



Tulare Public Cemetery District

900 East Kern Ave Tulare, Ca. 93274

Phone: (559)686-5544 Fax: (559)686-7484

www.tularecemetery.net

Email office@tularecemetery.net

This is an Endowment Care Interment Property

Chairman

James Pennington

Vice Chairman

Carlos Ramos

Secretary

Stephen Presant

Trustees

Xavier Avila

Alberto Aguilar

AGENDA

Regular Board Meeting

Monday, May 23, 2022,

1:00PM

PRELIMINARIES:

- 1.1 Call to Order
- 1.2 Roll Call
- 1.3 Pledge of Allegiance
- 1.4 Moment of Silence in Memory of Those Who Have Passed
- 1.5 Recognition of Visitors
- 1.6 Public Comments (three (3) minutes per person)
- 1.7 Trustee Comments (three (3) minutes per person)

NOTICE TO THE PUBLIC PUBLIC COMMENT PERIOD

AT THIS TIME, MEMBERS OF THE PUBLIC MAY COMMENT ON ANY ITEM THAT IS NOT ON THE AGENDA THAT IS WITHIN THE JURISDICTION OF THE BOARD. Under state law, matters presented under this item cannot be discussed or acted upon by the board at this time. For items appearing on the agenda, the public is invited to make comments at the time the item comes up for board consideration. Any person addressing the board will be limited to a maximum of three (3) minutes so that all interested parties have an opportunity to speak

OPEN SESSION – AGENDA ITEMS: (All items are subject to discussion and possible action by the Board of Trustees.)

- 2.1 Art Program Students/Teachers-regarding field trip
- 2.2 Approve Minutes April 28, 2022 Regular Board Meeting
- 2.3 The Cemeterians report
- 2.4 Audit Committee report
- 2.5 Approve April 2022 financials
- 2.6 Approve resolutions
- 2.7 Interment report
- 2.8 Public Hearing- Review and approve proposed prices increases and pricing for new additional items for Kern and North Cemeteries.
- 2.9 Grave repurchases amount increases
- 2.10 North Cemetery Block C Row Q change to a tall stone row
- 2.11 North Cemetery Block C-add additional tall stone rows
- 2.12 Grave marker policy for Kern and North Cemetery
- 2.13 Golden State Risk Management Authority-Workers Compensation
- 2.14 Cemetery records and mapping software
- 2.15 Training at Holy Cross in San Francisco July 12, 2022
- 2.16 Board training by counsel
- 2.17 New business
- 2.18 District Managers report

CLOSED SESSION – ITEMS:

3.1 CONFERENCE WITH LEGAL COUNSEL – SIGNIFICANT THREAT OF LITIGATION

Pending Litigation (Government Code Section 54956.9(d)(2))

See today's agenda item regarding a public Hearing to Review and approve proposed price increases and additional items for Kern and North Cemeteries

4.1 Announcements out (If Any)

ADJOURNMENT:

OPEN SESSION AGENDA ITEMS NOTICE TO THE PUBLIC

ALL WRITINGS, MATERIALS AND INFORMATION PROVIDED TO THE BOARD FOR THEIR CONSIDERATION RELATING TO ANY OPEN SESSION AGENDA ITEMS OF THE MEETING ARE AVAILABLE FOR PUBLIC INSPECTION DURING NORMAL BUSINESS HOURS MONDAY THROUGH FRIDAY 8:00 AM – 5:00 PM AT THE ADMINISTRATION OFFICE OF THE DISTRICT LOCATED AT 900 E. KERN AVE., TULARE, CA 93274

IN COMPLIANCE WITH THE AMERICANS WITH DISABILITIES ACT, IF YOU SHOULD NEED SPECIAL ASSISTANCE TO PARTICIPATE IN THIS MEETING, PLEASE CONTACT THE BOARD OFFICE AT (559) 686-5544 FORTY-EIGHT (48) HOURS PRIOR TO THIS MEETING.

Rules of Decorum

- Meetings of the Tulare Cemetery District shall be conducted in an orderly manner to ensure that the public has a full opportunity to be heard and that the deliberative process of the Trustees is retained at all times.
- No person in the audience at a District meeting shall engage in disorderly, boisterous conduct or other acts which disturb, disrupt or otherwise impede the orderly conduct of any District meeting.
- The Chair shall request that a person who is breaching the rules of decorum be orderly and silent. If, after receiving a warning from the Chair, a person persists in disturbing the meeting, the Chair shall order him or her, to leave the District meeting.
- If such person does not remove himself or herself, the Penal Code provides that every person who, without authority of law, willfully disturbs or breaks up any meeting, not unlawful in its character, is guilty of a misdemeanor.

Addressing the Cemetery Board

- No person shall address the Trustees without first being recognized by the Chair.
- Each person shall confine his or her remarks to the agenda item.
- Each person shall limit his or her remarks for business items or oral communications to three minutes, with a total of 15 minutes allotted for the Public Comment Period unless further time is granted by the Chair.
- All remarks shall be addressed to the Trustees as a whole and not to any single member thereof, unless in response to a question from such member.
- No question may be asked of the Trustees without permission of the Chair.

Trustee Conduct

- The Tulare Public Cemetery Trustees agree to disagree.
- The Tulare Public Cemetery Trustees when desiring to speak shall address the Chair and confine their remarks to the questions under debate.
- The Tulare Public Cemetery Trustees will use respectful language, will not shout nor use aggressive behavior when communicating ideas, beliefs or comments.
- The Tulare Public Cemetery Trustees will not allow personal attacks on staff, each other, or the public.
- The Tulare Public Cemetery Trustees will not condone issues brought before the board that warrant public review without allowing the staff to review the situation and/or permission to add to the board agenda. Issues that warrant review, discussion and/or consideration of the legislative body shall be presented at an open and public meeting in a courteous and professional manner.
- The Tulare Public Cemetery Trustees will not condone grandstanding.
- The Tulare Public Cemetery Trustees will not belabor issues that have either been resolved or tabled to ensure continued productive discussions and decisions.
- The Tulare Public Cemetery Trustees will be proactive in addressing disagreements with fellow members or staff by directly addressing concerns with that member through meaningful and respectful dialogue.



**Tulare Public Cemetery District
Regular Board Meeting Minutes
April 28, 2022**



CALL TO ORDER:

The Tulare Public Cemetery Regular Board Meeting was called to order at 1:05p.m., at 900 E. Kern Ave, Tulare, California by Chairperson Jim Pennington. Other trustees present were Vice Chairman Charlie Ramos, Secretary Steve Presant, Trustees Xavier Avila, Alberto Aguilar and District Manager Clara Bernardo.

RECONGNITION OF VISITORS:

Eight members of the public was attendance.

PUBLIC COMMENTS:

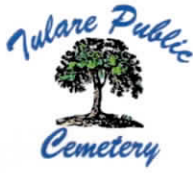
No public comments

TRUSTEE COMMENTS:

Three Trustees spoke

OPEN SESSION:

- 2.1 Hal Wilkes of Christy Vaults presented information about burial vaults.
- 2.2 Ramos moved to approve March 24 minutes as corrected. Vote (4-1) Aguilar -No
- 2.3 Linda Maloy discussed on June 25th doing a brief ceremony at the Rose Garden Ossuary to remember those interred there. She's still working on flags for Memorial Day and recently installed new flags at the North.
- 2.4 District Managers report deferred until later in program
- 2.5 Presant gave report of Audit Committee Meeting
- 2.6 Ramos moved to approve February 2022 Financials Vote (5-0)
- 2.7 Ramos moved to approve March 2022 Financials Vote (5-0)
- 2.8 Board reviewed and made comments on the interment report
- 2.9 Board reviewed calendar. Moved May meeting to the 19th. No other changes reported
- 2.10 Training by Matt of Tulare County Council regarding charging of fees. Code 66018 subsection A. and other code sections regarding Notice in general.
- 2.11 Ramos recommended adding a Loitering Policy on the next Meeting
- 2.12 District Manager and board members who attended the recent Public Cemetery Alliance describe the highlights of their attendance.
- 2.13 District Manger requested to change office hours to 8:00am-4:00pm. Avila moved to approve new business office hours. Vote (5-0)



**Tulare Public Cemetery District
Regular Board Meeting Minutes
April 28, 2022**



- 2.14 District Manger presented information on Plot Box software for cemetery operations. Board directed District Manger to provide comparisons of both software programs.
- 2.15 Travel Policy, item tabled
- 2.16 Updated of formatting of grave markers rules and regulations, item tabled until board can review before future meeting.
- 2.17 Board reviewed GSRMA Insurance Company new cost list for fiscal 2022-23.
- 2.18 Board decided on no resolution in support of Exeter Cemetery Measure U.
- 2.4 Bernardo reported on
- A) New Niche wall arriving soon for the Kern Cemetery
 - B) Two new Gators on their way later in May, the other two are still pending on arrival
 - C) A family wants to relocate of existing body at the North to a nearby location for a taller headstone
 - D) Tulare Union High School art program will have a field trip at the Kern Cemetery
 - E) Mother's Day event with simple display
 - F) One Groundman left employment
- 2.19 Presant moved to censure Trustee Aguilar for comments made at recent public event.
- Votes-(2-3) Avila-No, Aguilar-No, Pennington-No, Ramos-Yes, and Presant- Yes. Motion failed.

ADJOURMENT TO CLOSE SESSION 4:54PM

OPEN SESSION FROM CLOSE SESSION AT 5:01PM

Nothing to report

Adjourned at 5:02pm

Respectfully Submitted,

Board Secretary

Tulare Public Cemetery District
Audit Committee Meeting Minutes
April 25, 2022

CALL TO ORDER:

The Tulare Public Cemetery Audit Committee meeting on April 25, 2022 was called to order at 1:04 P.M., at 900 E Kern Ave, Tulare, California by Committee Chair Steve Presant. Committee Members Linda Maloy was in attendance and Xavier Avila was absent. District Manager Clara Bernardo was in attendance.

RECOGNITION OF VISITORS: There were no visitors.

OPEN SESSION:

- 2.1 – Maloy moved to approve March 21, 2022 minutes. Vote (2-0)
- 2.2 -- Maloy moved to approve February 2022 and March 2022 financials. Vote (2-0).
- 2.3 – Interment Counts year to date and monthly were reviewed.
- 2.4 – Reviewed and recommended expenses for next fiscal year, to be reviewed next month.
- 2.5 – Review of Preliminary Annual Audit was tabled.
- 2.6 – District Manager talked about fence at Kern on South side and options available.

ADJOURNMENT:

Committee Chair Presant adjourned the meeting at 3:08 P.M.

Respectfully Submitted,

Audit Committee Member

Tulare Public Cemetery District

Balance Sheet

As of April 30, 2022

	Apr 30, 22
ASSETS	
Current Assets	
Checking/Savings	
00 · Clearing Acct.	16,740.69
10100 · Petty Cash	476.96
10150 · Bank of The Sierra - CHK ACCT	55,359.82
10500 · Cash in Treasury (772)	424,768.85
10600 · Endowment - Reserved (773)	
1620 · Endowment Care 1620	316,017.92
10600 · Endowment - Reserved (773) - Other	1,379,990.79
Total 10600 · Endowment - Reserved (773)	1,696,008.71
10700 · Cash in Expansion Account (807)	100,166.49
10900 · Endowment - Unreserved (817)	292,954.30
Total Checking/Savings	2,586,475.82
Accounts Receivable	
11001 · Accounts Receivable - PVQ (772)	21,500.00
Total Accounts Receivable	21,500.00
Other Current Assets	
12001 · Undeposited Funds	4,130.95
Total Other Current Assets	4,130.95
Total Current Assets	2,612,106.77
TOTAL ASSETS	2,612,106.77
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 · Accounts Payable	49,391.33
Total Accounts Payable	49,391.33
Other Current Liabilities	
24000 · Payroll Liabilities	19,495.27
24020 · Health Insurance Payable	579.55
25500 · Sales Tax Payable	4,008.87
Total Other Current Liabilities	24,083.69
Total Current Liabilities	73,475.02
Total Liabilities	73,475.02
Equity	
30000 · Fund Balance	2,431,865.30
31100 · Retain Earnings	-57.38
Net Income	106,823.83
Total Equity	2,538,631.75
TOTAL LIABILITIES & EQUITY	2,612,106.77

Tulare Public Cemetery District

Profit & Loss Budget Performance

April 2022

	Apr 22	Budget	Jul '21 - Apr 22	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
3999 - Total Beginning Cash Available	0	32,618	0	326,182	391,418
4000 - County Taxes					
4001 - Current Secured	59,368	13,833	170,705	138,333	166,000
4006 - Current Unsecured	129	750	200	7,500	9,000
4008 - Prior Secured	0	253	0	2,533	3,040
4009 - Prior Unsecured	0	11	0	108	130
4030 - Suppl Current Secured	0	233	0	2,333	2,800
4033 - Suppl Prior Secured	0	33	0	333	400
4060 - Residual Distributions	0	542	0	5,417	6,500
4069 - PT Facilities	0	492	0	4,917	5,900
5000 - Aid-Other Governmental Agencies	0	3	0	25	30
5850 - Homeowners Property Tax Relief	0	100	0	1,000	1,200
4000 - County Taxes - Other	0		0	0	0
Total 4000 - County Taxes	59,497	16,250	170,905	162,500	195,000
4801 - Interest Income - 772	0	250	3,360	2,500	3,000
5400 - Charges for Current Services	59,780	61,015	947,568	610,152	732,182
5450 - Concrete Base	4,800		41,800		
5805 - Misc. Revenue	3,130	167	29,160	1,667	2,000
5834 - Restitution	0	100	1,589	1,000	1,200
5835 - Other Revenue	0	1,250	2	12,500	15,000
Total Income	127,207	111,650	1,194,384	1,116,500	1,339,800
Gross Profit	127,207	111,650	1,194,384	1,116,500	1,339,800
Expense					
6000 - Payroll and Employee Benefits					
6001 - Regular Payroll	58,890	43,750	429,919	437,500	525,000
6002 - Overtime	988	417	11,307	4,167	5,000
6004 - Health Insurance Benefits	9,488	6,250	113,278	62,500	75,000
6005 - Extra Help	0	333	0	3,333	4,000
6008 - Directors Fees	200	333	2,450	3,333	4,000
6011 - Retirement-SD Portion	4,959	3,750	38,151	37,500	45,000
6012 - Social Security and Medicare	4,582	3,333	33,648	33,334	40,000
6015 - Workers Compensation Ins	4,071	1,667	23,415	16,667	20,000
6016 - Unemployment Ins.	2	250	3,007	2,500	3,000
6020 - Prior Year Payroll Taxes	0	0	7,648	0	0
6000 - Payroll and Employee Benefits - Other	0		116	0	0
Total 6000 - Payroll and Employee Benefits	83,180	60,083	662,939	600,834	721,000

Tulare Public Cemetery District Profit & Loss Budget Performance

April 2022

	Apr 22	Budget	Jul '21 - Apr 22	YTD Budget	Annual Budget
7003 - Penalties					
70031 - Finance Charges / Fees	7		7		
7003 - Penalties - Other	0	42	40	417	500
Total 7003 - Penalties	7	42	47	417	500
7004 - Clothing and Personal Supplies					
70041 - Breakroom Supplies	56		1,327		
70042 - PPE - Personal Protective Equip	0		120		
70043 - First Aid Supplies	0		229		
7004 - Clothing and Personal Supplies - Other	300	583	3,254	5,833	7,000
Total 7004 - Clothing and Personal Supplies	356	583	4,930	5,833	7,000
7005 - Telecommunications					
70051 - Internet	150		605		
70052 - Phone Lines	446		1,346		
70053 - Tablet	52		156		
7005 - Telecommunications - Other	0	500	3,356	5,000	6,000
Total 7005 - Telecommunications	649	500	5,463	5,000	6,000
7006 - Vaults and Liners					
7006 - Vaults and Liners	0	6,250	73,718	62,500	75,000
7008 - Freight/Delivery Fees	0		7,986		
7009 - Household Supplies	0	125	919	1,250	1,500
7010 - Insurance	0	1,667	25,691	16,667	20,000
7011 - Concrete Base for Headstones	4,800		40,000		
7025 - Mileage Reimbursement Expense	249	17	1,220	167	200
7030 - Maintenance and Repairs					
70200 - Repair & Maint. - Equipment	1,669	0	38,547	0	0
70201 - Equipment & Supplies for Servic	0		4,562		
70203 - Fuel/Diesel for Equipment	1,438		4,070		
70300 - Repair & Maint. - Outside	5,259	0	97,820	0	0
70301 - Safety Supplies & Compliance	0		2,358		
70302 - Cleaning Supplies	0		969		
70305 - Repair & Maint. - Headstones/Con	4,200		6,150		
70400 - Repair & Maint. - Building	0	0	17,631	0	0
70401 - Pest Control	513		1,244		
7030 - Maintenance and Repairs - Other	0	9,167	301	91,667	110,000
Total 7030 - Maintenance and Repairs	13,079	9,167	173,653	91,667	110,000
7036 - Office Supplies and Expense					
61000 - Copier/Equipment Lease	0		591		
62000 - Office Supplies	1,108	0	7,879	0	0
63000 - Computer Repairs and Expense	0	0	3,299	0	0
7036 - Office Supplies and Expense - Other	49	1,667	9,536	16,667	20,000
Total 7036 - Office Supplies and Expense	1,157	1,667	21,306	16,667	20,000

Tulare Public Cemetery District

Profit & Loss Budget Performance

April 2022

	Apr 22	Budget	Jul '21 - Apr 22	YTD Budget	Annual Budget
7037 - Marketing	142		142		
7039 - Miscellaneous	0	58	8,811	583	700
7043 - Professional Fees					
63500 - County Admin Fees	2,284	0	4,580	0	0
68100 - Accounting	1,769	0	26,267	0	0
68200 - Auditing	0	0	0	0	0
68300 - Legal	0	0	16,563	0	0
7043 - Professional Fees - Other	0	4,167	1,435	41,667	50,000
Total 7043 - Professional Fees	4,053	4,167	48,845	41,667	50,000
7045 - Security					
7059 - Publications and Legal Notices	2,338	2,083	24,303	20,833	25,000
70591 - Membership Dues	0		3,529		
7059 - Publications and Legal Notices - Other	0	250	1,687	2,500	3,000
Total 7059 - Publications and Legal Notices	0	250	5,216	2,500	3,000
7073 - Training / Education					
7074 - Transportation and Travel	0	833	4,016	8,333	10,000
70741 - Lodging	0		3,630		
70742 - Meal/Food Reimbursement	0		54		
Total 7074 - Transportation and Travel	0		3,684		
7081 - Utilities					
77100 - SCE	2,107	0	11,836	0	0
77200 - SO Cal Gas	34	0	1,477	0	0
77300 - Water, Sewer and Disposal	1,018	0	28,722	0	0
79000 - Waste Disposal	4,403	0	22,283	0	0
7081 - Utilities - Other	0	4,167	0	41,667	50,000
Total 7081 - Utilities	7,561	4,167	64,319	41,667	50,000
7090 - Vehicle Expense					
70901 - vehicle Repairs/Maintenance	0		79		
Total 7090 - Vehicle Expense	0		79		
7425 - Taxes					
74251 - Sales Tax on Purchases & Repair	0		143		
7425 - Taxes - Other	0	108	5,134	1,083	1,300
Total 7425 - Taxes	0	108	5,277	1,083	1,300

Tulare Public Cemetery District Profit & Loss Budget Performance

April 2022

	Apr 22	Budget	Jul '21 - Apr 22	YTD Budget	Annual Budget
8001 - Graves Repurchase	2,000	417	4,900	4,167	5,000
8100 - Building and Improvements	15,615	8,333	16,424	83,333	100,000
8300 - Equipment	9,225	11,133	12,425	111,333	133,600
Total Expense	144,411	111,650	1,216,313	1,116,501	1,339,800
Net Ordinary Income	-17,205	0	-21,929	-1	0
Other Income/Expense					
Other Income					
9100 - Endowment - 773					
9101 - Endowment Revenue - Current Serv	7,016	5,000	105,649	50,000	60,000
9102 - Interest Income - Endowment 773	0	2,083	11,869	20,833	25,000
9100 - Endowment - 773 - Other	0	0	0	0	0
Total 9100 - Endowment - 773	7,016	7,083	117,518	70,833	85,000
9200 - Fund for Future Expansion - 807					
9201 - Rent and Concessions - 807	0	1,250	0	12,500	15,000
9203 - Interest Income - 807	0	117	1,338	1,167	1,400
9204 - Future Expansion Current Service	0	1,250	8,151	12,500	15,000
9200 - Fund for Future Expansion - 807 - Other	0	0	0	0	0
Total 9200 - Fund for Future Expansion - 807	0	2,617	9,489	26,167	31,400
9300 - Unreserved Funds - 817					
9301 - Interest Income - 817	0	417	1,746	4,167	5,000
9300 - Unreserved Funds - 817 - Other	0	0	0	0	0
Total 9300 - Unreserved Funds - 817	0	417	1,746	4,167	5,000
Total Other Income	7,016	10,117	128,753	101,167	121,400
Other Expense					
7432 - Appropriation for Contingencies	0	10,117	0	101,167	121,400
Total Other Expense	0	10,117	0	101,167	121,400
Net Other Income	7,016	0	128,753	0	0
Net Income	-10,189	0	106,824	-1	0

**Tulare Public Cemetery District
Reconciliation Detail**

10150 - Bank of The Sierra - CHK ACCT, Period Ending 04/30/2022

Type	Date	Num	Name	Clr	Amount	Balance
Beginning Balance						65,731.06
Cleared Transactions						
Checks and Payments - 54 items						
Bill Pmt -Check	11/19/2021	3017	Joey Vieira	√	-393.00	-393.00
Bill Pmt -Check	02/28/2022	3200	Giotto's Alarm Tech, INC.	√	-2,744.39	-3,137.39
Bill Pmt -Check	02/28/2022	3199	Ewing Irrigation Products Inc.	√	-338.36	-3,475.75
Bill Pmt -Check	03/07/2022	3224	Van Cleve Concrete Products, INC.	√	-6,426.00	-9,901.75
Bill Pmt -Check	03/29/2022	3264	Tulare County Counsel	√	-3,457.20	-13,358.95
Bill Pmt -Check	03/29/2022	3257	Ewing Irrigation Products Inc.	√	-2,562.48	-15,921.43
Bill Pmt -Check	03/29/2022	3265	Uline, Inc.	√	-928.92	-16,850.35
Bill Pmt -Check	03/29/2022	3255	Charles and Norma Lovelace	√	-600.00	-17,450.35
Bill Pmt -Check	03/29/2022	3254	CAL Turf Equipment & Supply Inc.	√	-467.59	-17,917.94
Bill Pmt -Check	03/29/2022	3256	Christy Vault Co, Inc.	√	-444.00	-18,361.94
Bill Pmt -Check	03/29/2022	3267	Office Depot	√	-385.71	-18,747.65
Bill Pmt -Check	03/29/2022	3262	Roche Oil, Inc.	√	-359.74	-19,107.39
Bill Pmt -Check	03/29/2022	3258	Home Depot Credit Services	√	-323.38	-19,430.77
Bill Pmt -Check	03/29/2022	3266	Waste Management/USA Waste	√	-308.82	-19,739.59
Bill Pmt -Check	03/29/2022	3263	SoCalGas	√	-201.37	-19,940.96
Bill Pmt -Check	03/29/2022	3259	Leaf	√	-128.58	-20,069.54
Bill Pmt -Check	03/29/2022	3271	AGUILAR, ALBERTO	√	-100.00	-20,169.54
Bill Pmt -Check	03/29/2022	3268	Ramos, Carlos	√	-100.00	-20,269.54
Bill Pmt -Check	03/29/2022	3261	RIGO'S SIGNS	√	-95.88	-20,365.42
Bill Pmt -Check	03/29/2022	3253	Baker Supplies and Repairs- Los Banos	√	-78.26	-20,443.68
Bill Pmt -Check	03/29/2022	3260	Res Com Pest Control	√	-45.00	-20,488.68
Bill Pmt -Check	04/01/2022	3270	Health Benefits Unit	√	-9,859.98	-30,348.66
Bill Pmt -Check	04/05/2022	EFT	CALPERS	√	-5,771.75	-36,120.41
Check	04/07/2022	EFT	Paychex of New York LLC	√	-278.76	-36,399.17
Check	04/08/2022	EFT	Paychex of New York LLC	√	-13,952.10	-50,351.27
Check	04/08/2022	EFT	Paychex of New York LLC	√	-3,896.74	-54,248.01
Check	04/08/2022	10237	Employee Payroll	√	-1,078.13	-55,326.14
Check	04/08/2022	EFT	Paychex of New York LLC	√	-269.99	-55,596.13
Bill Pmt -Check	04/12/2022	EFT	AT & T Internet	√	-70.00	-55,666.13
Bill Pmt -Check	04/20/2022	3300	Reed Shaffer	√	-6,962.94	-62,629.07
Bill Pmt -Check	04/20/2022	3290	Illinois MidWest Insurance Agency, LLC	√	-4,071.00	-66,700.07
Bill Pmt -Check	04/20/2022	3293	Reed Shaffer	√	-2,957.86	-69,657.93
Bill Pmt -Check	04/20/2022	3301	Roche Oil, Inc.	√	-1,374.02	-71,031.95
Check	04/20/2022	3278	Employee Payroll	√	-1,237.00	-72,268.95
Bill Pmt -Check	04/20/2022	3289	Herc Rentals	√	-1,100.28	-73,369.23
Bill Pmt -Check	04/20/2022	EFT	City of Tulare	√	-1,006.49	-74,375.72
Check	04/20/2022	3279	Employee Payroll	√	-798.52	-75,174.24
Bill Pmt -Check	04/20/2022	3282	Andy Hinojosa III CPA	√	-600.00	-75,774.24
Bill Pmt -Check	04/20/2022	3297	Visalia Times Delta	√	-458.50	-76,232.74
Bill Pmt -Check	04/20/2022	3303	Clara L Bernardo	√	-323.25	-76,555.99
Bill Pmt -Check	04/20/2022	3308	Lowe's	√	-280.74	-76,836.73
Bill Pmt -Check	04/20/2022	3311	Home Depot Credit Services	√	-224.28	-77,061.01
Check	04/20/2022	EFT	Paychex of New York LLC	√	-210.44	-77,271.45
Bill Pmt -Check	04/20/2022	3307	TF Tire & Service / Tulare Firestone Inc.	√	-166.83	-77,438.28
Bill Pmt -Check	04/20/2022	3304	Phyllis A Schneider.	√	-129.87	-77,568.15
Bill Pmt -Check	04/20/2022	3302	SoCalGas	√	-33.54	-77,601.69
Check	04/21/2022	EFT	Paychex of New York LLC	√	-14,203.27	-91,804.96
Check	04/21/2022	EFT	Paychex of New York LLC	√	-313.84	-92,118.80
Check	04/22/2022	EFT	Paychex of New York LLC	√	-4,316.97	-96,435.77
Check	04/22/2022	10249	Employee Payroll	√	-1,094.56	-97,530.33
Bill Pmt -Check	04/24/2022	EFT	AT & T Phone's	√	-296.46	-97,826.79
Bill Pmt -Check	04/26/2022	EFT	Southern California Edison	√	-610.20	-98,436.99
Bill Pmt -Check	04/26/2022	EFT	AT & T Phone's	√	-230.39	-98,667.38
Bill Pmt -Check	04/27/2022	EFT	Southern California Edison	√	-1,496.31	-100,163.69
Total Checks and Payments					-100,163.69	-100,163.69

**Tulare Public Cemetery District
Reconciliation Detail**

10150 - Bank of The Sierra - CHK ACCT, Period Ending 04/30/2022

Type	Date	Num	Name	Clr	Amount	Balance
Deposits and Credits - 6 items						
Deposit	04/06/2022			✓	42,419.94	42,419.94
Deposit	04/14/2022			✓	5,771.75	48,191.69
Deposit	04/21/2022	Deposit	Paychex of New York LLC	✓	250.00	48,441.69
Deposit	04/21/2022			✓	21,500.00	69,941.69
Deposit	04/28/2022			✓	53,618.90	123,560.59
Check	05/20/2022	3322	VOID	✓	0.00	123,560.59
Total Deposits and Credits					123,560.59	123,560.59
Total Cleared Transactions					23,396.90	23,396.90
Cleared Balance					23,396.90	89,127.96
Uncleared Transactions						
Checks and Payments - 22 items						
Bill Pmt -Check	04/01/2022	3348	Petty Cash		-62.14	-62.14
Bill Pmt -Check	04/20/2022	3288	Giotto's Alarm Tech, INC.		-9,239.16	-9,301.30
Bill Pmt -Check	04/20/2022	3280	Barnes Memorials		-6,000.00	-15,301.30
Bill Pmt -Check	04/20/2022	3284	Barnes Memorials		-4,200.00	-19,501.30
Bill Pmt -Check	04/20/2022	3295	TULARE COUNTY ROLL-OFF		-3,565.60	-23,066.90
Bill Pmt -Check	04/20/2022	3292	Morris Levin & Son		-2,763.13	-25,830.03
Bill Pmt -Check	04/20/2022	3305	Element Security Solutions, Inc.		-1,341.59	-27,171.62
Bill Pmt -Check	04/20/2022	3287	Crowne Vault		-1,069.95	-28,241.57
Bill Pmt -Check	04/20/2022	3294	Sanchez Brothers		-1,000.00	-29,241.57
Bill Pmt -Check	04/20/2022	3306	Christy Vault Co, Inc.		-800.00	-30,041.57
Bill Pmt -Check	04/20/2022	3296	United Rentals(North America),Inc		-560.79	-30,602.36
Bill Pmt -Check	04/20/2022	3298	Ewing Irrigation Products Inc.		-523.50	-31,125.86
Bill Pmt -Check	04/20/2022	3299	Ewing Irrigation Products Inc.		-476.07	-31,601.93
Bill Pmt -Check	04/20/2022	3286	California Busniness Machines		-472.21	-32,074.14
Bill Pmt -Check	04/20/2022	3310	Office Depot		-445.32	-32,519.46
Bill Pmt -Check	04/20/2022	3309	Office Depot		-316.13	-32,835.59
Bill Pmt -Check	04/20/2022	3291	Lawrence Tractor CO., INC.		-179.23	-33,014.82
Bill Pmt -Check	04/20/2022	3283	Baker Supplies and Repairs- Los Banos		-169.95	-33,184.77
Bill Pmt -Check	04/20/2022	3285	Battery Pro		-165.54	-33,350.31
Bill Pmt -Check	04/20/2022	3281	Res Com Pest Control		-45.00	-33,395.31
Bill Pmt -Check	04/29/2022	3349	Petty Cash		-320.64	-33,715.95
Bill Pmt -Check	04/30/2022	3327	AT & T Mobility		-52.19	-33,768.14
Total Checks and Payments					-33,768.14	-33,768.14
Total Uncleared Transactions					-33,768.14	-33,768.14
Register Balance as of 04/30/2022					-10,371.24	55,359.82

**Tulare Public Cemetery District
Reconciliation Detail**

10500 - Cash in Treasury (772), Period Ending 04/30/2022

Type	Date	Num	Name	Clr	Amount	Balance
Beginning Balance						459,154.75
Cleared Transactions						
Checks and Payments - 12 items						
Invoice	04/01/2022	14727	TULARE COUNTY PVQ	√	-21,500.00	-21,500.00
Invoice	04/01/2022	14727	TULARE COUNTY PVQ	√	-11,144.78	-32,644.78
Invoice	04/01/2022	14726	TULARE COUNTY PVQ	√	-4,912.01	-37,556.79
Invoice	04/01/2022	14725	TULARE COUNTY PVQ	√	-4,863.15	-42,419.94
Invoice	04/07/2022	14728	TULARE COUNTY PVQ	√	-5,771.75	-48,191.69
Check	04/12/2022	EFT	County of Tulare	√	-2,283.50	-50,475.19
Invoice	04/14/2022	14729	TULARE COUNTY PVQ	√	-21,500.00	-71,975.19
Invoice	04/21/2022	14730	TULARE COUNTY PVQ	√	-18,414.39	-90,389.58
Invoice	04/21/2022	14732	TULARE COUNTY PVQ	√	-13,108.54	-103,498.12
Invoice	04/21/2022	14733	TULARE COUNTY PVQ	√	-12,924.11	-116,422.23
Invoice	04/21/2022	14734	TULARE COUNTY PVQ	√	-5,580.75	-122,002.98
Invoice	04/21/2022	14731	TULARE COUNTY PVQ	√	-3,591.11	-125,594.09
Total Checks and Payments					-125,594.09	-125,594.09
Deposits and Credits - 10 items						
Transfer	04/01/2022			√	1,200.00	1,200.00
Transfer	04/11/2022			√	92.50	1,292.50
Transfer	04/11/2022			√	19,794.35	21,086.85
Deposit	04/12/2022			√	129.12	21,215.97
Transfer	04/12/2022			√	1,429.70	22,645.67
Deposit	04/12/2022	Deposit		√	59,367.93	82,013.60
Transfer	04/13/2022			√	4,978.50	86,992.10
Transfer	04/20/2022			√	16,298.84	103,290.94
Transfer	04/26/2022			√	6,304.25	109,595.19
Transfer	04/29/2022			√	3,113.00	112,708.19
Total Deposits and Credits					112,708.19	112,708.19
Total Cleared Transactions					-12,885.90	-12,885.90
Cleared Balance					-12,885.90	446,268.85
Uncleared Transactions						
Checks and Payments - 1 item						
Invoice	04/28/2022	14735	TULARE COUNTY PVQ		-21,500.00	-21,500.00
Total Checks and Payments					-21,500.00	-21,500.00
Total Uncleared Transactions					-21,500.00	-21,500.00
Register Balance as of 04/30/2022					-34,385.90	424,768.85

**Tulare Public Cemetery District
Reconciliation Detail**

10600 - Endowment - Reserved (773), Period Ending 04/30/2022

	<u>Type</u>	<u>Date</u>	<u>Num</u>	<u>Name</u>	<u>Clr</u>	<u>Amount</u>	<u>Balance</u>
Beginning Balance							1,689,359.71
Cleared Transactions							
Deposits and Credits - 6 items							
Transfer		04/01/2022			√	393.00	393.00
Transfer		04/11/2022			√	1,543.00	1,936.00
Transfer		04/12/2022			√	393.00	2,329.00
Transfer		04/20/2022			√	3,141.00	5,470.00
Transfer		04/26/2022			√	786.00	6,256.00
Transfer		04/29/2022			√	393.00	6,649.00
Total Deposits and Credits						6,649.00	6,649.00
Total Cleared Transactions						6,649.00	6,649.00
Cleared Balance						6,649.00	1,696,008.71
Register Balance as of 04/30/2022						6,649.00	1,696,008.71
Ending Balance						6,649.00	1,696,008.71

**Tulare Public Cemetery District
Reconciliation Detail**

10700 - Cash in Expansion Account (807), Period Ending 04/30/2022

	<u>Type</u>	<u>Date</u>	<u>Num</u>	<u>Name</u>	<u>Clr</u>	<u>Amount</u>	<u>Balance</u>
Beginning Balance							96,566.49
Cleared Transactions							
Deposits and Credits - 7 Items							
	Transfer	04/01/2022			√	150.00	150.00
	Transfer	04/11/2022			√	1,500.00	1,650.00
	Transfer	04/12/2022			√	150.00	1,800.00
	Transfer	04/13/2022			√	300.00	2,100.00
	Transfer	04/20/2022			√	1,050.00	3,150.00
	Transfer	04/26/2022			√	300.00	3,450.00
	Transfer	04/29/2022			√	150.00	3,600.00
Total Deposits and Credits						<u>3,600.00</u>	<u>3,600.00</u>
Total Cleared Transactions						<u>3,600.00</u>	<u>3,600.00</u>
Cleared Balance						<u>3,600.00</u>	<u>100,166.49</u>
Register Balance as of 04/30/2022						<u>3,600.00</u>	<u>100,166.49</u>
Ending Balance						<u>3,600.00</u>	<u>100,166.49</u>

Tulare Public Cemetery District

Reconciliation Detail

10900 - Endowment - Unreserved (817), Period Ending 04/30/2022

	<u>Type</u>	<u>Date</u>	<u>Num</u>	<u>Name</u>	<u>Clr</u>	<u>Amount</u>	<u>Balance</u>
Beginning Balance							292,954.30
Cleared Balance							292,954.30
Register Balance as of 04/30/2022							292,954.30
Ending Balance							292,954.30

Tulare Public Cemetery District
900 East Kern Avenue
Tulare, CA 93274
PHONE: 559-686-5544 FAX: 559-686-7484

RESOLUTION NO. 2021/2022 – 9

FUND TRANSFER REQUEST

TO: TULARE COUNTY AUDITOR-CONTROLLER
221 S. MOONEY BLVD., ROOM 101-E
VISALIA, CA 93291

DATE: May 23, 2022

Please transfer the following funds for the account of:

Tulare Public Cemetery District
900 East Kern Avenue
Tulare, CA 93274

Upon motion by _____, second by _____, the following resolution was adopted:

Resolve that the amount of **\$121,400.00** to be a budget transferred from the Tulare Public Cemetery District Contingency 772-772-1000-7432 to be transferred to the Tulare Public Cemetery District General Fund 772-772-1000-7000 for the purpose of amending the district's operating budget:

<u>TRANSFER FROM:</u>	<u>ACCOUNT NUMBER</u>	<u>AMOUNT</u>
Tulare Public Cemetery District General Fund (Contingency)	772-772-1000-7432	\$121,400.00

<u>TRANSFER TO:</u>	<u>ACCOUNT NUMBER</u>	<u>AMOUNT</u>
Tulare Public Cemetery District General Fund	772-772-1000-7000	\$121,400.00

I, Steve Presant, Secretary of the Board of Trustees of the Tulare Public Cemetery District, do hereby certify that the foregoing is a true and correct copy of a resolution made and adopted by the Board of Trustees of the Tulare Public Cemetery District at a meeting duly and regularly called and held on the 19th day of May 2022.

Board Secretary

Tulare Public Cemetery District
900 East Kern Avenue
Tulare, CA 93274
PHONE: 559-686-5544 FAX: 559-686-7484

RESOLUTION NO. 2021-2022-10

FUND TRANSFER REQUEST

TO: TULARE COUNTY AUDITOR-CONTROLLER
221 S. MOONEY BLVD., ROOM 101-E
VISALIA, CA 93291

DATE: May 23, 2022

Please transfer the following funds for the account of:

Tulare Public Cemetery District
900 East Kern Avenue
Tulare, CA 93274

Upon motion by _____, second by _____ the following resolution was adopted:

Resolve that the amount of \$100,000.00 to be transferred from Fund (772) General Fund of the Tulare Public Cemetery District to be transferred to the Fund (807) Tulare Public Cemetery District fund for future exp.

<u>TRANSFER FROM:</u>	<u>ACCOUNT NUMBER</u>	<u>AMOUNT</u>
Tulare Pub Cem-General Fund CR 772-1100		\$100,000.00

<u>TRANSFER TO:</u>	<u>ACCOUNT NUMBER</u>	<u>AMOUNT</u>
Tulare Pub Cem Fund for Future Exp DR 807-1100		\$100,000.00

I, Steve Presant, Secretary/Treasurer of the Board of Trustees of the Tulare Public Cemetery District, do hereby certify that the foregoing is a true and correct copy of a resolution made and adopted by the Board of Trustees of the Tulare Public Cemetery District at a meeting duly and regularly called and held on the 23rd day of May 2022.

Board Secretary/Treasurer

TULARE PUBLIC CEMETERY DISTRICT

April 2018-2022 Interments and Entombments

KERN							
Year	Body Burials	Niches	Cremation in Casket	Cremation Burials	Baby Burials	Disinterments	TOTAL
2018	7	2	0	5	0	0	14
2019	6	3	0	6	0	0	15
2020	6	3	0	2	0	0	11
2021	8	2	0	6	0	0	16
2022	2	7	0	1	0	2	12

Kern Cemetery / Cremations

NORTH							
Year	Body Burials	Niches	Cremation in Casket	Cremation Burials	Baby Burials	Disinterments	TOTAL
2018	11	0	0	0	1	0	12
2019	10	0	0	1	0	0	11
2020	9	0	0	3	0	0	12
2021	10	0	0	5	0	0	15
2022	9	0	0	4	1	0	14

TOTAL BOTH							
Year	Body Burials	Niches	Cremation in Casket	Cremation Burials	Baby Burials	Disinterments	TOTAL
2018	18	2	0	5	1	0	26
2019	16	3	0	7	0	0	26
2020	15	3	0	5	0	0	23
2021	18	2	0	11	0	0	31
2022	11	7	0	5	1	2	26

Pre-Needs				
Burial	Niche	1/2 Grave	Total	
0	0	0	0	
0	0	0	0	
0	0	0	0	
0	0	1	1	
0	1	0	1	

Pre-Needs				
Burial	Niche	1/2 Grave	Total	
0	0	0	0	
0	0	0	0	
0	0	0	0	
11	0	0	11	
10	0	1	11	

Pre-Needs Total			
Burial	Niche	1/2 Grave	Total
0	0	0	0
0	0	0	0
0	0	0	0
11	0	1	12
10	1	1	12

TULARE PUBLIC CEMETERY DISTRICT
May 2018-2022 Interments and Entombments

KERN							
Year	Body Burials	Niches	Cremation in Casket	Cremation Burials	Baby Burials	Disinterments	TOTAL
2018	12	0	0	3	1	0	16
2019	5	2	0	6	0	0	13
2020	7	1	0	4	0	0	12
2021	10	3	0	5	0	0	18
2022	9	0	0	3	0	0	12

Pre-Needs				
Burial	Niche	1/2 Grave	Total	
0	0	0	0	0
0	0	0	0	0
0	0	0	0	0
0	2	0	0	2
0	1	0	0	1

NORTH							
Year	Body Burials	Niches	Cremation in Casket	Cremation Burials	Baby Burials	Disinterments	TOTAL
2018	12	0	0	0	0	0	12
2019	7	0	0	1	0	0	8
2020	9	0	0	1	0	0	10
2021	9	0	0	2	0	0	11
2022	6	0	0	3	0	0	9

Pre-Needs				
Burial	Niche	1/2 Grave	Total	
0	0	0	0	0
0	0	0	0	0
0	0	0	0	0
8	0	1	1	9
4	0	1	1	5

TOTAL BOTH							
Year	Body Burials	Niches	Cremation in Casket	Cremation Burials	Baby Burials	Disinterments	TOTAL
2018	24	0	0	3	1	0	28
2019	12	2	0	7	0	0	21
2020	16	1	0	5	0	0	22
2021	19	3	0	7	0	0	29
2022	15	0	0	6	0	0	21

Pre-Needs Total				
Burial	Niche	1/2 Grave	Total	
0	0	0	0	0
0	0	0	0	0
0	0	0	0	0
8	2	1	1	11
4	1	1	1	6

#'s up until May 18, 2022

TULARE PUBLIC CEMETERY DISTRICT
Grand Yearly Totals 2018-2022 Interments and Entombments

KERN		Year	Body Burials	Niches	Cremation in Casket	Cremation Burials	Baby Burials	Disinterments	TOTAL
2018	101			12	0	59	2	0	174
2019	90			19	0	52	1	0	162
2020	105			25	0	52	1	0	183
2021	122			26	1	67	0	0	216
2022	43			11	0	19	0	2	75

Kern Cemetery / Cremations

NORTH		Year	Body Burials	Niches	Cremation in Casket	Cremation Burials	Baby Burials	Disinterments	TOTAL
2018	117			0	0	5	2	0	124
2019	114			0	0	19	2	0	135
2020	166			0	0	23	6	1	196
2021	203			0	0	39	2	1	245
2022	63			0	0	13	2	0	78

Pre-Needs		Burial	Niche	1/2 Grave	Total
		0	0	0	0
		0	0	0	0
		0	0	0	0
		5	9	7	21
		0	3	0	3

Pre-Needs		Burial	Niche	1/2 Grave	Total
		0	0	0	0
		0	0	0	0
		0	0	0	0
		111	0	5	116
		31	0	2	33

TOTAL BOTH		Year	Body Burials	Niches	Cremation in Casket	Cremation Burials	Baby Burials	Disinterments	TOTAL
2018	218			12	0	64	4	0	298
2019	204			19	0	71	3	0	297
2020	271			25	0	75	7	1	379
2021	325			26	1	106	2	1	461
2022	106			11	0	32	2	2	153

Pre-Needs Total		Burial	Niche	1/2 Grave	Total
		0	0	0	0
		0	0	0	0
		0	0	0	0
		116	9	12	137
		31	3	2	36

#'s up until May 18, 2022

NORTH PLOTS AVAILABLE

UPDATED 5/18/22

Yellow is Tall Rows

ROW	BLOCK A	BLOCK B	BLOCK B 1/2	BLOCK C	BLOCK C 1/2	BLOCK D	BLOCK C 1/2	BABYLAND	TOTAL
A	23	48		41		32		13	
B	22	0		23		21		8	
C	20	23	2	41		28		18	
D	32	33		51		30		17	
E	23	0		53		40		15	
F	36	32		44		35		10	
G	38	49		54		49		11	
H	41	0		58		42		16	
I	45	30		58		35		14	
J	38	29		31		26		12	
K	23	0		30		34		4	
L	19	25	1	40		38			
M	33	38		35		41			
N	31	0		27		38			
O	36	34		23		39			
P	35	45	1	26		42			
Q	37	0	3	35		0			
R	35	27	4	29		44			
S	47	28		10		49			
T	28	0		37	1	0			
U	40	18	1	50		54			
V	39	12	3	58		60			
W	50	0	1	22		0			
X	51	2	2	58		51			
Y	34			32	2	61			
Z	39			52		1			
AA	41			3	1	34	5		
BB	31			44		35	3		
CC	29			51		0	3		
DD	28			24		26	4		
EE						21	4		
FF						0	2		
GG						15	3		
HH						10	2		
II						0	3		
JJ						0	1		
Total	1024	473	18	1140	4	1031	30	138	TOTAL
TOTAL FLAT	1024	473		972		992			3461
TOTAL TALL	0	0		168		39			207
TOTAL HALF FLAT	0	0	18		1		25		44
TOTAL HALF TALL	0	0			3		5		8
BABYLAND								138	138

TOTAL	NORTH PLOT PRICES	TOTAL \$	ENDOWMENT	TOTAL \$
TOTAL FLAT	3461	\$ 1,000.00	\$ 393.00	\$ 1,360,173.00
TOTAL TALL	207	\$ 2,500.00	\$ 393.00	\$ 81,351.00
TOTAL HALF FLAT	44	\$ 500.00	\$ 195.00	\$ 8,580.00
TOTAL HALF TALL	8	\$ 790.00	\$ 195.00	\$ 1,560.00
BABYLAND	138	\$ 315.00	\$ 195.00	\$ 26,910.00
GRAND TOTAL VALUE		\$ 4,050,290.00		\$ 1,478,574.00

PRICE INCREASE &

NEW ADDITION ITEMS WITH FEES TO CONSIDER

Copies - Contract, Burial Rights Certificate, Forms or Paperwork associated with Internment over 12 months from date of internment - Cost \$25 Fee for 1 page and \$1.00 for any additional pages (additional pages must requested together on same day) - Must allow 3 – 10 working days to locate and complete request -- Less than 12 months from date of internment \$5 1st page and .50 cents each additional page same rules apply as above

Transfer Fees – Current \$35 – Consider \$450 Fee
(Process includes new contracts and changes for 2 parties – with research, grounds check, new paperwork, record book, burial rights certificate and software program)

Burial Rights Certificate Replacement of Original - (New item) (with no changes on information contained in original certificate)- \$100 Fee

Administration Fee – Current \$300 – Consider \$350 (cover software program and future mapping system)

Administration Fee Spilt on Pre-Need – Current \$300 on Pre-Need Contracts and then Pay again when interred again \$300 – Consider pay half of Administration Fee at time of Pre-Need Contract and then pay difference of Administration Fee at time of Need

Opening & Closing for North – Consider reducing for ½ Grave Flat and Tall Cremation Burial

-Current - Prices for opening and closing are same as Kern

Concrete Base – Current \$400 – Consider \$500 Baby – Current \$200 – Consider \$250 (prices for vases that go in base have increased)

Marker Removal (per request of Internment rights owner) – Current \$210 - Consider \$300

Non-Protective Grave Liner –

Concrete -Current \$500 – Consider \$600 Oversize Current \$750 – Consider \$800

Extra Wide – Oversize – Current (new item) - Consider \$1000

Baby 38"– Current \$246 – Consider \$_____ Youth - Current \$414 -Consider \$_____

Cremation Burial Liner – Regular Size Current \$166 - Consider - \$0 increase

Large Size Current (no price) Consider \$197

Urn Liner Flower Garland – (New Item) Consider \$30

Adhesive Emblem for Urn Liner (New Item) Consider \$15

Cremation Burial Additional Package (New Item) –

Includes: Table, table Cloth, Easel & Markers to sign Urn Liner – Consider \$55

Plot – Flower Vases (New Item) –

Replacement cost – Spartan Vase Grey (1 Vase Only) - \$50

Complete set-up 1 Vase Container that holds Vase in place \$65

Niche – Flower Vases (New Item) -

Vases w/Brackets

4" - \$30

5 ½" - \$40

8" - \$50

Vase Replacement Only

4" - \$20

5 ½" - \$25

8" - \$30

****Our Basic Package Set-up Includes:**

Set-up of all the Green Rugs, 1 Canopy, 12 Chairs & 30-45 Minutes Max time for Service

Additional Items Can be added for Burials or Niche Services – (New Item)

Table w/table cloth - \$30

1 Easel (for Picture) - \$15

Podium \$25

12 Additional Chairs - \$75

Speaker w/ Microphone - \$45

Extra Canopy \$75

Additional Time – 30 Minutes \$150

ANY AND ALL ITEMS THAT ARE DAMAGED DURING SERVICE OR NOT RETURNED IN GOOD STANDING TO TULARE PUBLIC CEMETERY DISTRICT WILL INCUR A \$100 REPLACEMENT CHARGE TO INTERMENT RIGHTS OWNER PAYABLE IMMEDIATELY AFTER SERVICE - SPEAKER W/MIC AND WILL INCUR A \$200 EACH FOR REPLACEMENT COST

Returned Check Fee – Current \$25 Consider \$35

Event or Memorial Items \$5 - \$10 (Max) – (new item)

Holiday Events Items or Cemetery Small Memory items (Ornaments with Burial Flower Petals Etc)

***Pre-Need Prepayment Plan Contract 1 –**

Includes: Grave or Niche, Endowment Care, Opening/Close, Grave or Urn Liner w/Sales Tax, Administration Fee, Installation fee for liner (Excludes Concrete Base)

1 Year Contract Additional 1.5% Fee added to Total of Amount listed above

2 Year Contract Additional 2.5% Fee added to Total of Amount listed above

3 Year Contract Additional 3.5% Fee added to Total of Amount listed above

****Grave or Urn Liner only will be contracted with current amount on Tulare Public Cemetery District price list when contract is made but will be charged any difference for Grave Liner only at the time of burial.**

***Pre-Need Prepayment Plan Contract 2 –**

Includes: Grave or Niche, Endowment Care, Administration Fee

1 Year Contract Additional 1.5% Fee added to Total of Amount listed above

2 Year Contract Additional 2.5% Fee added to Total of Amount listed above

3 Year Contract Additional 3.5% Fee added to Total of Amount listed above

Down Payment of 15% of Total Purchase along with Contract Fee will be due when contract is signed.

Late Payment Fee of \$25 will be Charged after 5 days of the due date that was set on the contract and then will incur an additional \$2 per day following the 6th day on.



Our Cremation Products Our Company

866-763-0485



Silk Rose Garland

Handmade **Silk Rose Garland** made to rest upon the top edge of both the Regent & Marquis.

- Available in Pink or Red

Not what you're looking for? Check out our [Engraved Name Plates & Lifestyle Emblems](#).



Crowne  Vault

Modern burial vaults built to last.



Lifestyle Emblems

Add a personal decoration to your Crowne Vault burial vault with our **adhesive Lifestyle Emblems**.

- 2.75" diameter with adhesive back
- 16 styles

Not what you're looking for? Check out our Engraved Name Plates and our handmade Silk Rose Garland.

CONTACT US

Our Cremation Products

Our Company

Board Meeting Packet Page 28

**Tulare Public Cemetery District
Special Order Burial Vaults
Price List**

WILBERT BURIAL VAULTS

W3086-B	The Wilbert Bronze	\$12,995.00
W3086-BT	Bronze Triune	6595.00
W3086-CT	Copper Triune . . .	6495.00
W3086-VET	Veteran Triune	4195.00
W3086-SST	Stainless Steel . . .	4195.00
W3086-CAM	Cameo Rose	4195.00
W3086-V	Venetian	2495.00
W3086-C	Continental	2195.00
W3086-S	Salute	1695.00
W3086-M	Monticello	1495.00
W3490-V	Oversize Venetian .	2895.00
W3490-M	Oversize Monticello	1795.00
W2056-M	Youth Monticello . .	1095.00

WILBERT URN VAULTS

UV1212-BT	Bronze Triune. . . .	\$1085.00
UV1212-CT	Copper Triune. . . .	1065.00
UV1212-VET	Veteran	935.00
UV1212-SST	Stainless Steel . . .	935.00
UV1212-CAM	Cameo Rose	935.00
UV1212-V	Venetian Gold & White	725.00
UV712-VS	Venetian Short Gold & White	675.00
UV1212-VW	Venetian Silver & White	725.00
UV712-VWS	Venetian Short Silver & White	675.00
UV1212-M	Monticello	585.00
UV712-MS	Monticello Short . . .	565.00

***WILBERT LOVED & CHERISHED™*
CASKET / VAULT COMBINATION**

P200	31 x 10.5 Internal Dim. . .	\$855.00
P100	24 x 9 Internal Dim. . . .	685.00
P50	19 x 8 Internal Dim. . . .	495.00

Non-Protective Urn Vaults

CONCRETE URN VAULTS

Standard	\$225.00
U1020C	Companion	265.00



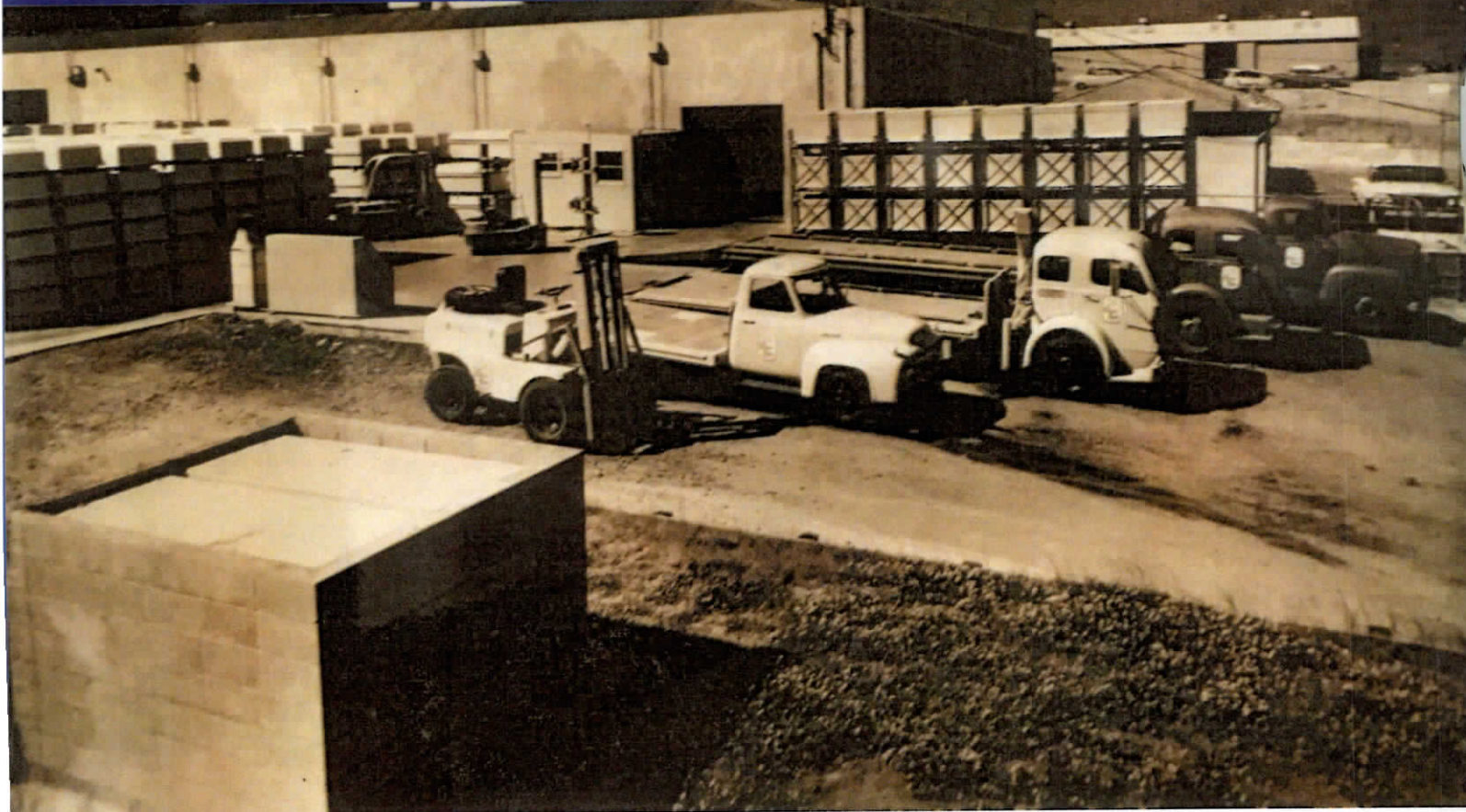
Christy Vault Company, Inc

**PRODUCT
CATALOG**



Christy Vault Company, Inc. has been proudly providing the funeral & cemetery industry with quality service & products since 1948.

"A company built to last must be built to change"



Since its humble beginnings in the backyard of Albert Christensen's residence in Oakland, California in 1948, Christy's fundamental philosophy has been that customers are business **partners** rather than just people who buy our products.

This philosophy, coupled with a reputation for reliability and integrity has been the cornerstone for continued growth in service to the memorial industry.

Christy is now in its third generation of family ownership and management with manufacturing facilities in both Colma and Tulare, California.

Cremation facilitated our transition from a company primarily serving the

Northern and Central California areas to one that began providing Christy® Niches and Columbarium designs throughout the United States.

We understand that any company built to last must be built to change. We work closely with our partners to design and develop products that will meet the needs of a very dynamic market.



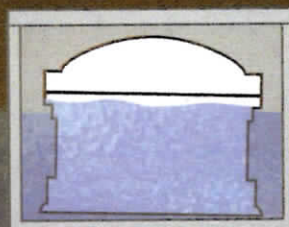
What is a burial vault?

A burial vault is a lined and sealed outer receptacle that houses the casket. It protects the casket from the weight of the earth and heavy maintenance equipment that will pass over the grave. It also helps resist water and preserves the beauty of the cemetery or memorial park by preventing the ground from settling.

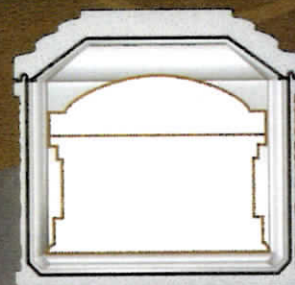
Built Strong
Water Resistant



No Outer Burial Container



Unlined Outer Burial Container



Standard Lined Burial Vault

Wilbert

© Copyright 2004 by Wilbert Funeral Services, Inc. All rights reserved.

You want the best protection available for your loved ones. Years after you select a Wilbert® brand reinforced burial vault, you'll know that you made the right decision by choosing the highest level of protection.

PREMIUM

High-strength concrete, semi-precious corrosive-resistant metals and high-impact plastic combine for excellent durability.



STANDARD

High-strength concrete, stainless steel and high-impact plastic combine for durable inner protection in a double-reinforced vault.



BASIC

Single-reinforced vaults feature concrete construction strengthened with plastic for extra support.



Memorialization Plus™

Available on Standard and Premium burial vaults is a Memorialization Plus™ capsule (brass) which stores a personal message to the loved one, and an identification scroll in the carapace.





The Wilbert Bronze[®]

Burial Vault

Burial Vault
The Wilbert Bronze
\$12,995.00

FEATURES:

- Precise engineering and more than 40 hours of hand-crafted detail produce Wilbert's supreme and only triple-reinforced burial vault
- Ultimate triple-reinforced protection
- Cover and base reinforced with durable bronze alloy
- Interior reinforced with high-impact plastic
- Exterior base completely encased in high-impact plastic
- 100 year warranty

SPECIFICATIONS:

Order #	Inner Dimensions			Outer Dimensions			Weights (LBS)		
	Width	Length	Height	Width	Length	Height	Base	Cover	Total
W3086-B	30"	86"	26 1/2"	35"	91 5/8"	34 1/2"	1950	1050	3000



Bronze Triune[®]

Burial Vault

**Burial Vault
Bronze Triune
\$6595.00**

FEATURES:

- High-strength concrete exterior
- Cover and base lined with bronze and high-impact plastic for excellent durability
- Bronze carapace
- Memorialization Plus[®] capsule (brass) and personalized nameplate
- 75 year warranty

SPECIFICATIONS:

Order #	Inner Dimensions			Outer Dimensions			Weights (LBS)		
	Width	Length	Height	Width	Length	Height	Base	Cover	Total
W3086-BT	30"	86"	26 1/2"	35"	90 1/2"	34 1/2"	1500	1190	2690



Copper Triune®

Burial Vault

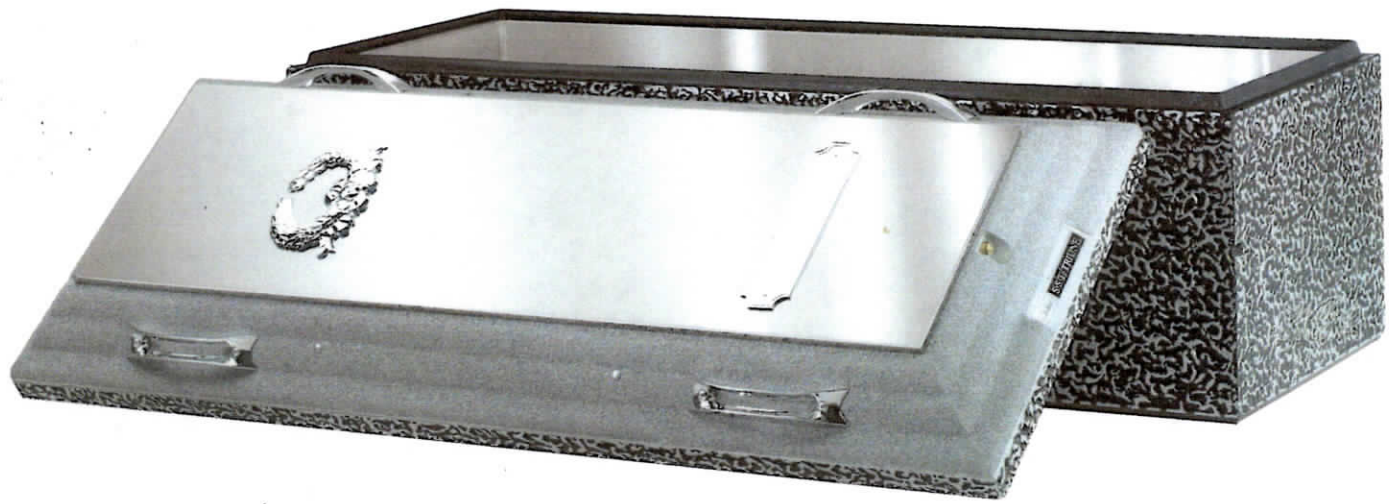
**Burial Vault
Copper Triune
\$6495.00**

FEATURES:

- High-strength concrete exterior
- Cover and base lined with copper and high-impact plastic for excellent durability
- Copper carapace
- Memorialization Plus® capsule (brass) and personalized nameplate
- 75-year warranty

SPECIFICATIONS:

Order #	Inner Dimensions			Outer Dimensions			Weights (LBS)		
	Width	Length	Height	Width	Length	Height	Base	Cover	Total
W3086-CT	30"	86"	26 ½"	35"	90 ½"	34 ½"	1500	1190	2690



Stainless Steel Triune[®]

Burial Vault

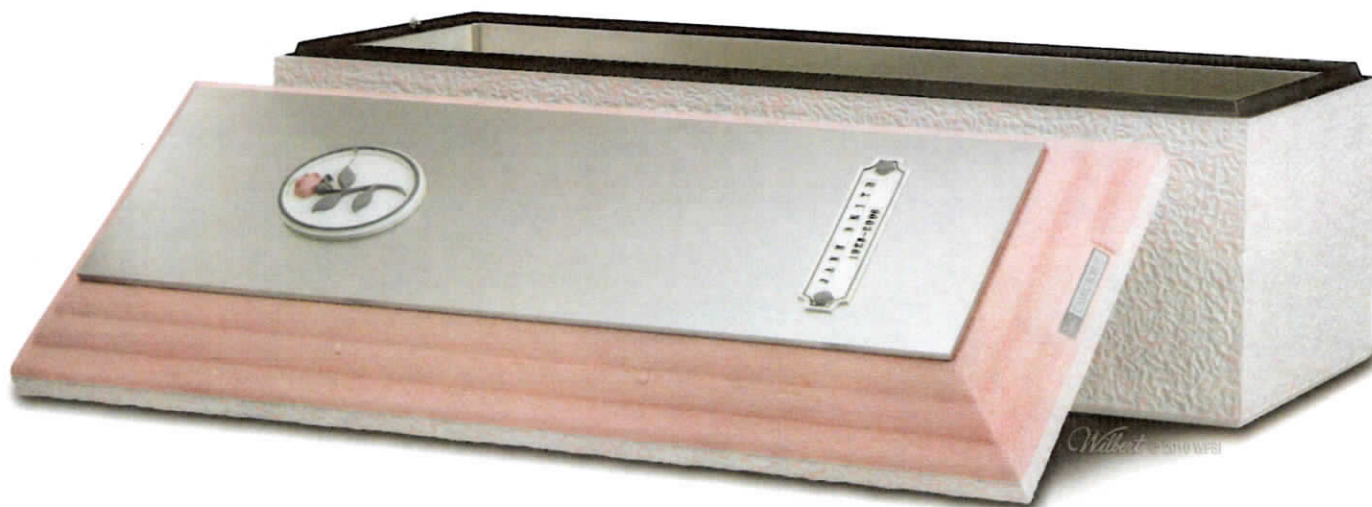
**Burial Vault
Stainless Steel
\$4195.00**

FEATURES:

- High-strength concrete exterior
- Cover and base lined with stainless steel and high-imp sact plastic for excellent durability
- Stainless steel carapace
- Memorialization Plus[®] capsule (brass) and personalized nameplate
- 75-year warranty

SPECIFICATIONS:

Order #	Inner Dimensions			Outer Dimensions			Weights (LBS)		
	Width	Length	Height	Width	Length	Height	Base	Cover	Total
W3086-SST	30"	86"	26 1/2"	34 1/4"	90 1/2"	34 1/2"	1500	1190	2690



Cameo Rose®

Burial Vault

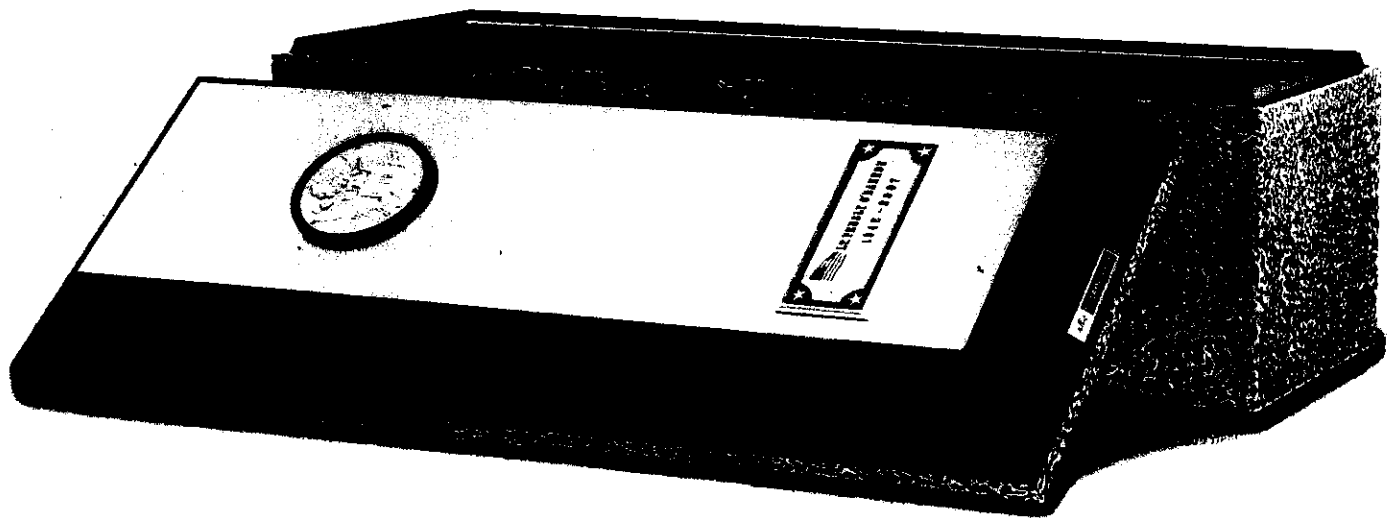
**Burial Vault
Cameo Rose
\$4195.00**

FEATURES:

- High-strength concrete exterior
- Cover and base lined with stainless steel and high-impact plastic for excellent durability
- Brushed stainless steel carapace
- Memorialization Plus® capsule (brass) and personalized nameplate
- 75-year warranty

SPECIFICATIONS:

Order #	Inner Dimensions			Outer Dimensions			Weights (LBS)		
	Width	Length	Height	Width	Length	Height	Base	Cover	Total
W3086-CAM	30"	86"	26 1/2"	34 1/4"	90 1/2"	34 1/2"	1500	1190	2690

Wilbert.

Veteran Triune®

Burial Vault



U.S. Army
P521G



U.S. Air Force
P521H



U.S. Coast Guard
P521L



U.S. Marine Corps
P521J



U.S. Navy
P521K

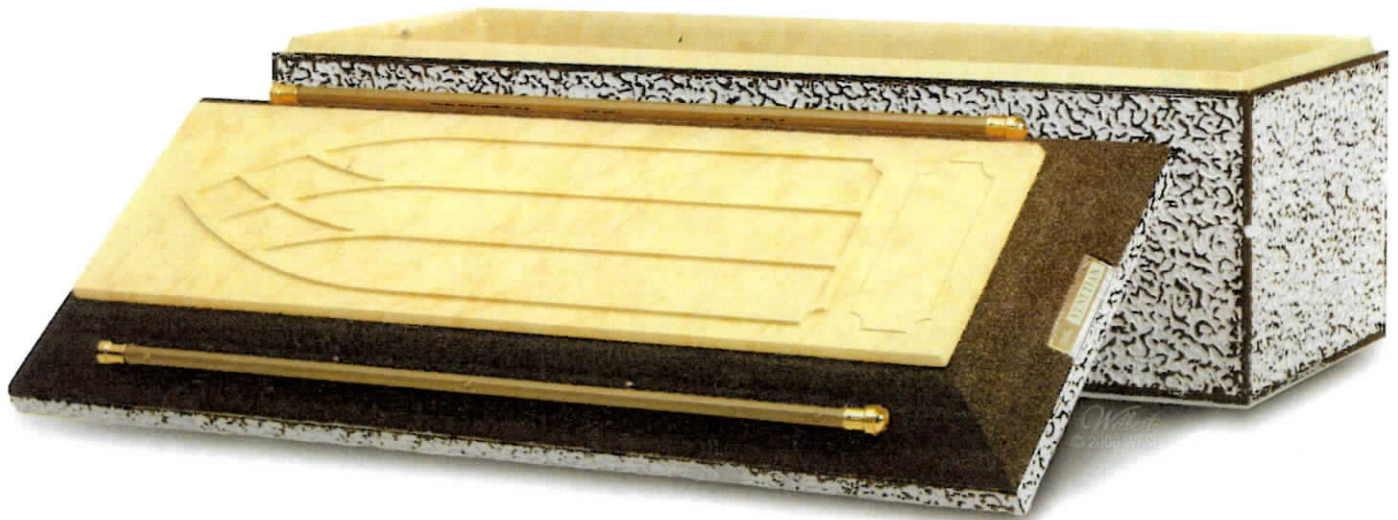
FEATURES:

- High-strength concrete exterior
- Cover and base lined with stainless steel and high-impact plastic for excellent durability
- Brushed stainless steel carapace
- Memorialization Plus® capsule (brass)
- Includes branch-specific military emblems and customized U.S. flag nameplate
- 75-year warranty

Burial Vault
Veteran Triune
\$4195.00

SPECIFICATIONS:

Order #	Inner Dimensions			Outer Dimensions			Weights (LBS)		
	Width	Length	Height	Width	Length	Height	Base	Cover	Total
W3086-VT	30"	86"	26 1/2"	34 1/4"	90 1/2"	34 1/2"	1500	1190	2690



Venetian[®]

Burial Vault

**Burial Vault
Venetian
\$2495.00**

FEATURES:

- High-strength concrete exterior
- Cover and base lined with high-impact plastic for excellent durability
- Rich look of polished marble
- 65-year warranty

**Burial Vault
Oversize Venetian
\$2895.00**

SPECIFICATIONS:

Order #	Inner Dimensions			Outer Dimensions			Weights (LBS)		
	Width	Length	Height	Width	Length	Height	Base	Cover	Total
W3086-V (Standard)	30"	86"	26 1/2"	34 1/4"	90 1/2"	34 1/2"	1450	1050	2500
W3490-V (Oversize)	34"	90"	31"	38 3/4"	94 1/2"	38 3/4"	1730	1050	2780

Wilbert

Continental[®]

Burial Vault

**Burial Vault
Continental
\$2195.00**

FEATURES:

- Concrete exterior
- Cover and base lined with protective plastic
- 55-year warranty

SPECIFICATIONS:

Order #	Inner Dimensions			Outer Dimensions			Weights (LBS)		
	Width	Length	Height	Width	Length	Height	Base	Cover	Total
W3086-C	30"	86"	26 ½"	34 ¼"	90 ½"	34 ½"	1450	1010	2460



Salute®

Burial Vault

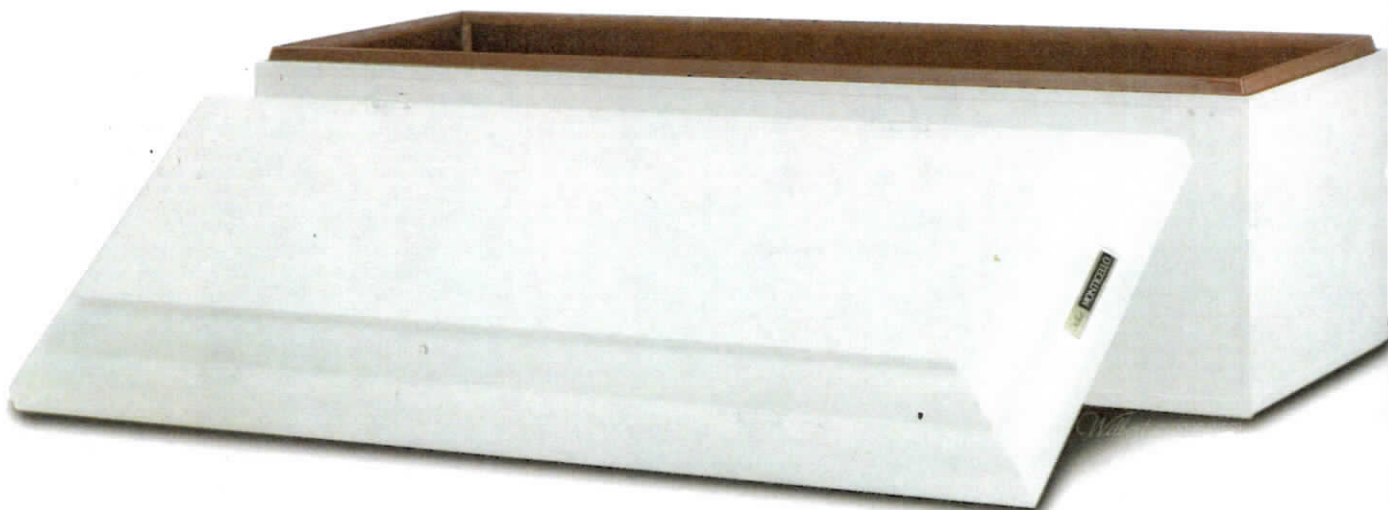
Burial Vault
Salute
\$1695.00

FEATURES:

- Concrete exterior
- Cover and base lined with protective plastic
- Exclusive Salute™ emblem for veterans
- 50-year warranty

SPECIFICATIONS:

Order #	Inner Dimensions			Outer Dimensions			Weights (LBS)		
	Width	Length	Height	Width	Length	Height	Base	Cover	Total
W3086-S	30"	86"	26 1/2"	34 1/4"	90 1/2"	34 1/2"	1450	740	2190



Monticello®

Burial Vault

FEATURES:

- Concrete exterior
- Cover and base lined with protective plastic
- 50-year warranty

**Burial Vault
Monticello
\$1495.00**

**Burial Vault
Oversize Monticello
\$1795.00**

**Burial Vault
Youth Monticello
\$1095.00**

SPECIFICATIONS:

Order #	Inner Dimensions			Outer Dimensions			Weights (LBS)		
	Width	Length	Height	Width	Length	Height	Base	Cover	Total
W3086-M (Oversize)	34"	90"	31"	38 ³ / ₄ "	94 ¹ / ₂ "	38 ³ / ₄ "	1730	1050	2780
W3086-M (Standard)	30"	86"	26 ¹ / ₂ "	34 ¹ / ₄ "	90 ¹ / ₂ "	34 ¹ / ₂ "	1450	740	2190
W2056-M (Youth)	20"	56"	19"	24"	60 ¹ / ₂ "	26 ¹ / ₂ "	740	300	1040



Loved & Cherished®

Casket & Vault Combination

FEATURES:

- Available in 19", 24" or 31" sizes
- Preserve precious thoughts and memories with the same grace, protection, and tranquility as full-sized burial vaults
- The Loved and Cherished series of casket/vault combinations includes the 8" Loved and Cherished Bear

**Casket / Vault Combo
31x10.5 Internal Dim
\$855.00**

**Casket / Vault Combo
24x9 Internal Dim
\$685.00**

**Casket / Vault Combo
19x8 Internal Dim
\$495.00**

SPECIFICATIONS:

Order #	Inner Dimensions			Outer Dimensions			Weights(LBS) Total
	Width	Length	Height	Width	Length	Height	
P200 (Baby 31")	10 ⁵ / ₈ "	31 ¹ / ₈ "	12 ¹ / ₄ "	15 ³ / ₈ "	36 ¹ / ₄ "	14"	23 ¹ / ₂
P100 (Infant 24")	9 ¹ / ₈ "	23 ¹ / ₃ "	10 ¹ / ₈ "	11 ⁴ / ₅ "	26"	12 ¹ / ₄ "	24
P50 (Newborn 19")	8"	18 ³ / ₈ "	7"	9 ³ / ₄ "	20"	8 ³ / ₄ "	9



Bronze Triune®

Urn Vault

Urn Vault
Bronze Triune
\$1085.00

FEATURES:

- High-strength concrete exterior
- Cover and base lined with bronze and high-impact plastic for excellent durability
- Bronze carapace
- 75-year warranty

SPECIFICATIONS:

Order #	Inner Dimensions			Outer Dimensions			Weights (LBS)		
	Width	Length	Height	Width	Length	Height	Base	Cover	Total
UV1212-CT	12 1/4"	12 1/4"	13 3/4"	14 1/4"	14 1/4"	17 5/8"	70	34	104



Copper Triune®

Urn Vault

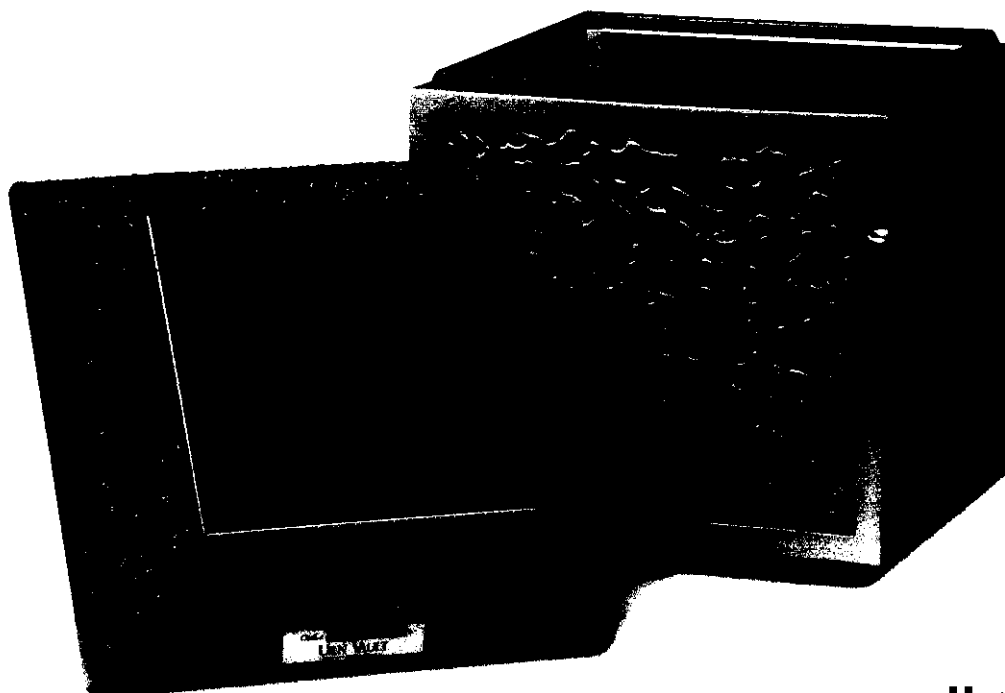
Urn Vault
Copper Triune
\$1065.00

FEATURES:

- High-strength concrete exterior
- Cover and base lined with copper and high-impact plastic for excellent durability
- Copper carapace
- 75-year warranty

SPECIFICATIONS:

Order #	Inner Dimensions			Outer Dimensions			Weights (LBS)		
	Width	Length	Height	Width	Length	Height	Base	Cover	Total
UV1212-CT	12 1/4"	12 1/4"	13 3/4"	14 1/4"	14 1/4"	17 5/8"	70	34	104



Stainless Steel Triune®

Urn Vault

Urn Vault
Stainless Steel
\$935.00

FEATURES:

- High-strength concrete exterior
- Cover and base lined with bronze and high-impact plastic for excellent durability
- Stainless steel carapace
- 75-year warranty

SPECIFICATIONS:

Order #	Inner Dimensions			Outer Dimensions			Weights (LBS)		
	Width	Length	Height	Width	Length	Height	Base	Cover	Total
UV1212-SST	12 1/4"	12 1/4"	13 3/4"	14 1/4"	14 1/4"	17 3/8"	70	34	104



Cameo Rose[®]

Urn Vault

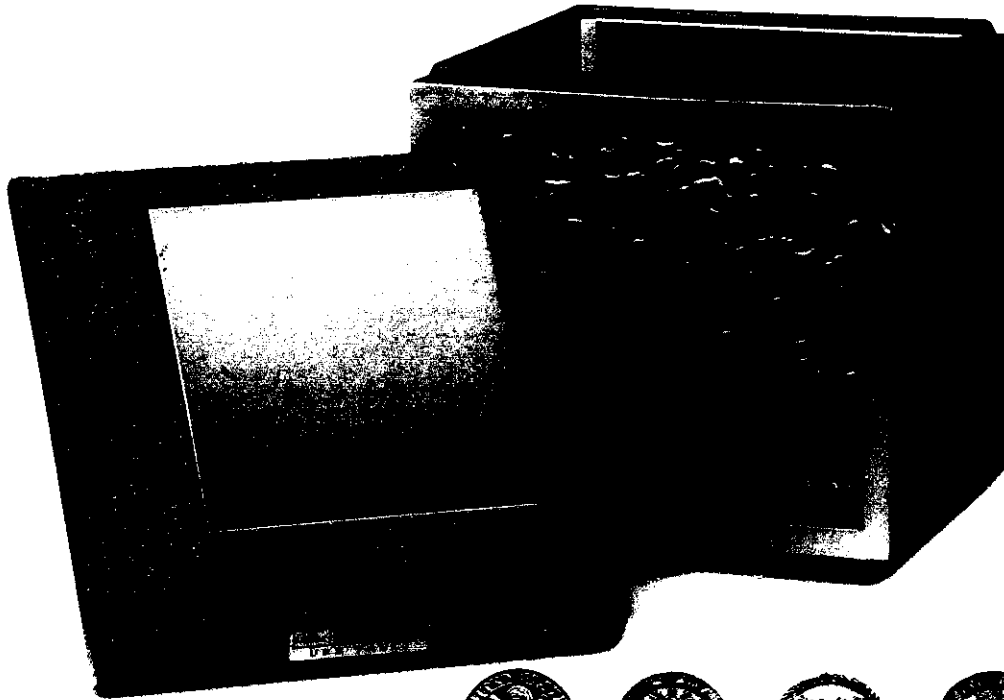
**Urn Vault
Cameo Rose
\$935.00**

FEATURES:

- High-strength concrete exterior
- Cover and base lined with stainless steel and high-impact plastic for excellent durability
- Brushed stainless steel carapace
- 75-year warranty

SPECIFICATIONS:

Order #	Inner Dimensions			Outer Dimensions			Weights (LBS)		
	Width	Length	Height	Width	Length	Height	Base	Cover	Total
UV1212-CAM	12 1/4"	12 1/4"	13 3/4"	14 1/4"	14 1/4"	17 5/8"	70	34	104

Wilbert®

Veteran Triune®

Urn Vault



U.S. Army
P521G



U.S. Air Force
P521H



U.S. Coast Guard
P521L



U.S. Marine Corps
P521J



U.S. Navy
P521K

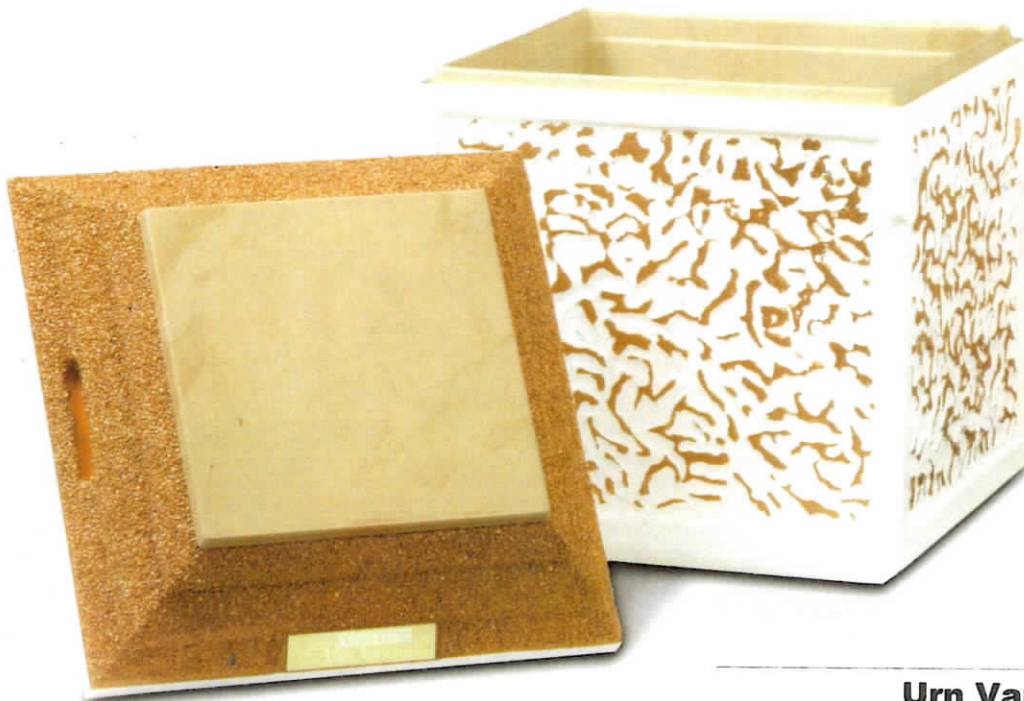
**Urn Vault
Veteran
\$935.00**

FEATURES:

- High-strength concrete exterior
- Cover and base lined with bronze and high-impact plastic for excellent durability
- Brushed stainless steel carapace
- 75-year warranty

SPECIFICATIONS:

Order #	Inner Dimensions			Outer Dimensions			Weights (LBS)		
	Width	Length	Height	Width	Length	Height	Base	Cover	Total
UV1212-VT	12 1/4"	12 1/4"	13 3/4"	14 1/4"	14 1/4"	17 3/8"	70	34	104



Venetian®

Urn Vault

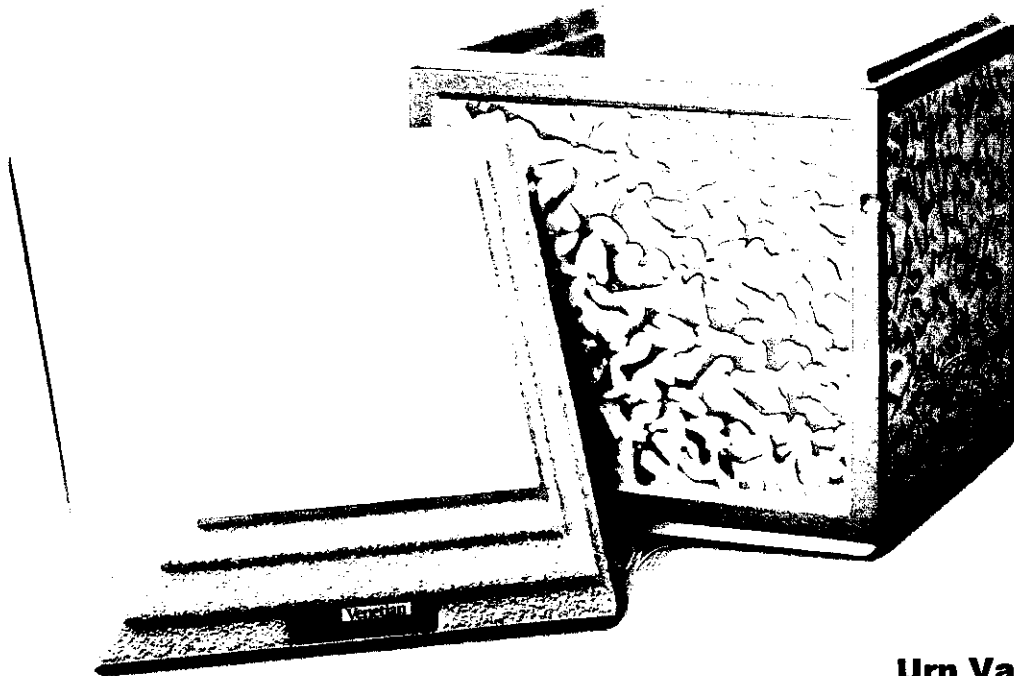
Urn Vault
Venetian Gold & White
\$725.00

FEATURES:

- High-strength concrete exterior
- Cover and base lined with copper and high-impact plastic for excellent durability
- Copper carapace
- 75-year warranty

SPECIFICATIONS:

Order #	Inner Dimensions			Outer Dimensions			Weights (LBS)		
	Width	Length	Height	Width	Length	Height	Base	Cover	Total
UV1212-V	12 ¼"	12 ¼"	13 ¾"	14 ¼"	14 ¼"	17 ⅝"	70	34	104

Wilbert.

White Venetian[®]

Urn Vault

Urn Vault
Venetian Silver & White
\$725.00

FEATURES:

- High-strength concrete exterior
- Cover and base lined with bronze and high-impact plastic for excellent durability
- Stainless steel carapace
- 75-year warranty

SPECIFICATIONS:

Order #	Inner Dimensions			Outer Dimensions			Weights (LBS)		
	Width	Length	Height	Width	Length	Height	Base	Cover	Total
UV1212-VWS	12 1/4"	12 1/4"	13 3/4"	14 1/4"	14 1/4"	17 3/8"	70	34	104

Wilber

Monticello®

Urn Vault

Urn Vault
Monticello
\$585.00

FEATURES:

- Available in standard & short sizes
- Concrete exterior
- Cover and base lined with protective plastic
- 50-year warranty

SPECIFICATIONS:

Order #	Inner Dimensions			Outer Dimensions			Weights (LBS)		
	Width	Length	Height	Width	Length	Height	Base	Cover	Total
UV1212-M	12 ¼"	12 ¼"	13 ¾"	14 ¼"	14 ¼"	17 ⅝"	62	25	87




Venetian®

Short Size Urn Vault



Urn Vault
Venetian Short Gold & White
\$675.00

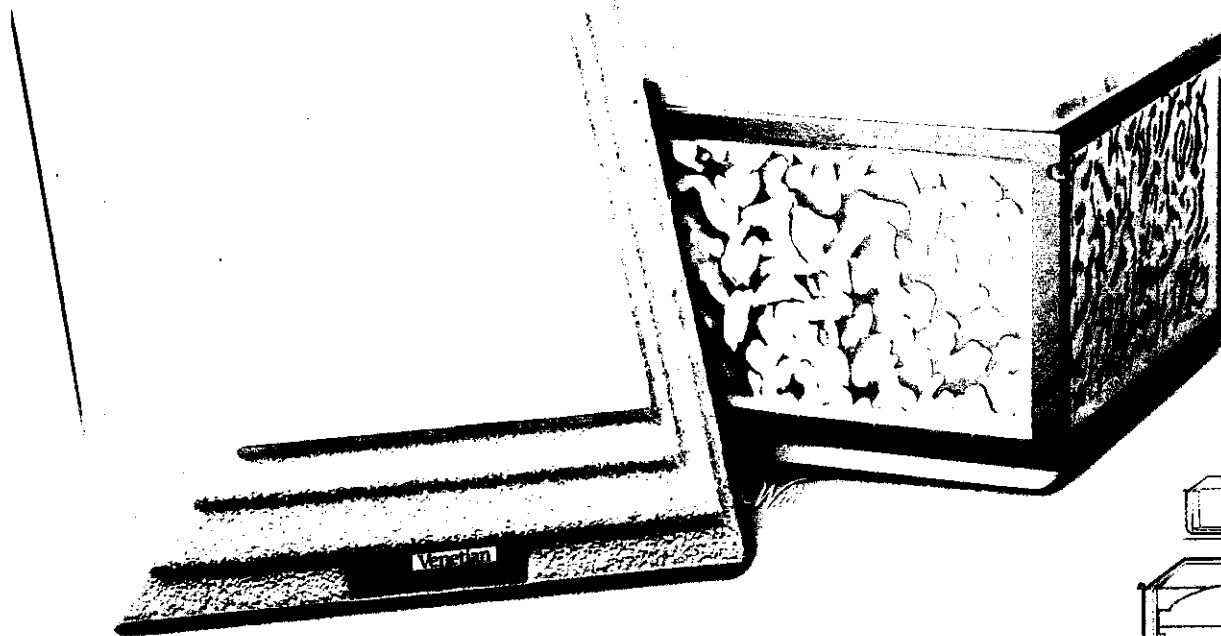
FEATURES:

- Short-size urn vault for interment above a burial vault (see illustration)
- High-strength concrete exterior
- Cover and base lined with high-impact plastic for excellent durability
- Rich look of polished marble
- 65-year warranty

SPECIFICATIONS:

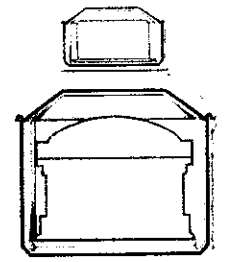
Order #	Inner Dimensions			Outer Dimensions			Weights (LBS)		
	Width	Length	Height	Width	Length	Height	Base	Cover	Total
UV712-VS	12 1/4"	12 1/4"	7"	14 1/4"	14 1/4"	12 3/4"	42	34	76

Wilbert.



White Venetian®

Short Size Urn Vault



Urn Vault

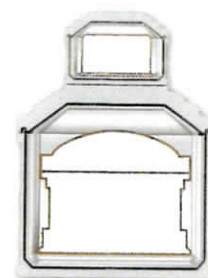
**Venetian Short ~~Marble~~ & White
Silver
\$675.00**

FEATURES:

- Short-size urn vault for interment above a burial vault (see illustration)
- High-strength concrete exterior
- Cover and base lined with high-impact plastic for excellent durability
- Rich look of polished marble
- 65-year warranty

SPECIFICATIONS:

Order #	Inner Dimensions			Outer Dimensions			Weights (LBS)		
	Width	Length	Height	Width	Length	Height	Base	Cover	Total
UV712-VWS	12 ¹ / ₄ "	12 ¹ / ₄ "	7"	14 ¹ / ₄ "	14 ¹ / ₄ "	12 ³ / ₄ "	42	34	76

Wilbert.

Monticello®

Short Size Urn Vault

FEATURES:

- Available in standard & short sizes
- Concrete exterior
- Cover and base lined with protective plastic
- 50-year warranty

Urn Vault
Monticello Short
\$565.00

SPECIFICATIONS:

Order #	Inner Dimensions			Outer Dimensions			Weights (LBS)		
	Width	Length	Height	Width	Length	Height	Base	Cover	Total
UV712-MS	12 1/4"	12 1/4"	7"	14 1/4"	14 1/4"	12 3/4"	42	34	76



Inner Dimensions			Outer Dimensions			Weights (LBS)		
Width	Length	Height	Width	Length	Height	Base	Cover	Total
7"	7"	8 3/8"	9 1/2"	9 1/2"	10 1/2"	27	4	31

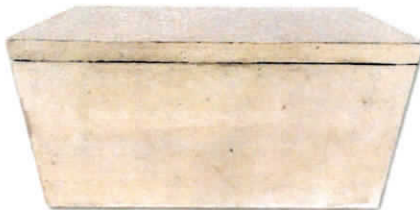
ORDER #: U77

**Non-Protective Urn Vault
Concrete Standard
\$225.00**



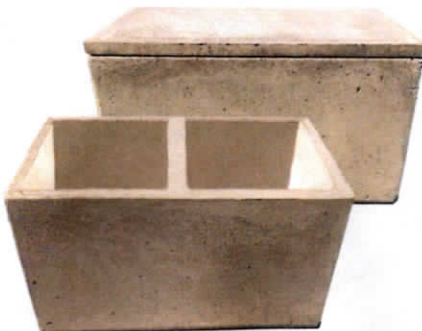
Inner Dimensions			Outer Dimensions			Weights (LBS)		
Width	Length	Height	Width	Length	Height	Base	Cover	Total
7 5/8"	11 1/4"	7 1/2"	9 1/2"	13 1/2"	10 1/2"	34	7	41

ORDER #U7711



Inner Dimensions			Outer Dimensions			Weights (LBS)		
Width	Length	Height	Width	Length	Height	Base	Cover	Total
9 3/4"	22 1/2"	10 3/8"	13 3/4"	25 3/8"	13 1/4"	100	46	146

ORDER #U7711



Inner Dimensions			Outer Dimensions			Weights (LBS)		
Width	Length	Height	Width	Length	Height	Base	Cover	Total
(2 Areas)	8 3/4" X 9 3/8"	9 3/8"	11 1/2"	21 1/2"	11 1/4"	68	20	88

ORDER #U1020C

(COMPANION URN VAULT)

**Non-Protective Urn Vault
Concrete Companion
\$265.00**

Release of Interest in Plot

Grave Repurchase

Current

Repurchase burial rights for 100% of Plot minus the Endowment Care Fee and Administration Fee at the time of purchase or Five Hundred Dollars (\$500) whichever is greater.

(Plot was never specified whether ½, full grave or niche)

Consider

Repurchase burial rights for equal dollar amount of original purchase price of plot to current internment rights owner.

Amount refunded will exclude any additional fees such as Endowment Care, Administration, Concrete Base, out of district or any other fees associated with purchase of burial rights. If the original purchase price of plot (excluding additional fees as listed above) is less than the amount listed below for specific described plot than the greater amount will be refunded.

Kern Cemetery

Flat Stone Single Plot \$2000

Tall Stone Single Plot \$2500

½ Flat Stone Grave \$700

½ Tall Stone Grave \$900

Niche \$500

North Cemetery

Flat Stone Single Plot \$500

Tall Stone Single Plot \$1000

½ Flat Stone Grave \$300

½ Tall Stone Grave \$500

already
Tail Headstones

proposed
Tail
Headstone
Row

BLOCK "C"

← N

A1	B1	C1	D1	E1	F1	G1	H1	I1	J1	K1	L1	M1	N1	O1	P1	Q1	R1	S1	T1	U1	V1	W1	X1	Y1	Z1	AA1	BB1	CC1	DD1
A2	B2	C2	D2	E2	F2	G2	H2	I2	J2	K2	L2	M2	N2	O2	P2	Q2	R2	S2	T2	U2	V2	W2	X2	Y2	Z2	AA2	BB2	CC2	DD2
A3	B3	C3	D3	E3	F3	G3	H3	I3	J3	K3	L3	M3	N3	O3	P3	Q3	R3	S3	T3	U3	V3	W3	X3	Y3	Z3	AA3	BB3	CC3	DD3
A4	B4	C4	D4	E4	F4	G4	H4	I4	J4	K4	L4	M4	N4	O4	P4	Q4	R4	S4	T4	U4	V4	W4	X4	Y4	Z4	AA4	BB4	CC4	DD4
A5	B5	C5	D5	E5	F5	G5	H5	I5	J5	K5	L5	M5	N5	O5	P5	Q5	R5	S5	T5	U5	V5	W5	X5	Y5	Z5	AA5	BB5	CC5	DD5
A6	B6	C6	D6	E6	F6	G6	H6	I6	J6	K6	L6	M6	N6	O6	P6	Q6	R6	S6	T6	U6	V6	W6	X6	Y6	Z6	AA6	BB6	CC6	DD6
A7	B7	C7	D7	E7	F7	G7	H7	I7	J7	K7	L7	M7	N7	O7	P7	Q7	R7	S7	T7	U7	V7	W7	X7	Y7	Z7	AA7	BB7	CC7	DD7
A8	B8	C8	D8	E8	F8	G8	H8	I8	J8	K8	L8	M8	N8	O8	P8	Q8	R8	S8	T8	U8	V8	W8	X8	Y8	Z8	AA8	BB8	CC8	DD8
A9	B9	C9	D9	E9	F9	G9	H9	I9	J9	K9	L9	M9	N9	O9	P9	Q9	R9	S9	T9	U9	V9	W9	X9	Y9	Z9	AA9	BB9	CC9	DD9
A10	B10	C10	D10	E10	F10	G10	H10	I10	J10	K10	L10	M10	N10	O10	P10	Q10	R10	S10	T10	U10	V10	W10	X10	Y10	Z10	AA10	BB10	CC10	DD10
A11	B11	C11	D11	E11	F11	G11	H11	I11	J11	K11	L11	M11	N11	O11	P11	Q11	R11	S11	T11	U11	V11	W11	X11	Y11	Z11	AA11	BB11	CC11	DD11
A12	B12	C12	D12	E12	F12	G12	H12	I12	J12	K12	L12	M12	N12	O12	P12	Q12	R12	S12	T12	U12	V12	W12	X12	Y12	Z12	AA12	BB12	CC12	DD12
A13	B13	C13	D13	E13	F13	G13	H13	I13	J13	K13	L13	M13	N13	O13	P13	Q13	R13	S13	T13	U13	V13	W13	X13	Y13	Z13	AA13	BB13	CC13	DD13
A14	B14	C14	D14	E14	F14	G14	H14	I14	J14	K14	L14	M14	N14	O14	P14	Q14	R14	S14	T14	U14	V14	W14	X14	Y14	Z14	AA14	BB14	CC14	DD14
A15	B15	C15	D15	E15	F15	G15	H15	I15	J15	K15	L15	M15	N15	O15	P15	Q15	R15	S15	T15	U15	V15	W15	X15	Y15	Z15	AA15	BB15	CC15	DD15
A16	B16	C16	D16	E16	F16	G16	H16	I16	J16	K16	L16	M16	N16	O16	P16	Q16	R16	S16	T16	U16	V16	W16	X16	Y16	Z16	AA16	BB16	CC16	DD16
A17	B17	C17	D17	E17	F17	G17	H17	I17	J17	K17	L17	M17	N17	O17	P17	Q17	R17	S17	T17	U17	V17	W17	X17	Y17	Z17	AA17	BB17	CC17	DD17
A18	B18	C18	D18	E18	F18	G18	H18	I18	J18	K18	L18	M18	N18	O18	P18	Q18	R18	S18	T18	U18	V18	W18	X18	Y18	Z18	AA18	BB18	CC18	DD18
A19	B19	C19	D19	E19	F19	G19	H19	I19	J19	K19	L19	M19	N19	O19	P19	Q19	R19	S19	T19	U19	V19	W19	X19	Y19	Z19	AA19	BB19	CC19	DD19
A20	B20	C20	D20	E20	F20	G20	H20	I20	J20	K20	L20	M20	N20	O20	P20	Q20	R20	S20	T20	U20	V20	W20	X20	Y20	Z20	AA20	BB20	CC20	DD20
A21	B21	C21	D21	E21	F21	G21	H21	I21	J21	K21	L21	M21	N21	O21	P21	Q21	R21	S21	T21	U21	V21	W21	X21	Y21	Z21	AA21	BB21	CC21	DD21
A22	B22	C22	D22	E22	F22	G22	H22	I22	J22	K22	L22	M22	N22	O22	P22	Q22	R22	S22	T22	U22	V22	W22	X22	Y22	Z22	AA22	BB22	CC22	DD22
A23	B23	C23	D23	E23	F23	G23	H23	I23	J23	K23	L23	M23	N23	O23	P23	Q23	R23	S23	T23	U23	V23	W23	X23	Y23	Z23	AA23	BB23	CC23	DD23
A24	B24	C24	D24	E24	F24	G24	H24	I24	J24	K24	L24	M24	N24	O24	P24	Q24	R24	S24	T24	U24	V24	W24	X24	Y24	Z24	AA24	BB24	CC24	DD24
A25	B25	C25	D25	E25	F25	G25	H25	I25	J25	K25	L25	M25	N25	O25	P25	Q25	R25	S25	T25	U25	V25	W25	X25	Y25	Z25	AA25	BB25	CC25	DD25
A26	B26	C26	D26	E26	F26	G26	H26	I26	J26	K26	L26	M26	N26	O26	P26	Q26	R26	S26	T26	U26	V26	W26	X26	Y26	Z26	AA26	BB26	CC26	DD26
A27	B27	C27	D27	E27	F27	G27	H27	I27	J27	K27	L27	M27	N27	O27	P27	Q27	R27	S27	T27	U27	V27	W27	X27	Y27	Z27	AA27	BB27	CC27	DD27
A28	B28	C28	D28	E28	F28	G28	H28	I28	J28	K28	L28	M28	N28	O28	P28	Q28	R28	S28	T28	U28	V28	W28	X28	Y28	Z28	AA28	BB28	CC28	DD28
A29	B29	C29	D29	E29	F29	G29	H29	I29	J29	K29	L29	M29	N29	O29	P29	Q29	R29	S29	T29	U29	V29	W29	X29	Y29	Z29	AA29	BB29	CC29	DD29
A30	B30	C30	D30	E30	F30	G30	H30	I30	J30	K30	L30	M30	N30	O30	P30	Q30	R30	S30	T30	U30	V30	W30	X30	Y30	Z30	AA30	BB30	CC30	DD30
A31	B31	C31	D31	E31	F31	G31	H31	I31	J31	K31	L31	M31	N31	O31	P31	Q31	R31	S31	T31	U31	V31	W31	X31	Y31	Z31	AA31	BB31	CC31	DD31
A32	B32	C32	D32	E32	F32	G32	H32	I32	J32	K32	L32	M32	N32	O32	P32	Q32	R32	S32	T32	U32	V32	W32	X32	Y32	Z32	AA32	BB32	CC32	DD32
A33	B33	C33	D33	E33	F33	G33	H33	I33	J33	K33	L33	M33	N33	O33	P33	Q33	R33	S33	T33	U33	V33	W33	X33	Y33	Z33	AA33	BB33	CC33	DD33
A34	B34	C34	D34	E34	F34	G34	H34	I34	J34	K34	L34	M34	N34	O34	P34	Q34	R34	S34	T34	U34	V34	W34	X34	Y34	Z34	AA34	BB34	CC34	DD34
A35	B35	C35	D35	E35	F35	G35	H35	I35	J35	K35	L35	M35	N35	O35	P35	Q35	R35	S35	T35	U35	V35	W35	X35	Y35	Z35	AA35	BB35	CC35	DD35
A36	B36	C36	D36	E36	F36	G36	H36	I36	J36	K36	L36	M36	N36	O36	P36	Q36	R36	S36	T36	U36	V36	W36	X36	Y36	Z36	AA36	BB36	CC36	DD36
A37	B37	C37	D37	E37	F37	G37	H37	I37	J37	K37	L37	M37	N37	O37	P37	Q37	R37	S37	T37	U37	V37	W37	X37	Y37	Z37	AA37	BB37	CC37	DD37
A38	B38	C38	D38	E38	F38	G38	H38	I38	J38	K38	L38	M38	N38	O38	P38	Q38	R38	S38	T38	U38	V38	W38	X38	Y38	Z38	AA38	BB38	CC38	DD38
A39	B39	C39	D39	E39	F39	G39	H39	I39	J39	K39	L39	M39	N39	O39	P39	Q39	R39	S39	T39	U39	V39	W39	X39	Y39	Z39	AA39	BB39	CC39	DD39
A40	B40	C40	D40	E40	F40	G40	H40	I40	J40	K40	L40	M40	N40	O40	P40	Q40	R40	S40	T40	U40	V40	W40	X40	Y40	Z40	AA40	BB40	CC40	DD40
A41	B41	C41	D41	E41	F41	G41	H41	I41	J41	K41	L41	M41	N41	O41	P41	Q41	R41	S41	T41	U41	V41	W41	X41	Y41	Z41	AA41	BB41	CC41	DD41
A42	B42	C42	D42	E42	F42	G42	H42	I42	J42	K42	L42	M42	N42	O42	P42	Q42	R42	S42	T42	U42	V42	W42	X42	Y42	Z42	AA42	BB42	CC42	DD42
A43	B43	C43	D43	E43	F43	G43	H43	I43	J43	K43	L43	M43	N43	O43	P43	Q43	R43	S43	T43	U43	V43	W43	X43	Y43	Z43	AA43	BB43	CC43	DD43
A44	B44	C44	D44	E44	F44	G44	H44	I44	J44	K44	L44	M44	N44	O44	P44	Q44	R44	S44	T44	U44	V44	W44	X44	Y44	Z44	AA44	BB44	CC44	DD44
A45	B45	C45	D45	E45	F45	G45	H45	I45	J45	K45	L45	M45	N45	O45	P45	Q45	R45	S45	T45	U45	V45	W45	X45	Y45	Z45	AA45	BB45	CC45	DD45
A46	B46	C46	D46	E46	F46	G46	H46	I46	J46	K46	L46	M46	N46	O46	P46	Q46	R46	S46	T46	U46	V46	W46	X46	Y46	Z46	AA46	BB46	CC46	DD46
A47	B47	C47	D47	E47	F47	G47	H47	I47	J47	K47	L47	M47	N47	O47	P47	Q47	R47	S47	T47	U47	V47	W47	X47	Y47	Z47	AA47	BB47	CC47	DD47
A48	B48	C48	D48	E48	F48	G48	H48	I48	J48	K48	L48	M48	N48	O48	P48	Q48	R48	S48	T48	U48	V48	W48	X48	Y48	Z48	AA48	BB48	CC48	DD48
A49	B49	C49	D49	E49	F49	G49	H49	I49	J49	K49	L49	M49	N49	O49	P49	Q49	R49	S49	T49	U49	V49	W49	X49	Y49	Z49	AA49	BB49	CC49	DD49
A50	B50	C50	D50	E50	F50	G50	H50	I50	J50	K50	L50	M50	N50	O50	P50	Q50	R50	S50	T50	U50	V50	W50	X50	Y50	Z50	AA50	BB50	CC50	DD50
A51	B51	C51	D51	E51	F51	G51	H51	I51	J51	K51	L51	M51	N51	O51	P51	Q51	R51	S51	T51	U51	V51	W51	X51	Y51	Z51	AA51	BB51	CC51	DD51
A52	B52	C52	D52	E52	F52	G52	H52	I52	J52	K52	L52	M52	N52	O52	P52	Q52	R52	S52	T52	U52	V52	W52	X52	Y52	Z52	AA52	BB52	CC52	DD52
A53	B53	C53	D53	E53	F53	G53	H53	I53	J53	K53	L53	M53	N53	O53	P53	Q53	R53	S53	T53	U53	V53	W53	X53	Y53	Z53	AA53	BB53	CC53	DD53
A54	B54	C54	D54	E54	F54	G54	H54	I54	J54	K54	L54	M54	N54	O54	P54	Q54	R54	S54	T54	U54	V54	W54	X54	Y54	Z54	AA54	BB54	CC54	DD54
A55	B55	C55	D55	E55	F55	G55	H55	I55	J55	K55	L55	M55	N55	O55	P55	Q55	R55	S55	T55	U55	V55	W55	X55	Y55	Z55	AA55	BB55	CC55	DD55
A56	B56	C56	D56	E56	F56	G56	H56	I56	J56	K56	L56	M56	N56	O56	P56	Q56	R56	S56	T56	U56	V56	W56	X56	Y56	Z56	AA56	BB56	CC56	DD56

TULARE PUBLIC CEMETERY DISTRICT
900 EAST KERN AVENUETULARE, CALIFORNIA 93274**PHONE (559) 686-5544**

KERN AVENUE GRAVE MARKER RULES AND REGULATIONS

WHEN ORDERING A MEMORIAL MARKER FOR YOUR LOVED ONE'S GRAVE, PLEASE KEEP IN MIND THE RULES AND REGULATIONS IN EFFECT IN OUR CEMETERY.

NOTE: ONLY ONE MARKER PER GRAVE WILL BE ALLOWED (SEE NO.7 BELOW) AND MUST BE FOR THE INDIVIDUALS INTERRED IN THE GRAVE OR TO BE INTERRED IN THE GRAVE. ONLY THE OWNER OF THE BURIAL RIGHTS TO GRAVE HAS THE RIGHT TO ORDER GRAVE MARKER. WHEN ORDERING A GRAVE MARKER FROM A MONUMENT COMPANY, THE MONUMENT COMPANY MUST CALL AND CONFIRM ALL REQUIREMENTS. A MARKER MUST MEET CEMETERY REQUIREMENTS OF SIZE AND MATERIAL OR IT WILL NOT BE PLACED ON THE CEMETERY GROUNDS.

ALL MARKERS AND/OR HEADSTONES WILL BE SET BY BARNES MEMORIAL ONLY.

1. ONLY FLAT TYPE MARKERS WILL BE USED IN THE TULARE PUBLIC CEMETERY (EXCEPT SEE UPRIGHT MARKER SECTIONS NO. 8 BELOW).
2. ONLY GRANITE, MARBLE OR BRONZE MARKERS WILL BE ACCEPTED. ALL MARKERS MUST BE AT LEAST FIVE AND A HALF (5 ½) INCHES THICK. WE REQUIRE ALL MARKERS TO BE SET IN CONCRETE AROUND ALL FOUR (4) SIDES. THE CONCRETE BORDERS AID IN THE PREVENTION OF DAMAGE TO THE MARKERS BY MOWERS, EDGERS AND TRIMMERS.
3. ALL SETTING OF MARKERS WILL BE SET BY A COMPANY WITH APPROPRIATE BUSINESS AND CONTRACTORS LICENSES AND CORRECT LIABILITY INSURANCE LIMITS ON FILE WITH THE CEMETERY.
4. ONE (1) VASE REQUIRED PER MARKER. TWO (2) VASES PERMITTED FOR BABY AND SINGLE GRAVE MARKERS. FOUR (4) VASES PERMITTED FOR DOUBLE GRAVE MARKER 12" X 36", OR LARGER. VASES SHALL BE SPARTAN SERIES GRAY AAEON, OR EQUAL.
5. MARKER SIZE:
 - (A) SINGLE GRAVE MARKERS MAY BE: 12" X 24" OR 12" X 30"
 - (B) TWO (2) OR MORE GRAVE MARKERS MAY BE: 12" X 24", 12" X 30", 12" X 36", 12" X 48", 12" X 60" OR 12" X 72".
 - (C) BABY GRAVE MARKERS MUST BE: 8" X 16" **ONLY**.
6. ONE (1) OR TWO (2) 5" X 9" BRONZE PLAQUES FOR CREMATION BURIALS MAY BE ADDED TO THE CEMENT BORDER OF AN EXISTING MARKER.
7. UPRIGHT MARKERS PERMITTED ONLY IN: SECTIONS A, CENTRAL, CITY, EASTERN, INYO, ODDFELLOW, RESUB & SOUTHEAST – 1 **ONLY**.
 - (A) THE BASE SIZES SHALL BE THE SAME AS IN THE FLAT MARKER SECTIONS (SEE NO.5 ABOVE). A TOTAL HEIGHT OF 60" INCHES IS ALLOWED FOR THE UPRIGHT MARKERS. THIS INCLUDES THE BASE AND MARKER. BASE TO BE 6" MINIMUM HEIGHT. DIES OR UPRIGHTS TO BE A MINIMUM OF 6" IN THICKNESS.
8. REQUESTS FOR BENCHES MUST BE IN WRITING ADDRESSED TO THE BOARD OF TRUSTEES AND APPROVED BY THE TRUSTEES. BENCH PADS TO BE POURED BY CEMETERY EMPLOYEES.
9. **UPKEEP FOR GRAVE MARKERS IS THE RESPONSIBILITY OF THE PURCHASER.**
10. **THE MEMORIAL MARKERS, ALSO CALLED HEADSTONES OR GRAVE MARKERS, ARE THE PROPERTY OF THE PURCHASER. THE CEMETERY IS IN NO WAY RESPONSIBLE FOR THE HEADSTONE OR ANY DAMAGE TO THEM AFTER THEY ARE INSTALLED IN THE CEMETERY. REPAIRS DUE TO VANDALISM, WEATHER OR ROUTINE GROUND MAINTENANCE MUST BE DONE AT THE OWNER'S EXPENSE. THE CEMETERY SHALL MAKE REPAIRS IF THE DAMAGE IS DONE BY A CEMETERY EMPLOYEE.**

BOARD OF TRUSTEES
TULARE PUBLIC CEMETERY DISTRICT
ADOPTED MAY 8, 2002

(REV. 06/12/2002)
(REV. 06/13/2007)
(REV. 09/17/2008)
(REV. 12/10/2010)
(REV. 01/08/2014)

(REV. 10/08/2014)
(REV. 04/12/2017)
(REV. 05/16/2018)
(REV. 03/25/2021)

TULARE PUBLIC CEMETERY DISTRICT
900 EAST KERN AVENUETULARE, CALIFORNIA 93274**PHONE (559) 686-5544**

LOCATION: KERN - GRAVE MEMORIAL MARKER RULES & REGULATIONS

All markers are subject to approval by the District Manager who will follow the Tulare Public Cemetery Districts most current Rules and Regulation Policy set fourth by the Board of Trustees.

NO MEMORIAL MARKER SHALL BE INSTALLED ON GRAVE UNLESS PLOT HAS BEEN COMPLETELY PAID FOR.

Only the size and type of markers and monuments as set forth in these regulations will be allowed in the designated areas of the cemetery. The customer is responsible to order markers or monuments in the size and type as specified in these regulations. The Cemetery will not be held responsible and reserves the right to refuse installation of any markers or monuments that do not comply with these regulations.

Marker size and type allowed varies from cemetery location to cemetery location as well as specific areas within a cemetery. Please contact our main office at the address and phone number listed above for complete information regarding your specific plot location.

The Cemetery does not accept delivery of, nor set, any markers or monuments. This includes Veteran's markers or any other type markers or monuments ordered from out of the area or over the Internet. Customers **must** arrange in advance with the local monument company with the Tulare Public Cemetery District exclusive rights, to accept delivery and set the marker or monument. The Cemetery will not be held responsible for any marker or monument delivered to the Cemetery. (Note: Do not ship any marker or monument to a monument company without making arrangements with them in advance.)

Markers and monuments are the property of the internment rights owner to the plot. The Tulare Public Cemetery District is in no way responsible for the monuments and markers after they are installed. Repairs for Damage due to vandalism, weather, concrete degradation, spalling concrete or routine ground maintenance must be done at the owners' expense. If there is damage that has been caused by carelessness of the cemetery staff and is investigated by District Manager and proved to be fault by cemetery staff, we will make every effort to correct the damage. (Endowment care does not include cleaning, maintenance, repair or replacement of monuments, markers and/or vases installed in monuments or markers.)

THE CARE AND UPKEEP OF MEMORIAL MARKERS AND THE VASES IS THE OWNERS' RESPONSIBILITY.

Notwithstanding the foregoing, the Tulare Public Cemetery District reserves the right to repair or remove any marker the District deems to be in an unsafe condition and which might pose a threat to the safety of the public or employees of the District.

If a damaged marker has been in place in the Cemetery District for 25 years, and/or if the District is unable to locate a family member responsible for the care and upkeep of the marker, the District may, at its sole discretion, elect to either repair, remove or replace a damaged marker.

Temporary markers (issued only by the Tulare Public Cemetery District office) can be used until concrete base has been set by the monument company. These temporary markers are loaned to the person who holds the internment rights to the plot that the marker is requested for. But, it must be returned as soon as concrete base has been placed on plot. The Cemetery is not responsible for damaged or missing temporary markers.

All temporary markers will be removed from the interment site after 12 months from date of burial.

All memorial markers hereafter shall be set by District personnel or local monument company that Tulare Public Cemetery District has given exclusive rights to. Liability and Workers Compensation insurance policy are required from all monument companies working on Tulare Public Cemetery District property and must name Tulare Public Cemetery District as an additional insured before any work can be done. General liability coverage of \$1,000,000 and Workers Compensation coverage of \$1,000,000 required for contractors who have employees. They must also keep updated business license along with insurance certificates on file in Tulare Public Cemetery District office. Local marker companies are familiar with Cemetery District Regulations regarding markers and monuments. All work to be done Monday – Friday between hours of 8am – 3pm and no work to be done on Holidays that the Tulare Public Cemetery District has scheduled as Closed unless approval has been given by District Manager.

Any

and ALL MEMORIAL MARKERS THAT HAVE BEEN SET ON TULARE PUBLIC CEMETERY DISTRICT GROUNDS WITHOUT DISTRICT MANAGER APPROVAL WILL BE REMOVED AT OWNERS EXPENSE AND WE WILL NOT BE HELD LIABLE FOR ANY DAMAGE AS A RESULT OF REMOVAL.

1. Memorial markers must be made of solid industry standard granite, marble or U.S. standard bronze.
2. All memorial markers must be set in (for flat) or on (for tall) a concrete foundation with minimum of 6 inches thick.
3. A maximum of two flower vases set in the concrete foundation for single plot and 4 for side by side plot. Only flush with the ground vases are allowed in the foundation. Vases shall be spartan 2 series grey.
4. **FLAT MARKER SIZE:**
 - a. SINGLE GRAVE FLAT MARKERS MAY BE: 12" X 24" OR 12" X 30"
 - b. TWO (2) OR MORE FLAT GRAVE MARKERS MAY BE: 12" X 24", 12" X 30", 12" X 36", 12" X 48", 12" X 60" OR 12" X 72".
 - c. BABY **FLAT** GRAVE MARKERS MUST BE: 8" X 16"
5. **UP TO FOUR (4) ADDITIONAL 5" X 9" BRONZE PLAQUES FOR CREMATION BURIALS MAY BE ADDED TO THE CEMENT BORDER OF AN EXISTING MARKER. UP TO SIX (6) MAYBE ADDED TO CONCRETE PAD WITH NO MARKER.**
6. **UPRIGHT MARKER SIZE: PERMITTED ONLY IN: SECTIONS A, CENTRAL, CITY, EASTERN, INYO, ODDFELLOW, RESUB, SOUTHEAST AND OLEANDER LANE – 1 ONLY.**
 - a. SINGLE GRAVE TALL MARKER BASE MAY BE: 12" X 24" OR 12" X 30"
 - b. TWO (2) OR MORE TALL GRAVE MARKER BASE MAY BE: 12" X 24", 12" X 30", 12" X 36", 12" X 48", 12" X 60" OR 12" X 72".
A TOTAL HEIGHT **OF 38" INCHES IS** ALLOWED FOR THE UPRIGHT MARKERS. THIS INCLUDES THE BASE AND MARKER. BASE TO BE 6" MINIMUM HEIGHT. DIES OR UPRIGHTS TO BE A MINIMUM OF 6" IN THINCKNESS.
EXCEPTION – OLEANDER LANE - A TOTAL HEIGHT OF 60" IS ALLOWED FOR THE UPRIGHT MARKERS THIS INCLUDES THE BASE AND MARKER. BASE TO BE 6" MINIMUM HEIGHT. DIES OR UPRIGHTS TO BE A MINIMUM OF 6" IN THINCKNESS.
 - c. ALL MONUMENTS WITH BASES **MUST BE DRILLED AND PINNED.** (see #8 below -Setting Notes for markers and monuments)
 - d. NO BENCH MAY BE INSTALLED AS (INSTEAD OF) AN UPRIGHT MONUMENT

7. SETTING NOTES FOR MARKERS AND MONUMENTS:

- a. All two or more-piece monuments must be doweled to base with two or more stainless steel anchoring pins in each piece not less than 3" deep into each piece.
 - b. All monument bases, one-piece monuments must doweled with at least two (2) pins to concrete pad.
 - c. All pins to be 3/8" diameter or larger. Pins to be made permanent with cement or epoxy.
 - d. All granite or marble vases and statuary will be anchored with appropriate size pin for size of vase.
8. Once Markers have been approved and installed no additional alterations of any kind can be made unless approved by District Manager. A letter, a design and expatiation must be submitted to office for request of alteration.
 9. **Oversize monuments and markers-** Any oversize monument or marker set on a grave or graves may require temporary removal in order to prepare the grave for an interment (dig the grave). In order to ensure that these monuments or markers are not damaged, the family or its legal representative is responsible for making arrangements for the removal and re-setting of the monument or marker with a local monument company. **This is done at the families' expense.** No interment date and time can be confirmed until the arrangements for the removal of the monument or marker has been made.
 10. REQUESTS FOR BENCHES MUST BE IN **WRITING AND INCLUDE PICTURES OF THE LOCATION REQUESTING TO ADD THE BENCH.** This can be hand delivered to Tulare Public Cemetery District office or mailed to address listed above with attention to District Manager. District Manager will then review along with Grounds Supervisor to check if

a bench can be placed at desired location. Once both the District Manager and Ground Supervisor approves location it will then be placed as an agenda item at the next scheduled board meeting for final approval from the Tulare Public Cemetery District Board of Trustees. Once approved fees must be paid in full to issue rights to that location for the bench. . All benches and bench pad shall be set by District personnel or local monument company that Tulare Public Cemetery District has given exclusive rights to.

TULARE PUBLIC CEMETERY DISTRICT - BOARD OF TRUSTEES
ADOPTED MAY 8, 2002

(REV. 06/12/2002) (REV. 06/13/2007) (REV. 09/17/2008) (REV. 12/10/2010) (REV. 01/08/2014)
(REV. 10/08/2014) (REV. 04/12/2017) (REV. 05/16/2018) (REV. 03/25/2021) (REV. 05/23/2022)

TULARE PUBLIC CEMETERY DISTRICT
900 EAST KERN AVENUETULARE, CALIFORNIA 93274**PHONE (559) 686-5544**

NORTH GRAVE MARKER RULES AND REGULATIONS

WHEN ORDERING A MEMORIAL MARKER FOR YOUR LOVED ONE'S GRAVE, PLEASE KEEP IN MIND THE RULES AND REGULATIONS IN EFFECT IN OUR CEMETERY.

NOTE: ONLY ONE MARKER PER GRAVE WILL BE ALLOWED (SEE NO.7 BELOW) AND MUST BE FOR THE INDIVIDUALS INTERRED IN THE GRAVE OR TO BE INTERRED IN THE GRAVE. ONLY THE OWNER OF THE BURIAL RIGHTS TO GRAVE HAS THE RIGHT TO ORDER GRAVE MARKER. WHEN ORDERING A GRAVE MARKER FROM A MONUMENT COMPANY, THE MONUMENT COMPANY MUST CALL AND CONFIRM ALL REQUIREMENTS. A MARKER MUST MEET CEMETERY REQUIREMENTS OF SIZE AND MATERIAL OR IT WILL NOT BE PLACED ON THE CEMETERY GROUNDS.

ALL MARKERS AND/OR HEADSTONES WILL BE SET BY BARNES MEMORIAL ONLY.

1. ONLY FLAT TYPE MARKERS WILL BE USED IN THE TULARE PUBLIC CEMETERY (EXCEPT SEE UPRIGHT MARKER SECTIONS NO. 7 BELOW).
2. ONLY GRANITE, MARBLE OR BRONZE MARKERS WILL BE ACCEPTED. ALL MARKERS MUST BE AT LEAST FIVE AND A HALF (5 ½) INCHES THICK. WE REQUIRE ALL MARKERS TO BE SET IN CONCRETE AROUND ALL FOUR (4) SIDES. THE CONCRETE BORDERS AID IN THE PREVENTION OF DAMAGE TO THE MARKERS BY MOWERS, EDGERS AND TRIMMERS.
3. ALL SETTING OF MARKERS WILL BE SET BY A COMPANY WITH APPROPRIATE BUSINESS AND CONTRACTORS LICENSES AND CORRECT LIABILITY INSURANCE LIMITS ON FILE WITH THE CEMETERY.
4. TWO (2) VASES REQUIRED PER MARKER. VASES SHALL BE SPARTAN SERIES GRAY AAEON, OR EQUAL.
5. MARKER SIZE:
 - (A) SINGLE GRAVE MARKERS MAY BE: 12" X 24" OR 12" X 30"
 - (B) TWO (2) OR MORE GRAVE MARKERS MAY BE: 12" X 24", 12" X 30", 12" X 36", 12" X 48", 12" X 60" OR 12" X 72".
 - (C) BABY GRAVE MARKERS MUST BE: 8" X 16" OR 12" X 24"
6. ONE (1) OR TWO (2) 5" X 9" BRONZE PLAQUES FOR CREMATION BURIALS MAY BE ADDED TO THE CEMENT BORDER OF AN EXISTING MARKER.
7. UPRIGHT MARKERS PERMITTED ONLY IN: BLOCK "B" (ROWS B, E, H, K, N, Q, T, & W); BLOCK "D" (ROWS Q, T, W, Z, CC, FF, & II) AND BLOCK "C" (ROWS S, W, AND AA) **ONLY**. A TOTAL HEIGHT OF 38" IS ALLOWED FOR THE UPRIGHT MARKERS. THIS INCLUDES THE BASE AND MARKER.
 - (A) THE BASE SIZES SHALL BE THE SAME AS IN THE FLAT MARKER SECTIONS (SEE NO.5 ABOVE). A TOTAL HEIGHT OF 38" INCHES IS ALLOWED FOR THE UPRIGHT MARKERS. THIS INCLUDES THE BASE AND MARKER. BASE TO BE 6" MINIMUM HEIGHT. DIES OR UPRIGHTS TO BE A MINIMUM OF 6" IN THICKNESS.
8. REQUESTS FOR BENCHES MUST BE IN WRITING ADDRESSED TO THE BOARD OF TRUSTEES AND APPROVED BY THE TRUSTEES. BENCH PADS TO BE POURED BY CEMETERY EMPLOYEES.
9. **UPKEEP FOR GRAVE MARKERS IS THE RESPONSIBILITY OF THE PURCHASER.**
10. **THE MEMORIAL MARKERS, ALSO CALLED HEADSTONES OR GRAVE MARKERS, ARE THE PROPERTY OF THE PURCHASER. THE CEMETERY IS IN NO WAY RESPONSIBLE FOR THE HEADSTONE OR ANY DAMAGE TO THEM AFTER THEY ARE INSTALLED IN THE CEMETERY. REPAIRS DUE TO VANDALISM, WEATHER OR ROUTINE GROUND MAINTENANCE MUST BE DONE AT THE OWNER'S EXPENSE. THE CEMETERY SHALL MAKE REPAIRS IF THE DAMAGE IS DONE BY A CEMETERY EMPLOYEE.**

BOARD OF TRUSTEES
TULARE PUBLIC CEMETERY DISTRICT
ADOPTED MAY 8, 2002

(REV. 06/12/2002)
(REV. 09/17/2008)
(REV. 01/08/2014)
(REV. 04/12/2017)
(REV. 03/25/2021)

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(REV. 10/08/2014)
(REV. 05/16/2018)

TULARE PUBLIC CEMETERY DISTRICT
900 EAST KERN AVENUE**TULARE, CALIFORNIA 93274**PHONE (559) 686-5544

LOCATION: NORTH - GRAVE MEMORIAL MARKER RULES & REGULATIONS

All markers are subject to approval by the District Manager who will follow the Tulare Public Cemetery Districts most current Rules and Regulation Policy set fourth by the Board of Trustees.

NO MEMORIAL MARKER SHALL BE INSTALLED ON GRAVE UNLESS PLOT HAS BEEN COMPLETELY PAID FOR.

Only the size and type of markers and monuments as set forth in these regulations will be allowed in the designated areas of the cemetery. The customer is responsible to order markers or monuments in the size and type as specified in these regulations. The Cemetery will not be held responsible and reserves the right to refuse installation of any markers or monuments that do not comply with these regulations.

Marker size and type allowed varies from cemetery location to cemetery location as well as specific areas within a cemetery. Please contact our main office at the address and phone number listed above for complete information regarding your specific plot location.

The Cemetery does not accept delivery of, nor set, any markers or monuments. This includes Veteran's markers or any other type markers or monuments ordered from out of the area or over the Internet. Customers **must** arrange in advance with the local monument company with the Tulare Public Cemetery District exclusive rights, to accept delivery and set the marker or monument. The Cemetery will not be held responsible for any marker or monument delivered to the Cemetery. (Note: Do not ship any marker or monument to a monument company without making arrangements with them in advance.)

Markers and monuments are the property of the internment rights owner to the plot. The Tulare Public Cemetery District is in no way responsible for the monuments and markers after they are installed. Repairs for Damage due to vandalism, weather, concrete degradation, spalling concrete or routine ground maintenance must be done at the owners' expense. If there is damage that has been caused by carelessness of the cemetery staff and is investigated by District Manager and proved to be fault by cemetery staff, we will make every effort to correct the damage. (Endowment care does not include cleaning, maintenance, repair or replacement of monuments, markers and/or vases installed in monuments or markers.)

THE CARE AND UPKEEP OF MEMORIAL MARKERS AND THE VASES IS THE OWNERS' RESPONSIBILITY.

Notwithstanding the foregoing, the Tulare Public Cemetery District reserves the right to repair or remove any marker the District deems to be in an unsafe condition and which might pose a threat to the safety of the public or employees of the District.

If a damaged marker has been in place in the Cemetery District for 25 years, and/or if the District is unable to locate a family member responsible for the care and upkeep of the marker, the District may, at its sole discretion, elect to either repair, remove or replace a damaged marker.

Temporary markers (issued only by the Tulare Public Cemetery District office) can be used until concrete base has been set by the monument company. These temporary markers are loaned to the person who holds the internment rights to the plot that the marker is requested for. But, it must be returned as soon as concrete base has been placed on plot. The Cemetery is not responsible for damaged or missing temporary markers.

All temporary markers will be removed from the interment site after 12 months from date of burial.

All memorial markers hereafter shall be set by District personnel or local monument company that Tulare Public Cemetery District has given exclusive rights to. Liability and Workers Compensation insurance policy are required from all monument companies working on Tulare Public Cemetery District property and must name Tulare Public Cemetery District as an additional insured before any work can be done. General liability coverage of \$1,000,000 and Workers Compensation coverage of \$1,000,000 required for contractors who have employees. They must also keep updated business license along with insurance certificates on file in Tulare Public Cemetery District office. Local marker companies are familiar with Cemetery District Regulations regarding markers and monuments. All work to be done Monday – Friday between hours of 8am – 3pm and no work to be done on Holidays that the Tulare Public Cemetery District has scheduled as Closed unless approval has been given by District Manager.

Any and ALL MEMORIAL MARKERS THAT HAVE BEEN SET ON TULARE PUBLIC CEMETERY DISTRICT GROUNDS WITHOUT DISTRICT MANAGER APPROVAL WILL BE REMOVED AT OWNERS EXPENSE AND WE WILL NOT BE HELD LIABLE FOR ANY DAMAGE AS A RESULT OF REMOVAL.

1. Memorial markers must be made of solid industry standard granite, marble or U.S. standard bronze.
2. All memorial markers must be set in (for flat) or on (for tall) a concrete foundation with minimum of 6 inches thick.
3. A maximum of two flower vases set in the concrete foundation for single plot and 4 for side by side plot. Only flush with the ground vases are allowed in the foundation. Vases shall be spartan 2 series grey.
4. **FLAT MARKER SIZE:**
 - a. SINGLE GRAVE FLAT MARKERS MAY BE: 12" X 24" OR 12" X 30"
 - b. TWO (2) OR MORE FLAT GRAVE MARKERS MAY BE: 12" X 24", 12" X 30", 12" X 36", 12" X 48", 12" X 60" OR 12" X 72".
 - c. BABY **FLAT** GRAVE MARKERS MUST BE: 8" X 16" or 12" x 24"
5. **UP TO FOUR (4) ADDITIONAL 5" X 9" BRONZE PLAQUES FOR CREMATION BURIALS MAY BE ADDED TO THE CEMENT BORDER OF AN EXISTING MARKER. UP TO SIX (6) MAYBE ADDED TO CONCRETE PAD WITH NO MARKER.**
6. **UPRIGHT MARKER SIZE:** UPRIGHT MARKERS PERMITTED ONLY IN: BLOCK "B" (ROWS B, E, H, K, N, Q, T, & W); BLOCK "D" (ROWS **N**, Q, T, W, Z, CC, FF, & II) AND BLOCK "C" (ROWS S, **U**, W, **Y**, AA AND **CC**) **ONLY**.
 - a. SINGLE GRAVE TALL MARKER BASE MAY BE: 12" X 24" OR 12" X 30"
 - b. TWO (2) OR MORE TALL GRAVE MARKER BASE MAY BE: 12" X 24", 12" X 30", 12" X 36", 12" X 48", 12" X 60" OR 12" X 72".

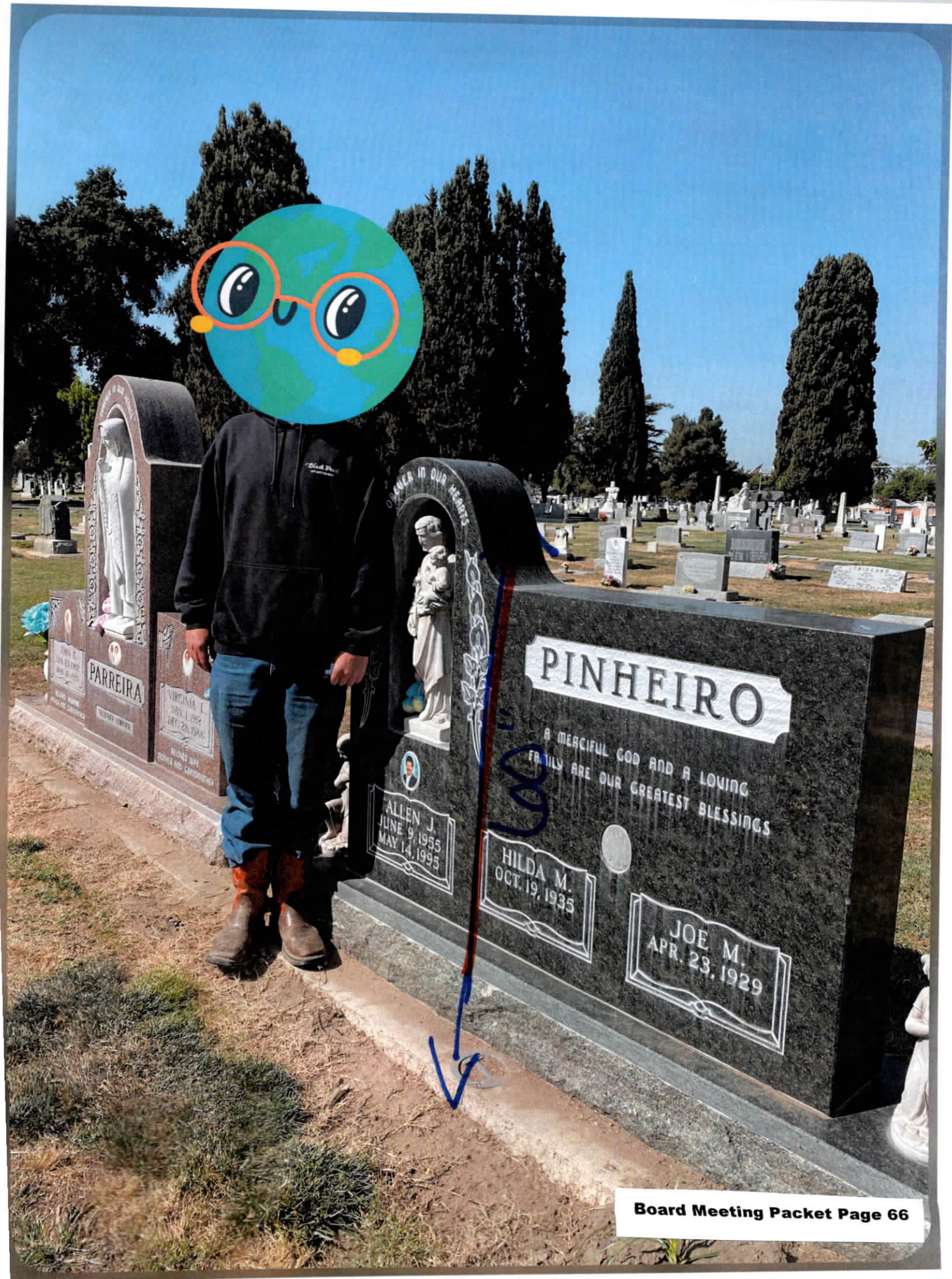
A TOTAL HEIGHT OF 38" INCHES IS ALLOWED FOR THE UPRIGHT MARKERS. THIS INCLUDES THE BASE AND MARKER. BASE TO BE 6" MINIMUM HEIGHT. DIES OR UPRIGHTS TO BE A MINIMUM OF 6" IN THINCKNESS.
 - c. **ALL MONUMENTS WITH BASES MUST BE DRILLED AND PINNED. (see #8 below -Setting Notes for markers and monuments)**
 - d. **NO BENCH MAY BE INSTALLED AS (INSTEAD OF) AN UPRIGHT MONUMENT**
7. **SETTING NOTES FOR MARKERS AND MONUMENTS:**
 - a. All two or more-piece monuments must be doweled to base with two or more stainless steel anchoring pins in each piece not less than 3" deep into each piece.
 - b. All monument bases, one-piece monuments must doweled with at least two (2) pins to concrete pad.
 - c. All pins to be 3/8" diameter or larger. Pins to be made permanent with cement or epoxy.
 - d. All granite or marble vases and statuary will be anchored with appropriate size pin for size of vase.

8. Once Markers have been approved and installed no additional alterations of any kind can be made unless approved by District Manager. A letter, a design and expatiation must be submitted to office for request of alteration.
9. **Oversize monuments and markers-** Any oversize monument or marker set on a grave or graves may require temporary removal in order to prepare the grave for an interment (dig the grave). In order to ensure that these monuments or markers are not damaged, the family or its legal representative is responsible for making arrangements for the removal and re-setting of the monument or marker with a local monument company. This is done at the families' expense. No interment date and time can be confirmed until the arrangements for the removal of the monument or marker has been made.
10. **REQUESTS FOR BENCHES MUST BE IN WRITING AND INCLUDE PICTURES OF THE LOCATION REQUESTING TO ADD THE BENCH.** This can be hand delivered to Tulare Public Cemetery District office or mailed to address listed above with attention to District Manager. District Manager will then review along with Grounds Supervisor to check if a bench can be placed at desired location. Once both the District Manager and Ground Supervisor approves location it will then be placed as an agenda item at the next scheduled board meeting for final approval from the Tulare Public Cemetery District Board of Trustees. Once approved fees must be paid in full to issue rights to that location for the

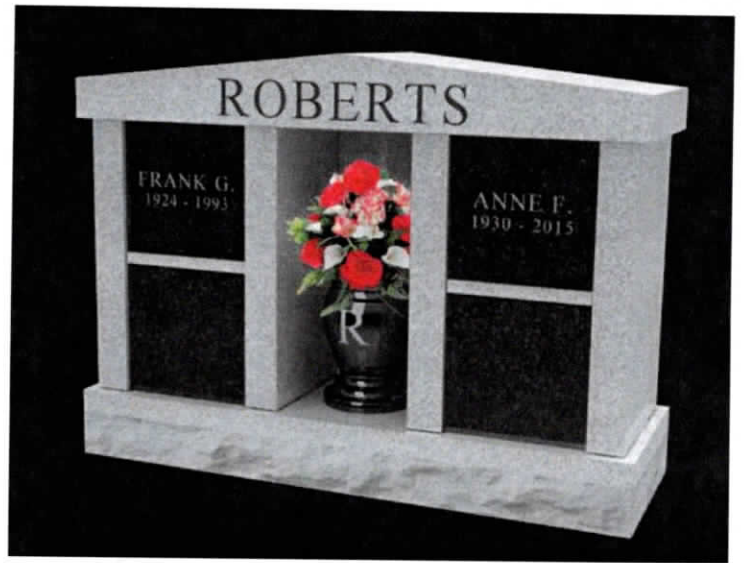
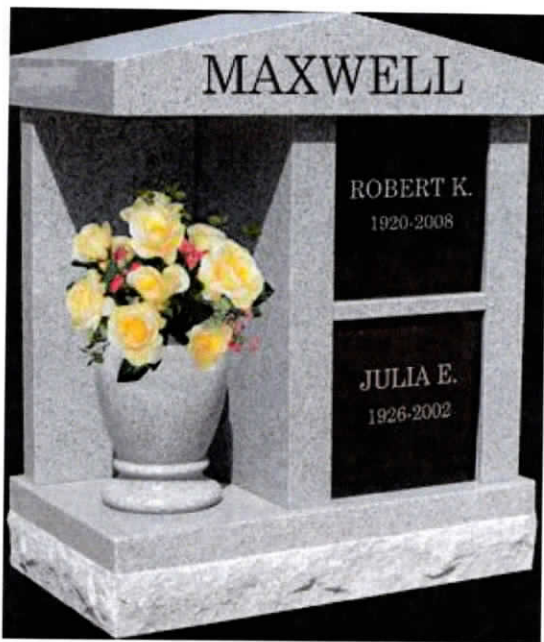
bench. All benches and bench pad shall be set by District personnel or local monument company that Tulare Public Cemetery District has given exclusive rights to.

TULARE PUBLIC CEMETERY DISTRICT - BOARD OF TRUSTEES
ADOPTED MAY 8, 2002

(REV. 06/12/2002) (REV. 06/13/2007) (REV. 09/17/2008) (REV. 12/10/2010) (REV. 01/08/2014)
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The **Harrison Monument** is a two level cremation monument that has four spaces to hold cremation urns, making this companion piece a wonderful family tribute. The Harrison Monument weighs 1010 lbs. and measures:

Top: 32" x 16" x 4" (2-8 x 1-4 x 0-4)

Back: 30" x 1" x 37" (2-6 x 0-1 x 3-1)

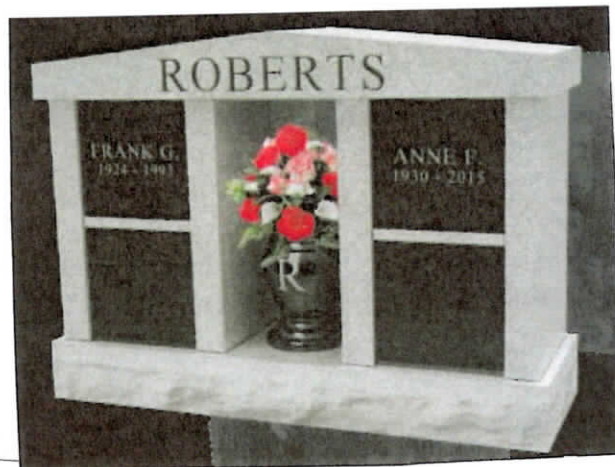
Sides and Center: 2" x 13" x 37" (0-2 x 1-1 x 3-1)

4 Doors: 12.75" x .75" x 18" (1-.75 x 0-.75 x 1-6)

Base: 39" x 18" x 4" (3-3 x 1-6 x 0-4)

Chamber Size: 12" x 11" x 18" (4)

All measurements are Length x Width x Height.



Robert Estate Columbaria

Four Niche Columbaria with Alcove.

Dimensions: 50" x 17" x 37.5" Polished



This Two Niche Columbaria with Alcove is available in 6 granite colors.

Dimensions: 32" Wide x 17" Deep x 37.5" High

The Internal Dimensions of each Niche is 11.5" Wide x 11.5" Deep x 11.5" High



Depicted here is a Premium Grey Granite. The niche covers are black granite and can have either laser etched or sandblasted engraving for artwork and name/dates. The columbarium is designed for a double set of ashes and can be placed on a single plot and is all polished. A vase can be of the granite color of choice and additional sides/edges may be engraved if so desired. This columbarium is 30" x 18" x 38" and is all polished and placed on a 6" rock-pitched base with a 2" polished margin.



Georgia Grey Granite (K-slant) 24" x 10" x 16", polished front with saw cut back and the balance being rock pitch. This is placed on a base that is 36" x 14" x 10" with a core hole for ashes, that is approximately 6 inches deep

State of California
Department of Industrial Relations
Office of Self-Insurance Plans
11050 Olson Drive, Suite 230
Rancho Cordova, Ca. 95670
Phone (916) 464-7000
Fax (916) 464-7007



State of California
Department of Industrial Relations
OFFICE OF SELF-INSURANCE PLANS

**APPLICATION FOR CERTIFICATE OF CONSENT
TO SELF-INSURE AS A PUBLIC AGENCY EMPLOYER SELF-INSURER**
All questions must be answered. If not applicable, enter "N/A".

To the Director of the Department of Industrial Relations: The public agency employer identified below submits the following information to obtain a Certificate of Consent to Self-Insure the payment of workers' compensation under California Labor Code Section 3700.

LEGAL NAME OF APPLICANT (Show exactly as on Charter or other official documents):

Tulare Public Cemetery District

Address: 900 East Kern Avenue

City: Tulare State: CA Zip + 4: 93274 - 0053

Federal Tax ID # of Group: 94-6001459

CONTACT - Who Should Correspondence Regarding This Applicant Be Addressed To:

Name: Scott Schimke Title: Executive Director

Company Name: Golden State Risk Management Authority

Address: PO Box 706

City: Willows State: CA Zip + 4: 95988 - 0053

Phone: (530) 934-5633 E-Mail: memberservices@gsrma.org

TYPE OF PUBLIC ENTITY (Check one):

- ☐ City and/or County ☐ School District ☐ Police and/or Fire District ☐ Hospital District
☐ Joint Powers Authority ☒ Other (describe): Cemetery District

TYPE OF APPLICATION (Check one):

- ☒ New Application ☐ Reapplication (Merger/Unification) ☐ Reapplication (Name Change)
☐ Other (describe):

Date Self-Insurance Program will begin: 07/01/2022

CURRENT WORKERS' COMPENSATION PROGRAM

- ☐ Currently Insured with State Fund Policy # _____ Expiration Date: _____
- ☐ Currently Self Insured, Certificate # _____
- ☒ Other (describe): Midwest National Casualty Company Policy WCNCC31362301

CLAIMS ADMINISTRATION

Who will be administering your agency's workers' compensation claims? (Check one)

- ☒ JPA will administer
- ☐ Third Party Administrator, TPA Certificate # _____
- ☐ Public entity will self-administer ☐ Insurance Carrier will administer

Name of Third Party Administrator:

Name: _____ Title: _____

Company Name: _____

Address: _____

City: _____ State: _____ Zip + 4: _____ - _____

Phone: _____ E-Mail: _____

of claims reporting locations to be used to handle Agency's claims: 1

Does applicant currently have a California Certificate of Consent to Self-Insure? ☐ Yes ☒ No

If yes, what is the current Certificate Number: _____

Total Number of Affiliate's California employees to be covered by Group: _____

AGENCY EMPLOYER

Current # of Agency Employees: 12 # of Public Safety Employees (police//fire): 0

If school District, # of certificated employees: _____

Will all Agency employees be covered by this self-insurance plan? ☒ Yes ☐ No

If 'No', explain who is not covered and how workers' compensation coverage will be provided to the excluded employees:

JOINT POWERS AUTHORITY

Will applicant be a member of a JPA for workers' compensation ?

☒ Yes ☐ No (If 'yes', complete the following)

Effective date of JPA Membership: 11/01/2021 JPA Certificate # 5804

Name of JPA: Golden State Risk Management Authority

AGENCY SAFETY PROGRAM

Does the Agency have a written Injury and Illness Prevention Program (IIPP)? ☐ Yes ☒ No

Individual responsible for Agency workplace safety and IIPP program:

Name: _____ Title: _____

Company Name: _____

Address: _____

City: _____ State: _____ Zip + 4: _____ - _____

Phone: _____ E-Mail: _____

SUPPLEMENTAL COVERAGE

1.) Will your program be supplemented by any insurance or pooled coverage under a **STANDARD** workers' compensation insurance policy? ☐ Yes ☒ No (If 'Yes', complete the following):

Name of Excess Pool/Carrier: _____

Policy #: _____ Effective Date of Coverage: _____

2.) Will your program be supplemented by any insurance or pooled coverage under a **SPECIFIC EXCESS** workers' compensation insurance policy? ☐ Yes ☐ No (If 'Yes', complete the following):

Name of Excess Pool/Carrier: Public Risk Innovation, Solutions, and Management (PRISM)

Policy #: PRISM-PE 22 EWC-02 Effective Date of Coverage: 07/01/2022

Retention Limits: \$300,000

3.) Will your program be supplemented by any insurance or pooled coverage under an **AGGREGATE EXCESS** (stop loss) specific excess workers' compensation insurance policy? ☐ Yes ☒ No (If 'Yes', complete the following):

Name of Excess Pool/Carrier: _____

Policy #: _____ Effective Date of Coverage: _____

Retention Limits: _____

RESOLUTION FROM GOVERNING BOARD

Attach a properly executed Governing Board Resolution. See attached sample resolution on page 5.

CERTIFICATION

The undersigned on behalf of the applicant hereby applies for a Certificate of Consent to Self-Insure the payment of workers' compensation liabilities pursuant to Labor Code Section 3700. The above information is submitted for the purpose of procuring said Certificate from the Director of Industrial Relations, State of California. If the Certificate is issued, the applicant agrees to comply with applicable California statutes and regulations pertaining to the payment of compensation that may become due to the applicant's employees covered by the Certificate.

X _____ DATE: _____

SIGNED: Authorized Official / Representative

James Pennington

Printed Name

Chairman

Title

Tulare Public Cemetery District

Agency Name

RESOLUTION NO.: _____ DATED: _____

**A RESOLUTION AUTHORIZING APPLICATION
TO THE DIRECTOR OF INDUSTRIAL RELATIONS, STATE OF CALIFORNIA
FOR A CERTIFICATE OF CONSENT TO SELF-INSURE
WORKERS' COMPENSATION LIABILITIES**

At a meeting of the Board of Trustees
(Enter Name of the Board)

of the Tulare Public Cemetery District
(Enter Name of Public Agency, District, Etc.)

a Cemetery District organized and existing under the
(Enter Type of Agency, i.e., County, City, School District, etc.)

laws of the State of California, held on the _____ day of _____, 20____,

the following resolution was adopted:

RESOLVED, that the above named public agency is authorized and empowered to make application to the Director of Industrial Relations, State of California, for a Certificate of Consent to Self-Insure workers' compensation liabilities and representatives of Agency are authorized to execute any and all documents required for such application.

IN WITNESS WHEREOF: I HAVE SIGNED AND AFFIXED THE AGENCY SEAL.

X _____ DATE: _____

SIGNED: Board Secretary or Chair

James Pennington

Printed Name

Chairman

Title

Tulare Public Cemetery District

Agency Name

Affix Seal Here



Proposal



Why choose us?

Inspired by you. Built for you.

We've been working side-by-side with cemeteries just like yours for many years. We understand the challenges and responsibilities you face daily. We know you want to provide easier access for your community, improve efficiency, and save money. Our goal is to introduce modern technology to every cemetery and have all prosper and thrive from its time and money-saving benefits.

We developed the most functional, adaptable, and powerful cemetery software in the industry.

Every cemetery is unique. We learned that one solution doesn't fit all, so we went in a different direction. Together with our cemetery partners we developed cloud software that is flexible, scalable, super-secure, and tailor-fit to meet your specific needs.

Apples-to-apples, no one has our apples.

With our innovative Secure CRM and suite of powerful add-ons, we believe we have it all. We offer data visualization, GPS Walk-to-Site, task automation, one-click reporting, promotional tools and so much more. Our company's experience and structure allow rapid deployment and implementation of our software unlike any other company.

About those apples....



CUSTOMIZABLE PRODUCTS

Flexcore Framework CRM is the primary platform for all CemSites products. It is a highly developed and highly adaptable application that allows for rapid deployment and implementation for any size cemetery. Modular components can be added-on to easily expand its power, features, and functionality. Add on what you want, drop what you don't need.



SECURITY

All data in Secure CRM on FlexCore Framework is stored on servers that are protected by armed guards 24/7/365. CemSites software is both PCI and HIPAA compliant and is protected by the same security standards used by world governments and financial institutions. Data is stored in multiple locations, backed up daily, and retrievable for up to 30 days. It is also downloadable if you would like to retain it yourself.



CLOUD SOFTWARE

CemSites cloud software is not device-dependent; it can be accessed from any computer, tablet, or phone from anywhere at any time. Your cemetery data is stored at multiple data centers and backed-up throughout the day. Never fear losing data again. Our cloud software also updates automatically, so you'll never be stuck with outdated software again!



CEMCARESM PARTNER SUPPORT

Unparalleled commitment, support, and access for our CemSites partners. Dedicated client advocate assigned to support your cemetery. Emergency hotline 365 days-a-year. Proactive outreach that includes preemptive check-ups, quarterly evaluations, maintenance, software training and adoption.



100% MADE IN THE USA

We take pride that all aspects of CemSites' software—including coding—are crafted and perfected in the USA. Our software engineers, support staff and marketing team are all in-house. CemSites firmly believes in supporting not only our local economy, but also the American economy by not outsourcing and keeping jobs in the United States.



SECURE CRM

Cemetery Record Management Software

Secure CRM is all you need to start managing your cemetery with CemSites, but be sure to check out our add-ons for even more features.

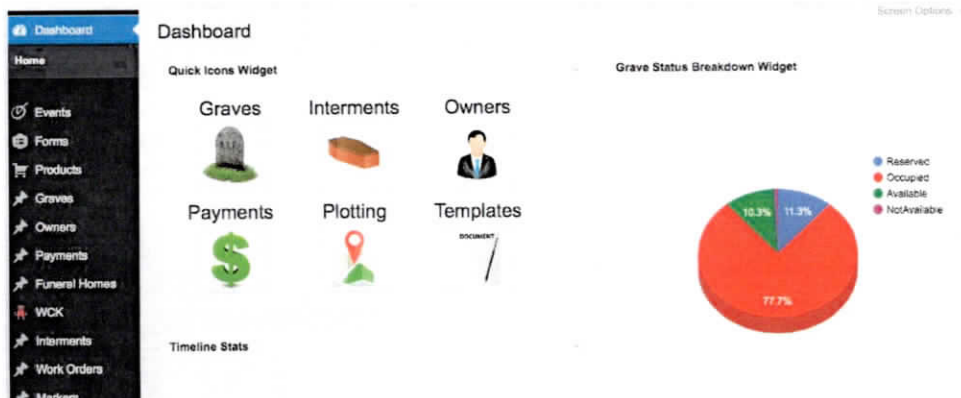
Secure CRM is our powerful, completely customizable web-based cemetery record management software that is built on FlexCore Framework. It is user-friendly and intuitive while maintaining robust computing, searching and plotting options to most effectively manage data.

HOW IT PAYS OFF

Secure CRM was given its name for a reason: All data stored in Secure CRM on FlexCore Framework is protected by the same security standards used by world governments and financial institutions. Because Secure CRM is web-based and always up-to-date, having outdated software will no longer be a concern. As opposed to the months or years of setup for most software on the market today, CemSites software can be up and running within weeks with the promise and commitment of our staff.

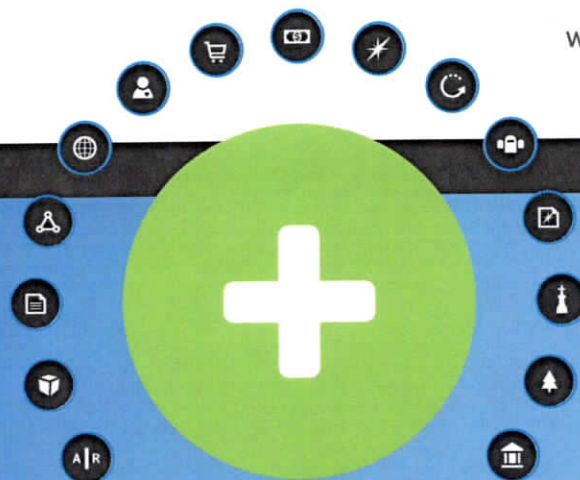
FEATURES

- User-based dashboard with critical support metrics and calendar
- Grave and owner management
- Work order management
- Funeral home management
- Document management
- Field highlighting
- Data migration
- Disaster prevention
- Permission-based roles
- Offline and private network installs
- Quick implementation



"I would highly recommend CemSites; they've been able to increase our revenues and have made my job much easier."

– CINDY FISHER
Office Manager,
Round Hill Cemetery



ADD-ONS

Modules to complement Secure CRM

Add-ons provide you with the ability to pick the tools you want, so you are only paying for what you'll use.

Stay organized and informed



AR FINANCE MODULE

The AR Finance Module provides an efficient and reliable way to streamline your cemetery's entire receivables process and export data to other software. With extensive financial information at your fingertips, your cemetery can make more accurate business decisions.



INVENTORY MANAGER

Keep track of monuments, benches, and other sellable items right in Secure CRM — no double data entry necessary! This add-on works seamlessly with our other add-ons to provide an integrated and automated sales system built to fit cemeteries' operations.



DOC AUTOMATION MODULE

The Doc Automation Module saves time by automating the document workflow. Eliminate the need for handwriting and never deal with double entry by printing autopopulated templates for deed transfers, interments and obituaries.



MULTI-LOCATION MODULE

This tool provides an oversight view of all cemeteries at once for administrators that handle multiple locations. With the data gleaned from the Multi-Location Module, decision makers can make well-informed choices, and cemetery staff can be coached appropriately so that all cemetery locations can work together in the most efficient way possible.



CUSTOM SOLUTIONS

Don't see the module you need? Ask and we will build it for you. Thanks to our advanced FlexCore Framework, we can create custom management software solutions to fit all cemetery-related organizations, such as combination cemeteries with funeral homes or pet cemeteries.

Reach out and build profit



WEBSITE INTEGRATION

Showcase your cemetery online with autopopulated data from Secure CRM. Sell products and services, publish records, announce arrangements and more. Our team can create a website from scratch or integrate with an existing site.



KEEPSAFE FAMILY LEGACIES

The KeepSafe Family Legacies add-on provides online pages that clients can purchase to add and display biographical information about both living and deceased loved ones. The legacy pages act like an online safety deposit box for future generations, full of information from clients who create their own autobiography or add to their loved ones' legacies.



REVENUE PLUS

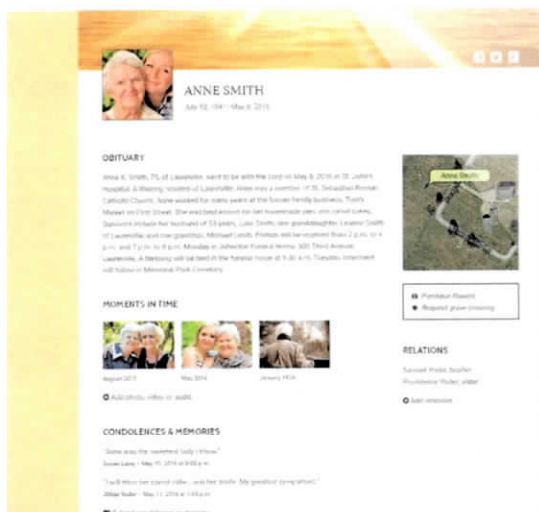
Drive new revenue streams by selling any product or service directly from your website, even if sales are sub-contracted through local or national vendors. The module also includes a drip marketing tool, allowing you to engage the community and expand opportunities.



SALES MODULE

The Sales Module is a tool that keeps track of customers and aids in the development and organization of prospects, leads and sales and gives you the power to grow your pipeline. Spend more time selling instead of fretting over sales processes.

KeepSafe Family Legacies



Revenue Plus



Visualize your cemetery



GRAVE MAPPING

The Grave Mapping add-on allows cemeteries to plot and display the location of graves within an intuitive interface. With Walk-to-Site mobile navigation, visitors and staff members can quickly find graves without assistance.



CEMVISION360

Interactive, 360-degree mapping of cemeteries allows grounds to be explored without the long walk or having to brave inclement weather. Staff can use CemVision360 to give tours to customers without leaving the office, and the public can use this tool to virtually visit graves from the comfort of their homes.



VISUAL LOT VIEWER

The Visual Lot Viewer digitally represents entire cemeteries' layouts, providing a way to visually connect burial, grave, owner and marker information with physical location. Find available graves right from the lot and edit record information on the fly.



MAP PRINTING MODULE

Search and print cemetery maps by section or lot to use as a reference tool for both visitors and grounds crew. Never deal with highlighting outdated maps again!



MARKER MANAGER

Save time by viewing the markers that exist in a lot in a simple, organized view. Marker Manager's ability to keep track of marker information makes it a great auditing tool. Plus, create great upselling opportunities by running reports on graves without markers.



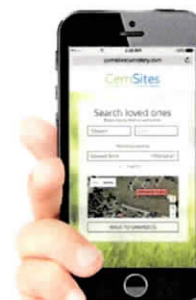
OBSTRUCTION MANAGER

Create layered maps to mark the locations of trees, benches, buildings and other obstructions in relation to graves. This add-on can assist in making better groundskeeping decisions and aid staff by helping them pinpoint areas in need of maintenance.



MAUSOLEUM MAPPING

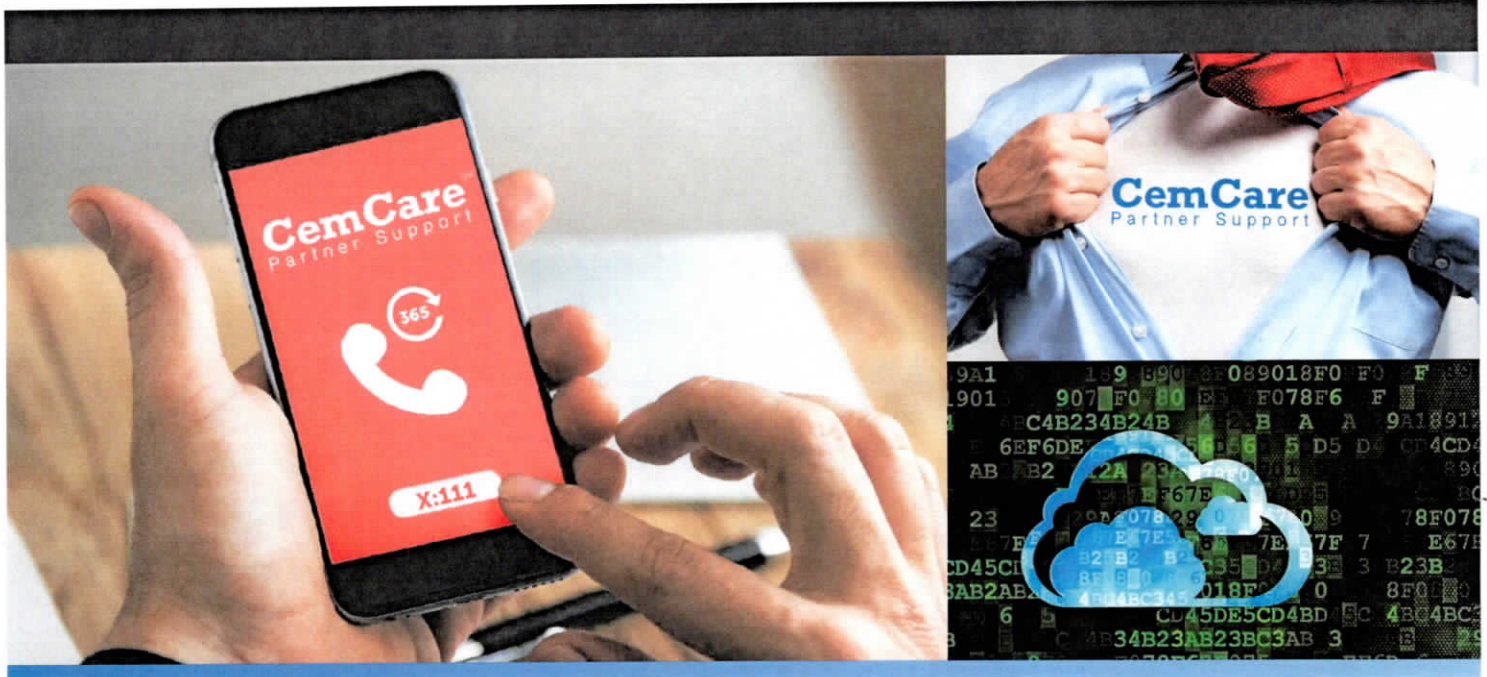
The Mausoleum Mapping add-on visually connects crypts and owner record information within Secure CRM to its physical location. Use the face view and section photograph features to "walk through" crypt location options with potential customers without leaving the office.



"I've been coming to the cemetery since the passing of my father in 1976. The Walk-to-Site technology allows me to use my smartphone to track my steps right to the gravesite."

— RICK MAZE
Cemetery customer

Grave Mapping
Walk-to-Site



CemCareSM Partner Support

Unparalleled Commitment, Support, and Access for Our CemSites Partners

CemCare was developed through careful self-evaluation, partner feedback and extensive real-world testing. We believe our support program is unprecedented, and the best in the industry. Providing the world-class support, you deserve.

THE HALLMARKS OF OUR PARTNER SUPPORT PROGRAM

CemCare provides a dedicated client advocate, emergency hotline, proactive outreach, and tech resource bundles. These elements represent a seismic-shift in client support and are the result of years of work in the field with our cemetery partners.

DEDICATED CLIENT ADVOCATE

- Assigned to your cemetery
- Addresses issues in real-time
- Assistance with full adoption

EMERGENCY HOTLINE

- LIVE response
- 365 days-a-year
- You call, we answer

PROACTIVE OUTREACH

- Preemptive check-ups
- Software training and adoption
- Quarterly evaluations and maintenance

TECH RESOURCE BUNDLES

- Partner discounted development
 - Custom programming
 - Design changes
 - Staff onboarding

The Cemsite staff are personable, caring, and love what they do. Those are traits that create success."

—Heather Leigh, Owner, Greenhaven Memorial Gardens & Life Tribute Center



Quote

5/18/22

CEMSITES
14 Memorial Drive
Perryopolis, Pennsylvania 15473
(877) 783-9626

QUOTE #
036248
BILLED TO CLARA BERNARDO
Tulare Cemetery
900 E Kern Ave
Tulare, CA 93274

PRODUCT	QUANTITY	PRICE	TOTAL
Project Summary -# of Cems: 2 -Acres: 52 -# of Records: Approx 30K -# of Graves: Approx 100K -Docs: Deed -Software: Pontem, QB Deskop <i>Additional modules, hours, or change orders will be billed at \$200.00 per hour. Up to 275 hours are allocated.</i>	1	\$0.00	\$0.00
Secure CRM <i>Cloud Cemetery Record Management software designed to elevate your customer experience.</i> -Dashboard, calendar, tasks, reminders, & work orders -Set restrictions & permissions by user -Easy searching & reporting with no double entry	1	\$13,000.00	\$13,000.00
Secure CRM License <i>Annual License. Includes access up to 4 user profile(s).</i>	1	\$5,400.00	\$5,400.00
Custom Data Migration <i>See your data like you've never seen it before. Feel confident your data is thoroughly vetted & enhanced in our system. We're the world's most experienced migration experts. Financial data separate.</i> -Cleanse & import all providers into our system	1	\$8,000.00	\$8,000.00
Grave Level Mapping <i>Your maps online, always up to date with live information. Walk with families & sell graves.</i> -Inventory searching, detailed grave data displayed -Drag area & drill down to view -Powers our Walk-to-Site -Survey maps provided by customer	1	\$13,000.00	\$13,000.00

PRODUCT	QUANTITY	PRICE	TOTAL
Niche & Crypt Viewer <i>Visual representation of each wall. Empowers you to see the status of every mausoleum & columbarium.</i> <i>-Quick Add - A simple way to enter a new record</i> <i>-Drag & Drop - Make changes to your walls with ease</i> <i>-Works for all above ground burials</i>	1	\$5,000.00	\$5,000.00
Visual Lot Viewer <i>Have your lot cards come to life. Everything is connected through this visual launchpad.</i> <i>-Quick Add - A simple way to enter a new record</i> <i>-Drag & Drop - Make changes to your lot with ease</i> <i>-Inventory Status - Easily see what's available & sold</i>	1	\$4,000.00	\$4,000.00
AR Finance Module <i>Streamline your entire receivables, trusting & reporting processes. 1 Cost Center.</i> <i>-Templated contract, invoice, billing statement & receipt</i> <i>-Line item & commissions management</i> <i>-Monthly billing, aging, recurring & more</i>	1	\$7,000.00	\$7,000.00
AR Finance License <i>Annual License. Includes access up to 3 user profile(s).</i>	1	\$2,850.00	\$2,850.00
AR Financial Integration <i>Let us help you manage your money. A seamless one-way integration into your accounting software.</i> <i>-Eliminates human error</i> <i>-Automatic updates</i> <i>-Less steps to reconciliation</i> <i>-Error reporting</i>	1	\$4,500.00	\$4,500.00
Custom Document <i>Completely replicate your documents in our system. Auto populating fields will eliminate human error and ensure accuracy.</i> <i>-Print & save important docs on-demand</i> <i>-Improve customer experience</i> <i>-Save time & money</i> <i>-No double entry</i>	1	\$1,500.00	\$1,500.00
WebSync <i>Match the look of your existing website. Integrated seamlessly for the public.</i> <i>-Automatically posts information from your database</i> <i>-Record searching, events calendar, burials & interments</i> <i>-Enhance with Walk-to-Site</i>	1	\$2,500.00	\$2,500.00
Website Hosting <i>Website hosting billed annually.</i>	1	\$480.00	\$480.00

PRODUCT	QUANTITY	PRICE	TOTAL
Walk-to-Site <i>Help your community find loved ones with ease. The most accurate walk to gravesite in the industry.</i> <i>-Search for a loved one & walk directly to the gravesite</i> <i>-Use on any device</i> <i>-You can control the experience</i>	1	\$2,250.00	\$2,250.00
Walk-to-Site License <i>Annual License.</i>	1	\$950.00	\$950.00
Inventory Manager <i>Take control of your inventory with live reporting on products & services. Reports location & status on every single item in & out of stock.</i> <i>-Notifies you when stock is low</i> <i>-Reporting & tracking on popular items</i> <i>-Status updates to vendors</i>	1	\$7,000.00	\$7,000.00
CemCare - Partner Support <i>Dedicated client advocate assigned to support you. They become part of your team.</i> <i>-Proactive outreach</i> <i>-Evaluations with report cards</i> <i>-Software training</i> <i>-Helps with adoption</i> <i>-Emergency hotline 365</i>	1	\$0.00	\$0.00
Optional Add-On Modules not included <i>Map Printing, Marker or Obstruction Manager, Crematory, Financial Migration, Sales, Merchant Integration, RevenuePlus, KeepSafe</i>	1	\$0.00	\$0.00
TOTAL			\$77,430.00

This estimate is valid for 30 days and is based on the data and information we have gathered to date. Actual data quality and map detail will affect the price. If during development, the job exceeds the original estimated development/design hours allocated, an estimate for additional work, modules or change orders are billable at \$200.00 per hour will be provided to the client for approval prior to continuing the client build. Does not include any transaction and/or bank fees or any applicable local/state/federal taxes. If your state requires sales tax, you are required to pay it. This is only an estimate. Please request an invoice to process your payment.

Our commitment

Our promise to you

We will provide easy-to-use, custom-fit solutions for your cemetery. Our team will work to rapidly deploy and implement those solutions. We will train you and your staff to adopt and use our software. We will provide industry-leading customer support to you, our partner. Our dedicated team will work daily to earn your business.

100% satisfaction

Your complete satisfaction is paramount to us. If you are unsatisfied, we request 30 days to attempt to find a resolution. If you are not 100% satisfied after 30 days, we will cancel your agreement upon request. In the event you cancel your agreement, we will not withhold your data. It is yours and will be given to you to use as you please.

Our bylaws protect you

Cemsites company bylaws ensure protection of your data (and your rights to it) regardless of any circumstances within or related to the company and/or its leadership. As our partner, you will always have access to our software. You will always own your data regardless if you are a CemSites partner or not.

Agreed: _____
Your company name

By: _____
Your signature

Your name

Your title

Date: _____

Agreed: _____
Our company name

By: _____
Our representative's signature

Our representative's name

Our representative's title

Date: _____



6. Proposed Solution

Tulare Cemetery District Metrics

Cemeteries: 2 Tulare South, Tulare North

Total Acreage: 90

Current Solution: Pontem Migration

Mapping: Paper Map

Data Migration: Pontem Migration

Public Portal : Yes Branded

PlotBox's Proposed Solution

We propose the implementation of the PlotBox Pro solution, configured by us to meet your needs.

The solutions include the following modules:

- **Records:** the management of deceased records including interment records.
- **Deeds:** the sale or allocation of plots, management of ownership records, licenses and interment rights
- **Plots:** the management of interment and inurnment locations including capacities, depths, and physical locations
- **Diary:** the scheduling and booking of interments
- **Contracts:** generate digital contracts quickly and accurately inside PlotBox from anywhere
- **Contract Reporting:** A/R, General Ledger, Payments Received and other key contract reports
- **Reporting:** easy to use and run reporting
- **Documents:** a repository for scanned images of historical registers to be uploaded and referenced
- **Work Orders and Permits:** assign, manage and report on outstanding work orders and permits including due date, tasks, and completion
- **Memorials:** generate and track monument/memorialization orders, installation notices, etc.
- **CRM:** a cemetery specific CRM for contact management, generating quotations and management of Sales team activity and performance
- **EverAfter (Branded version):** the public search interface, inclusive of your corporate branding
- **Financial Integration:** a one-way integration with the ability to import A/R, G/L and Payments Received reports from PlotBox into QuickBooks



7. Investment Proposal

Project Category	Price	Qty	Subtotal
Data Migration			
Migration from Pontem Migration Data analysis, data import and data resolution from 1 instance of Pontem Migration. Data types included: Records, Deeds, Plots, and Contracts. Data types <i>not</i> included: Trust/Commission and Memorial This includes a budgeted number of hours for data issues/clean up.	\$17,000.00	1	\$17,000.00
Mapping			
Hi-Resolution Drone Flight On-site drone image generation and map creation for 2 cemeteries totaling 90 acres. Includes survey-grade ground control points to provide stability over time and geographic accuracy. Note: Does not include map overlay or data matching activities (corresponding data with its location on the map). This activity provides data matching to be completed by cemetery staff.	\$13,500.00	1	\$13,500.00
Paper Map Overlay Where available, PlotBox can overlay your 2 section maps on top of the drone generated map to give you reference to place your interactive data points.	\$750.00	1	\$750.00
<input type="checkbox"/> Offsite Data Matching PlotBox will place the data points for the plots on the drone generated map using existing maps for sections with Mapping Overlay (where possible).	\$0.00	1	\$0.00
Software Set Up and Configuration			
System Set up, Configuration, Training and Project Management We will set up and configure PlotBox to meet your requirements, we will train your users via 8 hours of online training on the solution and we will project manage the successful implementation of the solution.	\$15,000.00	1	\$15,000.00
Subtotal			\$46,250.00





Total	\$46,250.00
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- * Standard Contract Term is 5 years.
- * Estimate is good for 30 days from most recent Date on Cover Page.
- * All prices may be subject to Tax.
- * Annual Fees not included in Startup Services total



8. Annual Hosting & Support

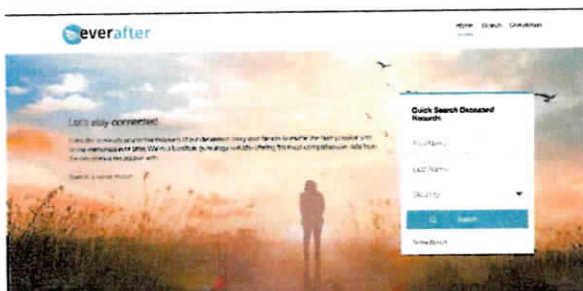
Annual Hosting & Support fees* are calculated based on the number of user accounts in the PlotBox system. Additional users can be added at any time. ***The fees below encompass your service, support, updates, backup, hosting and data storage.*** PlotBox operates under a SaaS Model (Software as a Service). This means that there are no new versions to buy, no upgrades to pay for, and no hidden fees. Paying your annual Hosting & Support fee allows us to continuously invest in development and keep the system up to date with the latest advancements in programming and technology.

*Please note, these fees begin at contract signature.

Subscription	Annual User Fee	QTY	Subtotal
PlotBox Subscription Secure role-based unique login for each user, including change logging for key system entries. Additional users can be added any time for \$_____ annual subscription fee.	\$6,800.00	1	\$6,800.00
Total			\$6,800.00

9. EverAfter

Public-facing Web Access



Upon implementing the Mapping Solution, you will have the ability to share the data with your families and the public through our EverAfter Website. EverAfter is our go-to website for genealogists and members of the public searching for deceased records. Once grave locations are linked, it allows families to locate graves and even obtain driving directions directly to the burial location.

The site can be "branded" and personalized with your organization's information, so it fits well into your current web presence.

Additional capabilities are currently in beta testing and include the ability to order flowers for graveside delivery, and a Memory Box for posting of memories of the deceased.

Name	Annual Fee	QTY	Subtotal
EverAfter Options (choose 1 of 3)			
<input checked="" type="radio"/> Branded EverAfter Same as described above, but branded with your organization's logo, colors, images, and description contained within a unique URL only for your cemeteries.	\$600.00	2	\$1,200.00
Annual Public Portal Total			\$1,200.00





10. Payment Terms

Fee Totals from above:

Project Fees: \$46,250.00 Annual Subscription Fees: \$6,800.00 Annual EverAfter Fees: \$1,200.00

Based on the project and annual fee totals, here are the proposed payment terms:

Option 1:

50% of the project fees plus first year Annual Fee are due at contract signature - **\$31,125**

40% of the project fees are due at delivery of test system - **\$18,500**

10% of the project fees are due at go-live - **\$4,625**

Years 2-5: **\$ 8,000** annually

Electing for Option 1:

Option 2:

Take 100% of Project Fees plus 100% of Subscription Fees for the Initial Subscription Term and divide equally into 60 monthly payments with 0% interest.

Approximate Monthly Payment: **\$ 1,438** monthly for 60 months

Electing for Option 2:

If you require any other options or wish to discuss this, please let us know.



11. Return on Investment

A PlotBox implementation is not a replacement of existing functionality and benefits with an interface that simply looks modern with some modest improvements. It is a complete transformation of your workflows that brings new efficiencies, new access to now trusted information, lower operating risk, higher revenue potential and higher service levels. PlotBox is the only true enabler of operating to world class standards for cemeteries. Ultimately, existing staff will have more time to perform other higher value work, like interacting with families and driving the business forward rather than spending time on antiquated processes and questioning data.

Efficiencies

All PlotBox customers report efficiency savings by introducing PlotBox into their operations. We have had reports of time savings of up to 80% on core processes through automation and smarter workflows. The nature of our technology, especially when it comes to the mapping aspect, means that data is linked together in such a way that there's no duplication of effort. For example; there's no need to update a map when a plot is sold as the system automatically knows to change the plot status, paperwork can be produced from the system automatically such as a burial order, workflows can be set up to auto create work orders when a booking is made, etc. There are many examples of streamlined processes in PlotBox that are often done manually or using a number of systems. We have a client whose grounds crew have reported a time saving of 20 minutes per burial.

In many cases with other software, data needs to be entered multiple times, sometimes outside the system, to record ownership and burials. Records often need to be verified using paper processes. With PlotBox, there is just one home for all your data.

Inventory Expansion

The typical cemetery finds new inventory by using detailed mapping. Mapping can reveal developed land where no plots are assigned, opportunities for the creation of new space on existing non-productive space (landscaping, hardscaping, paths, roads, etc.) and identification of available plots that may have been thought to have already been allocated.

For a large client in California we found over \$6 Million worth of verified plots that were not recorded in the database, as available. For a large client in Australia we identified over 16,000 duplicated or non-existent plots that were sitting for sale inside their previous solution.





Audit Reporting

If deployed system wide, reporting for audit purposes would be materially easier given that a single operational system would be available for reporting. This could represent significant savings in terms of time spent in an audit exercise, time saved by senior management in managing that exercise, as well as general speed with which any audit or reporting can be started and finished.

Reports that can take over 5 days for multi facility cemetery operators to gather, are available in seconds in PlotBox.

Brand Enhancement

If the client has an easy-to-use digital record, integrated with genealogy, this will provide an additional avenue for reputation and brand enhancement.

Risk Mitigation

The creation of a digital record that can be linked to all other electronic or paper files associated with that record will provide a single point of access for ownership verification, traceability, and other required record-keeping that may be otherwise impaired or at risk of records destruction or loss. Reduces the risk of human error which could be costly if it involves a lawsuit.

Furthermore with our current scenario of COVID-19, PlotBox customers are better able to be prepared for the impact as they have been able to practice social distancing and remote working because they can access everything they need online.

Revenue Generation

With the public portal (EverAfter) enhancements planned, this will provide Tulare Cemetery District with opportunities for generating revenue from flower deliveries and potentially other services such as grave cleaning.

Your annual fee is inclusive of all support, hosting, maintenance, security and a wide range of future product developments (note some customers will want specific developments created at a specific time which can be agreed for a fee). We've an advanced, highly ambitious Road Map outlining how the product will develop over the short and longer term. These developments are included in your fee and are made available to you automatically when ready, you can influence which developments come next by making suggestions and voting on other ideas on our public road map.



12. References

Diocese of Orange Catholic Cemeteries (California) - Richard McHatton - Director of IT - ramchatton@rcbo.org - 714-282-3002 - The Diocese of Orange Catholic Cemeteries has been a customer of PlotBox since July 2016 and has had additional projects that have been added on since initial contract signature.

Archdiocese of San Francisco Catholic Cemeteries (California) - Monica Williams - Direct of Cemeteries - mjwilliams@holycrosscemeteries.com - 650-756-2060 - Holy Cross Catholic Cemetery and the satellite cemeteries of the Archdiocese of San Francisco has been a customer of PlotBox since 2016.

Rookwood General Cemetery Trust (Sydney, Australia) - Linda Kelly-Smith - Director of Projects - linda.k@rookwoodcemetery.com.au - +61 02 8575 8100 - Rookwood General Cemetery has been a customer of PlotBox since 2018 and have been live with PlotBox since July 2019. Rookwood is the 6th largest cemetery in the world.

For additional reviews please visit Independent Review website Capterra:
<https://www.capterra.com/p/145091/Plotbox/reviews/>

