Electing for Option 2:

If you require any other options or wish to discuss this, please let us know.



11. Return on Investment

A PlotBox implementation is not a replacement of existing functionality and benefits with an interface that simply looks modern with some modest improvements. It is a complete transformation of your workflows that brings new efficiencies, new access to now trusted information, lower operating risk, higher revenue potential and higher service levels. PlotBox is the only true enabler of operating to world class standards for cemeteries. Ultimately, existing staff will have more time to perform other higher value work, like interacting with families and driving the business forward rather than spending time on antiquated processes and questioning data.

Efficiencies

All PlotBox customers report efficiency savings by introducing PlotBox into their operations. We have had reports of time savings of up to 80% on core processes through automation and smarter workflows. The nature of our technology, especially when it comes to the mapping aspect, means that data is linked together in such a way that there's no duplication of effort. For example; there's no need to update a map when a plot is sold as the system automatically knows to change the plot status, paperwork can be produced from the system automatically such as a burial order, workflows can be set up to auto create work orders when a booking is made, etc. There are many examples of streamlined processes in PlotBox that are often done manually or using a number of systems. We have a client whose grounds crew have reported a time saving of 20 minutes per burial.

In many cases with other software, data needs to be entered multiple times, sometimes outside the system, to record ownership and burials. Records often need to be verified using paper processes. With PlotBox, there is just one home for all your data.

Inventory Expansion

The typical cemetery finds new inventory by using detailed mapping. Mapping can reveal developed land where no plots are assigned, opportunities for the creation of new space on existing non-productive space (landscaping, hardscaping, paths, roads, etc.) and identification of available plots that may have been thought to have already been allocated.

For a large client in California we found over \$6 Million worth of verified plots that were not recorded in the database, as available. For a large client in Australia we identified over 16,000 duplicated or non-existent plots that were sitting for sale inside their previous solution.





Audit Reporting

If deployed system wide, reporting for audit purposes would be materially easier given that a single operational system would be available for reporting. This could represent significant savings in terms of time spent in an audit exercise, time saved by senior management in managing that exercise, as well as general speed with which any audit or reporting can be started and finished.

Reports that can take over 5 days for multi facility cemetery operators to gather, are available in seconds in PlotBox.

Brand Enhancement

If the client has an easy-to-use digital record, integrated with genealogy, this will provide an additional avenue for reputation and brand enhancement.

Risk Mitigation

The creation of a digital record that can be linked to all other electronic or paper files associated with that record will provide a single point of access for ownership verification, traceability, and other required record-keeping that may be otherwise impaired or at risk of records destruction or loss.

Reduces the risk of human error which could be costly if it involves a lawsuit.

Furthermore with our current scenario of COVID-19, PlotBox customers are better able to be prepared for the impact as they have been able to practice social distancing and remote working because they can access everything they need online.

Revenue Generation

With the public portal (EverAfter) enhancements planned, this will provide Tulare Cemetery District with opportunities for generating revenue from flower deliveries and potentially other services such as grave cleaning.

Your annual fee is inclusive of all support, hosting, maintenance, security and a wide range of future product developments (note some customers will want specific developments created at a specific time which can be agreed for a fee). We've an advanced, highly ambitious Road Map outlining how the product will develop over the short and longer term. These developments are included in your fee and are made available to you automatically when ready, you can influence which developments come next by making suggestions and voting on other ideas on our public road map.



12. References

Diocese of Orange Catholic Cemeteries (California) - Richard McHatton - Director of IT - ramchatton@rcbo.org - 714-282-3002 - The Diocese of Orange Catholic Cemeteries has been a customer of PlotBox since July 2016 and has had additional projects that have been added on since initial contract signature.

Archdiocese of San Francisco Catholic Cemeteries (California) - Monica Williams - Direct of Cemeteries - mjwilliams@holycrosscemeteries.com - 650-756-2060 - Holy Cross Catholic Cemetery and the satellite cemeteries of the Archdiocese of San Francisco has been a customer of PlotBox since 2016.

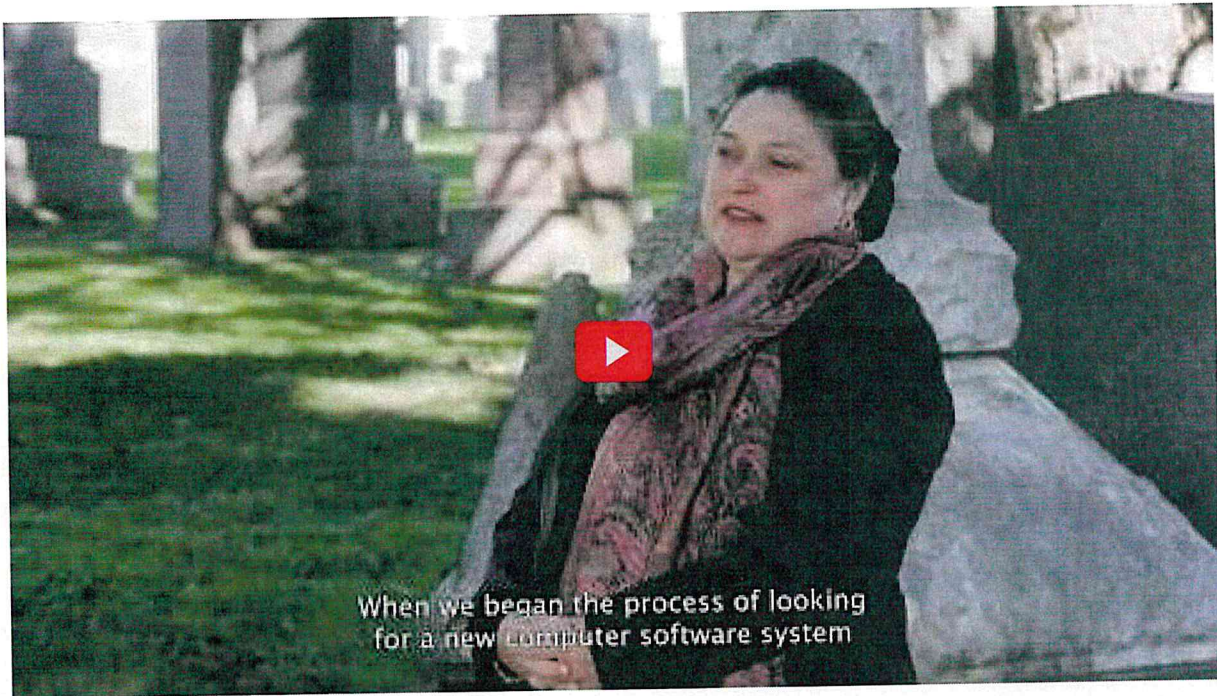
Rookwood General Cemetery Trust (Sydney, Australia) - Linda Kelly-Smith - Director of Projects - linda.k@rookwoodcemetery.com.au - +61 02 8575 8100 - Rookwood General Cemetery has been a customer of PlotBox since 2018 and have been live with PlotBox since July 2019. Rookwood is the 6th largest cemetery in the world.

For additional reviews please visit Independent Review website Capterra:
<https://www.capterra.com/p/145091/Plotbox/reviews/>

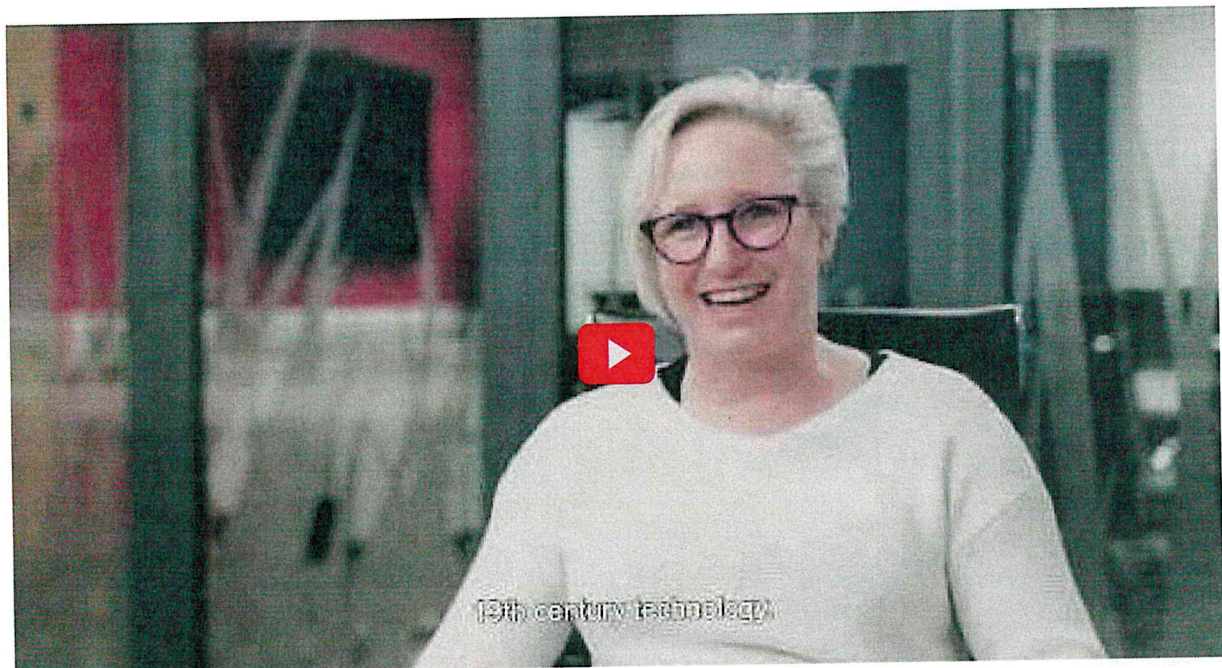


13. Video Testimonials

Archdiocese of San Francisco



Rookwood General Cemetery





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14. Next Steps

The solution proposed has been developed based on our understanding of your requirements following on our preliminary discussions. We would appreciate the opportunity to review the proposal and to make any further amendments as required.

Otherwise, by signing below you accept this proposal and agree to move onto the Contract phase of this process, making PlotBox your vendor of choice.

For PlotBox:

For Tulare Cemetery District:

Joe Witherspoon

Signature

Signature

Solutions Consultant

Title

Title

04 / 25 / 2022
Date

Date



Tulare Public Cemetery District
900 E. Kern Street, Tulare, CA 93274

EMPLOYEE/TRUSTEE
TRAVEL REIMBURSEMENT POLICY
RESOLUTION 2019-_____

Whereas the Tulare Public Cemetery District does not have a current EMPLOYEE/TRUSTEE TRAVEL REIMBURSEMENT POLICY, and whereas local agencies must adopt expense reimbursement policies that: Specify kinds of activities that are reimbursable; Identify a reasonable time within which must submit requests for reimbursements; Specify reasonable reimbursement rates, or else use IRS rates; Must use expense report forms, and Note that Partner/Spouse expenses are not reimbursable.

THEREFORE, it is in the best interest of the Tulare Public Cemetery District to establish an Employee/Trustee Travel Reimbursement Policy that shall provide the required guidelines for which an employee and/or trustee will be reimbursed for expenses incurred on behalf of the cemetery district.

Travel Expenses may include but are not limited to the following:

- *Lodging while attending conferences or training sessions*
- *The District will reimburse all actual expenses which are in conformity with the Internal Revenue Service guidelines as deductible expenses. Mileage will be calculated from a computer-generated map site showing the driving distance to and from the traveler's home to the meeting site.*
- *Commercial transportation*
- *Bridge Tolls*
- *Parking Fees*
- *Public Transportation*
- *Meals – during the conference or training sessions (does not include an alcoholic beverage)*
- *Persons traveling with employee/trustee are responsible for all their own costs (Gratuities – paid for services on any of these expenses shall not exceed 15%)*

All reimbursement requests must be accompanied by receipts attached to the District's Expense Travel Reimbursement Form. All Submissions shall be turned in to the district office within 10 days following the event. The Reimbursement Forms must be approved by the Board of Trustees.

The foregoing resolution was adopted upon motion of Vice Chairperson _____, seconded by Trustee _____ at the special board meeting held on _____ March 28, 2019 _____ by the following votes: Ayes:5

Noes:0

**Tulare Public Cemetery District
900 E. Kern Avenue, Tulare CA 93274**

March 28, 2019

TRAVEL EXPENSE REIMBURSEMENT REQUEST FORM

NAME: _____

ADDRESS: _____

CITY/ZIP CODE: _____

TRAVEL EXPENSE:

FROM; _____ **TO:** _____

DATES: _____

PURPOSE: _____

PRIVATE VEHICLE MILES TRAVELED _____ **@ IRS RATE \$** _____

COMMERCIAL TRANSPORTATION MODE _____ **\$** _____

BRIDGE TOLLS \$ _____ **PARKING \$** _____ **CABS \$** _____

LODGING LOCATION: _____

MEALS: (ATTACH RECEIPTS INCLUDING GRATUITIES) \$ _____

TOTAL AMOUNT OF REIMBURSABLE EXPENSES \$ _____

**I CERTIFY THAT THE ABOVE IS A TRUE AND CORRECT ACCOUNTING OF THE
TRANSPORTATION AND OTHER ALLOWABLE EXPENSES INCURRED AND I
UNDERSTAND THAT TH RECEIPTS MUST BE ATTACHED TO RECEIVE
PAYMENT.**

MAKE _____ **CHECK** _____ **PAYABLE** _____ **TO:** _____

MAILING ADDRESS: _____

CLAIMANT SIGNATURE: _____

OFFICE MANAGER: _____

DATE APPROVED BY BOARD OF TRUSTEES: _____

FY 2022 Per Diem Rates for California

Max lodging by month (excluding taxes.)

[illegible]

[illegible]

FY 2022 Per Diem Rates for California

Meals & Incidentals (M&IE) Breakdown

Primary Destination	County	M&IE Total	Continental Breakfast/Breakfast	Lunch	Dinner	Incidental Expenses	First & Last Day of Travel
Antioch / Brentwood / Concord	Contra Costa	\$74	\$17	\$18	\$34	\$5	\$55.50
Bakersfield / Ridgecrest	Kern	\$64	\$14	\$16	\$29	\$5	\$48.00
Barstow / Ontario / Victorville	San Bernardino	\$64	\$14	\$16	\$29	\$5	\$48.00
Death Valley	Inyo / NAWS China Lake	\$69	\$16	\$17	\$31	\$5	\$51.75
Eureka / Arcata / McKinleyville	Humboldt	\$69	\$16	\$17	\$31	\$5	\$51.75
Fresno	Fresno	\$69	\$16	\$17	\$31	\$5	\$51.75
Los Angeles	Los Angeles / Orange / Ventura / Edwards AFB less the city of Santa Monica	\$74	\$17	\$18	\$34	\$5	\$55.50
Mammoth Lakes	Mono	\$79	\$18	\$20	\$36	\$5	\$59.25
Mill Valley / San Rafael / Novato	Marin	\$74	\$17	\$18	\$34	\$5	\$55.50
Monterey	Monterey	\$74	\$17	\$18	\$34	\$5	\$55.50
Napa	Napa	\$79	\$18	\$20	\$36	\$5	\$59.25
Oakhurst	Madera	\$69	\$16	\$17	\$31	\$5	\$51.75
Oakland	Alameda	\$74	\$17	\$18	\$34	\$5	\$55.50
Palm Springs	Riverside	\$69	\$16	\$17	\$31	\$5	\$51.75
Point Arena / Gualala	Mendocino	\$79	\$18	\$20	\$36	\$5	\$59.25
Sacramento	Sacramento	\$69	\$16	\$17	\$31	\$5	\$51.75
San Diego	San Diego	\$74	\$17	\$18	\$34	\$5	\$55.50
San Francisco	San Francisco	\$79	\$18	\$20	\$36	\$5	\$59.25
San Luis Obispo	San Luis Obispo	\$74	\$17	\$18	\$34	\$5	\$55.50
San Mateo / Foster City / Belmont	San Mateo	\$74	\$17	\$18	\$34	\$5	\$55.50

Primary Destination	County	M&IE Total	Continental Breakfast/Breakfast	Lunch	Dinner	Incidental Expenses	First & LastDay of Travel
Santa Barbara	Santa Barbara	\$74	\$17	\$18	\$34	\$5	\$55.50
Santa Cruz	Santa Cruz	\$69	\$16	\$17	\$31	\$5	\$51.75
Santa Monica	City limits of Santa Monica	\$79	\$18	\$20	\$36	\$5	\$59.25
Santa Rosa	Sonoma	\$74	\$17	\$18	\$34	\$5	\$55.50
South Lake Tahoe	El Dorado	\$74	\$17	\$18	\$34	\$5	\$55.50
Standard Rate	Applies for all locations without specified rates	\$59	\$13	\$15	\$26	\$5	\$44.25
Stockton	San Joaquin	\$74	\$17	\$18	\$34	\$5	\$55.50
Sunnyvale / Palo Alto / San Jose	Santa Clara	\$74	\$17	\$18	\$34	\$5	\$55.50
Tahoe City	Placer	\$74	\$17	\$18	\$34	\$5	\$55.50
Truckee	Nevada	\$79	\$18	\$20	\$36	\$5	\$59.25
Visalia	Tulare	\$69	\$16	\$17	\$31	\$5	\$51.75
West Sacramento / Davis	Yolo	\$69	\$16	\$17	\$31	\$5	\$51.75
Yosemite National Park	Mariposa	\$79	\$18	\$20	\$36	\$5	\$59.25

MEASURE U	EXETER PUBLIC CEMETERY DISTRICT
BALLOT LABEL	
<p>To provide local funding to improve the landscaping and maintenance of the Exeter District Cemetery, Deep Creek Cemetery, and Hamilton Cemetery, improve accessibility and safety, replace worn-out equipment, upgrade facilities, drill a new water well, and continue and improve services for local families, shall Exeter Public Cemetery District levy a special parcel tax each year in the amount of \$35.00 per parcel on each parcel of taxable real property within the District, beginning as of July 1, 2022?</p> <p style="text-align: center;">Yes No</p>	
MEDIDA U	DISTRITO DEL CEMENTERIO PÚBLICO DE EXETER
ETIQUETA DE BOLETA	
<p>Para proporcionar financiamiento local con el fin de mejorar el paisajismo y el mantenimiento del Cementerio del Distrito de Exeter, el Cementerio de Deep Creek y el Cementerio de Hamilton; así como para mejorar la accesibilidad y la seguridad; reemplazar el equipo deteriorado, renovar las instalaciones; excavar para construir un nuevo pozo de agua; y seguir y mejorar los servicios para las familias locales, ¿debería el Distrito del Cementerio Público de Exeter imponer un impuesto parcelario especial cada año por el monto de \$35.00 por parcela en cada parcela de bienes inmuebles gravables dentro del Distrito a partir del 1.º de julio de 2022?</p> <p style="text-align: center;">Sí No</p>	

**MEASURE
U**

EXETER PUBLIC CEMETERY DISTRICT

FULL TEXT

EXETER PUBLIC CEMETERY PARCEL TAX MEASURE

To provide local funding to improve the landscaping and maintenance of the Exeter District Cemetery, Deep Creek Cemetery, and Hamilton Cemetery, improve accessibility and safety, replace worn-out equipment, upgrade facilities drill a new water well, and continue and improve services for local families, shall Exeter Public Cemetery District levy a special parcel tax each year in the amount of \$35.00 per parcel on each parcel of taxable real property within the District, beginning as of July 1, 2022?

Yes ____ No ____

A. Purpose of the Tax

The District owns and operates three public cemeteries located in and serving the greater communities of Exeter, Farmersville, Lemon Cove, Lindcove, Outside Creek, Yokohl Valley, and surrounding areas, namely the Exeter District Cemetery in Exeter, the Deep Creek Cemetery in Farmersville, and the Hamilton Cemetery off Avenue 310 and Road 204 between Exeter and Woodlake. The District pays for the maintenance and upkeep of its cemeteries, as well as interment and burial services, through a combination of service fees, property taxes, and miscellaneous revenues from the sale of plots, vaults, and liners; and

Due to declining and now insufficient revenues, over the past 10 years or more the District has been forced to lay off staff, reduce maintenance and upkeep of the cemeteries, defer the purchase of new equipment needed for the replacement of worn-out and obsolete equipment, and reduce expenses to the bare minimum necessary to continue operation of the District's cemeteries.

Despite the expense reduction measures undertaken by the District, without additional revenue the District will be unable to continue its operations and must necessarily go out of business and the Exeter District Cemetery, Deep Creek Cemetery, and Hamilton Cemetery will cease to exist as public cemeteries

Under State law, the District could raise additional revenue needed to support maintenance and upkeep of its cemeteries by levying a small, flat-rate parcel tax on each of the approximately 8,000 parcels of real property within the District.

More specifically, California Constitution, Article XIII A, section 4, Health and Safety Code section 9081, and Government Code sections 50075 *et seq.* authorize the District, upon approval of two thirds of the District's electorate, to levy special parcel taxes on property in the District for the purpose of providing improved maintenance and upkeep of the District's three cemeteries and other lawful purposes of the District. The District estimates such a tax would raise approximately \$270,000 per year, net of County charges for collecting the taxes.

The following is a list of projects and activities which identifies or defines the types of projects and activities that the District plans to undertake using the special parcel tax revenues, along with other funds the District may receive. The scope of specific projects or activities, the order of construction or implementation, and their completion is contingent on final costs and the availability of needed funds. Each project or activity is assumed to include its share of costs of architectural, engineering, and similar planning costs, construction management, and a customary contingency for unforeseen design and construction costs, as needed.

1. Develop the last piece of land at the Exeter District Cemetery to accommodate over 3,000 new gravesites (currently there are less than 100 gravesites left at this site), including installation of an expanded/new irrigation system, internal roadways and walking paths, fencing, lighting, landscaping, benches, and utilities;
2. Develop and beautify Hamilton Cemetery with a restored gate and fencing, awnings, improved parking lot, new landscaping, lighting, internal roadways and walking paths, signage, benches, utilities, and new restrooms;
3. Restore Deep Creek Cemetery in Farmersville with new water well and irrigation systems, landscaping, lighting, improved internal roadways and walking paths, new gate and fencing, signage, benches, awnings, utilities, and restrooms;
4. Expand hours of operation at all three sites, allow for weekend burials and services, increase regular and ongoing maintenance, and add back needed staff to maintain the improved cemeteries;
5. Replace worn-out and obsolete equipment, and for the first time, purchase/lease/rent trailers and other equipment needed for moving mowers, backhoes, and other equipment among sites;
6. Update/improve District's office facilities and technology, its facilities for storage and maintenance of District's equipment, and the safety and accessibility of the three cemetery sites;
7. Develop covered patios/service areas, chapels, and meditation gardens at the cemeteries
8. Implement online grave site finder services for all sites.

B. Amount and Basis of Tax

This special parcel tax measure shall authorize the Exeter Public Cemetery District to levy a special tax of \$35.00 per parcel of taxable real property each year, beginning as of July 1, 2022, and continuing thereafter until repealed by the District's Board of Trustees or its voters.

To account for the impact of inflation on the cost of providing the improvements and services supported by the special parcel tax over the life of the tax measure, the tax rate shall be increased annually by 2.5%, beginning as of July 1, 2023.

To the extent allowed by law, for purposes of this Measure the term "parcel of taxable real property" shall be defined as:

1. Any unit of real property in the District that receives a separate tax bill for *ad valorem* property taxes from the Tulare County Tax Collector, except those parcels that are exempted from this definition by subparagraph 2 below.
2. All property that is otherwise exempt from or upon which are levied no *ad valorem* property taxes by the County of Tulare in any year shall not be considered to be a parcel of taxable real property for purposes of the special parcel tax in such year.

If any portion of this definition is deemed contrary to law, then the Board declares and the voters by approving this Measure concur, that every other section and part of this definition has independent value, and the Board and voters would have adopted each other section and part hereof regardless of every other section or part hereof. If all sections or parts of this definition are deemed contrary to law, then "parcel of taxable real property" shall be defined as any real property in the District assigned an assessor's parcel number and that receives a separate tax bill for *ad valorem* property taxes from the Tulare County Tax Collector.

C. Claims / Exemption Procedures

With respect to all general property tax matters within its jurisdiction, the Tulare County Tax Collector or other appropriate County tax official shall make all final determinations of tax exemption or relief for any reason, and that decision shall be final and binding. With respect to matters specific to the levy of the special parcel tax enacted by passage of the Measure, including the application of the definition of "parcel of taxable real property" to any parcel(s), the legality or validity of the Measure and the special parcel tax, or any other disputed matter specific to the application of the Measure and special parcel tax, the decisions of the District shall be final and binding.

The procedures described herein, and any additional procedures established by the Board, shall be the exclusive claims procedure for claimants seeking exemption from, a refund or reduction of, or re-computation of the special parcel tax. Whether any particular claim is to be resolved by the District or by the County shall be determined by the District, in coordination with the County as necessary.

D. Appropriations Limit

Pursuant to California Constitution Article XIII B and applicable laws, the appropriations limit for the District will be adjusted periodically by the aggregate sum collected by levy of this qualified special parcel tax.

E. Accountability Protections

1. *Specific Purposes.* The proceeds of the special parcel tax shall be applied only to the specific purposes identified above.
2. *Special Account.* The proceeds of the special parcel tax shall be deposited into a special account of the District, which shall be kept separate and apart from other funds of the District.
3. *Annual Reports.* No later than December 31 of each year while the special parcel tax is in effect, the District's Chief Fiscal Officer shall prepare and file with the Board a report detailing the amount of funds collected and expended, and the status of any project authorized to be funded by this Measure. The report may relate to the calendar year, fiscal year, or other appropriate annual period, as said officer shall determine, and may be incorporated into or filed with the annual budget, audit, or other appropriate routine report made to the Board.
4. *Community Advisory Oversight Committee.* As an additional accountability measure, the Board shall appoint a Community Advisory Oversight Committee to review the District's expenditure of the proceeds of the special parcel tax and make an annual report to the public and the Board of Trustees to help ensure that the proceeds are expended for their authorized purposes. The Oversight Committee shall also review the Annual Report prepared by the District regarding the amount of funds collected and expended and the status of any program authorized to be funded by this Measure and provide comments to the Board and public regarding those matters.

F. Associated Costs

The revenues from this Measure shall be used to reimburse the District for (i) costs charged by the County for annual collection of the special parcel tax; and (ii) costs of the special parcel tax election (in initial year only).

G. Severability

The Board hereby declares, and the voters by approving this Measure concur, that every section and part of this Measure has independent value, and the Board and the voters would have adopted each provision hereof regardless of every other provision hereof. Upon approval of this Measure by the voters, if any part of the Measure or taxing formula be found by a court of competent jurisdiction to be invalid for any reason, then all remaining parts of the Measure or taxing formula hereof shall remain in full force and effect to the fullest extent allowed by law.

MEASURE U	EXETER PUBLIC CEMETERY DISTRICT
IMPARTIAL ANALYSIS BY JENNIFER M. FLORES, TULARE COUNTY COUNSEL s/ Matthew C. Pierce, Deputy County Counsel	
<p>The governing board of the Exeter Public Cemetery District has placed this special tax measure on the ballot.</p> <p>If this measure is approved, the District will levy a qualified special tax, pursuant to Health and Safety Code section 9081 and section 4 of Article XIII A of the California Constitution, in the amount of thirty-five dollars (\$35.00) per parcel, on all nonexempt parcels of real property within the District's boundaries, beginning on July 1, 2022. This amount will increase by 2.5% annually on July 1, 2023 and continue to increase by 2.5% every year thereafter. The stated purposes of the special tax are to pay for maintenance and upkeep of the District's three cemetery properties, improve safety and accessibility, replace worn-out equipment, upgrade facilities, drill a new water well, and improve services for local families.</p> <p>If this measure is approved, the District must satisfy the accountability and reporting requirements of sections 50075.1 and 50075.3 of the Government Code. The proceeds from the special tax will be placed in a separate account, and may only be applied to the specific purposes set out in the full text of the ballot measure. The tax will continue until it is terminated by the voters of the District or the District governing board.</p> <p>This measure makes no change to existing law. The electors entitled to vote on this measure are the registered voters within the boundaries of the District. If the measure is not approved by at least two-thirds of the voters casting votes on the measure, the measure will fail, and the qualified special tax will not be levied.</p> <p>A "yes" vote on this measure means that the taxes on each non-exempt parcel in the District will go up by \$35 in 2022, and then by an additional 2.5% every year thereafter, in order to fund the stated purposes of the tax.</p> <p>A "no" vote on this measure means that the taxes on each non-exempt parcel in the District will not be affected by this measure, and the stated purposes will not receive funding.</p>	
MEDIDA U	DISTRITO DEL CEMENTERIO PÚBLICO DE EXETER
ANÁLISIS IMPARCIAL POR JENNIFER M. FLORES, ASESORA DEL CONDADO DE TULARE f/ Matthew C. Pierce, Asesor Adjunto del Condado	
<p>La junta directiva del Distrito del Cementerio Público de Exeter ha colocado esta medida de impuestos especial en la boleta.</p> <p>Si se aprueba esta medida, el Distrito cobrará un impuesto especial calificado, de acuerdo con la sección 9081 del Código de Salud y Seguridad y la sección 4 del Artículo XIII A de la Constitución de California, por un monto de treinta y cinco dólares (\$35.00) por parcela, en todas las parcelas no exentas de bienes inmuebles dentro de los límites del Distrito a partir del 1.º de julio de 2022. Este monto aumentará un 2.5 % anual desde el 1.º de julio de 2023 y seguirá aumentando un 2.5 % cada año a partir de esa fecha. Los objetivos establecidos del impuesto especial son pagar el mantenimiento y la conservación de las tres propiedades del cementerio del Distrito, mejorar la seguridad y la accesibilidad, reemplazar el equipo deteriorado, renovar las instalaciones, excavar un nuevo pozo de agua y mejorar los servicios para las familias locales.</p> <p>Si esta medida se aprueba, el Distrito debe cumplir con los requisitos en materia de rendición de cuentas y de información de las secciones 50075.1 y 50075.3 del Código del Gobierno. La recaudación del impuesto especial se depositará en una cuenta separada y solo podrá aplicarse para los fines específicos establecidos en el texto completo de la medida en la boleta. El impuesto seguirá vigente hasta que lo eliminen los votantes del Distrito o la junta directiva del Distrito.</p> <p>Esta medida no modifica las leyes actuales. Los electores con derecho a votar esta medida son los votantes registrados que se encuentran dentro de los límites del Distrito. Si la medida no se aprueba por un mínimo de dos tercios del total de los votos emitidos, la medida no pasará y el impuesto especial calificado no se gravará.</p> <p>Un voto "sí" en esta medida significa que los impuestos sobre cada parcela no exenta en el Distrito aumentarán \$35 durante 2022, y a partir de esa fecha, otro 2.5 % cada año para financiar los propósitos declarados del impuesto.</p> <p>Un voto "no" en esta medida significa que los impuestos sobre cada parcela no exenta en el Distrito no se verán afectados por esta medida y que los propósitos establecidos no recibirán fondos.</p>	

MEASURE U	EXETER PUBLIC CEMETERY DISTRICT
ARGUMENT IN FAVOR	
<p>For over 100 years, Exeter and our surrounding communities have been served by the cemeteries of the Exeter Public Cemetery District. In times of need, the families of Exeter, Farmersville, Lemon Cove, Lindcove, Outside Creek, Yokohl Valley, and surrounding areas have turned to the Exeter District Cemetery, Deep Creek Cemetery, and Hamilton Cemetery as the final resting places for their loved ones.</p>	
<p>Today, our cemeteries are facing unprecedented financial challenges. Without additional revenue, the cemeteries may have to close permanently. If that happens, our communities will lose a big piece of our history and our families will lose a local, cost-effective way to respectfully lay their loved ones to rest.</p>	
<p>Because of declining and now insufficient revenues, over the past 10 years our District has been forced to lay off staff, reduce maintenance and upkeep of the cemeteries, defer purchase of new equipment needed for replacement of worn-out and obsolete equipment, and reduce expenses to the bare minimum.</p>	
<p>To help make up for these deficiencies, the District's Board of Trustees is asking local voters to approve a special parcel tax of \$35 per parcel per year on each of the approximately 8,000 parcels within the District. These new funds, estimated to net \$270,000 per year, would be used to improve landscaping and maintenance of the District's three cemeteries, improve accessibility and safety, replace worn-out equipment, upgrade facilities, drill a new water well at Deep Creek, develop new gravesites, and improve services for local families. Under State law, the District will only use the new funds for these purposes. The Board of Trustees also will appoint a Community Advisory Oversight Committee to review the District's expenditure of the new funds and make an annual report to the public and the Board to help ensure that the proceeds are expended only for their authorized purposes.</p>	
<p>Please join us in supporting our cemeteries by voting yes on this measure!</p>	
<p>s/ Andrea Sousa President, Board of Trustees Exeter Public Cemetery</p>	
<p>s/ Vickie Riddle Secretary, Board of Trustees Exeter Public Cemetery</p>	
<p>s/ Ron Faulkner Member, Board of Trustees Exeter Public Cemetery</p>	
<p>s/ Larry Micari Tulare County Supervisor, District 1</p>	
<p>s/ Paul Boyer Mayor, City of Farmersville</p>	
<p>No Argument Against this measure was submitted.</p>	