



INSURANCE PROPOSAL
Tulare Public Cemetery District

EFFECTIVE DATE
10/1/2020

PRESENTED BY:
Walter Mortensen Insurance



PROGRAM MANAGER
www.alliedpublicrisk.com
Allied Community Insurance Services, LLC
Agency License No. 733176
CA License No. 0L01269



PREMIUM SUMMARY

NOTE: This proposal is prepared from information supplied to us on the application submitted by your insurance broker. It may or may not contain all terms requested on the application. Proposed coverages are provided by the Allied Public Risk WaterPlus policy forms and are subject to the terms, exclusions, conditions and limitations of those policy forms. Actual policies should be reviewed for specific details. Specimen policies are available from your insurance broker.

| PAGE | COVERAGE SECTION | PREMIUM |
|------|--|-------------|
| 3-7 | SECTION 1. PROPERTY (Property, Equipment Breakdown & Mobile Equipment) | \$ 4,214.00 |
| 8 | SECTION 2. COMMERCIAL CRIME | \$ 530.00 |
| 9-10 | SECTION 3. COMMERCIAL GENERAL LIABILITY | \$ 8,383.00 |
| 11 | SECTION 4. PUBLIC OFFICIALS & MANAGEMENT LIABILITY (POML) (Wrongful Acts, Employment Practices, Employee Benefits, Privacy & Network Risk) | \$ 1,592.00 |
| 12 | SECTION 5. BUSINESS AUTO | \$ 819.00 |
| 13 | SECTION 6. COMMERCIAL EXCESS LIABILITY | \$ N/A |

| | | |
|--|--|--------------|
| | TOTAL ANNUAL PREMIUM (excludes state-imposed taxes, surcharges, and fees) | \$ 15,538.00 |
| | TERRORISM PREMIUM | \$ 126.00 |
| | FULLY EARNED POLICY FEE | \$ 300.00 |
| | STATE-IMPOSED TAXES, SURCHARGES, AND FEES | \$ N/A |
| | TOTAL AMOUNT DUE* *Payment is due in accordance with the producer agreement. | \$ 15,964.00 |

NOTES:

INSURED: Tulare Public Cemetery District
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DISCLAIMER: Actual coverage is subject to the language of the policies as issued. Your issued policy may contain limits, exclusions, and limitations that are not detailed in this proposal.



SECTION 1. PROPERTY *

***IS THIS SECTION INCLUDED IN THE PROPOSAL? Yes**

CARRIER:

- Allied World Assurance Company or affiliate
- A XV (Excellent) A.M. Best Rating

FORM:

- Special Causes of Loss
- Proprietary
- Integrated

LIMITS:

| | |
|---|--------------------|
| Blanket Property: (Real Property & Business Personal Property) | \$1,520,702 |
| Blanket Coverage Extension: A separate blanket limit that applies to the following coverages: Business Income, Extended Business Income, Commandeered Property, Civil Authority, Extra Expense, Tenant Leasehold Interest, Electronic Data, Preservation of Property. | \$750,000 |
| Equipment Breakdown / Boiler & Machinery: | Included |
| Mobile Equipment (Scheduled): | \$340,827 |
| Mobile Equipment (unscheduled, maximum \$10,000 any one item): | \$245,408 |
| Mobile Equipment (borrowed, rented & leased): | \$100,000 |
| Earthquake (earth movement excluded): | N/A |
| Flood Zone AE: | N/A |
| Flood Zone X (unshaded): | N/A |

DEDUCTIBLES:

| | |
|---------|---|
| \$1,000 | Property |
| \$1,000 | Mobile Equipment |
| \$1,000 | Equipment Breakdown (aboveground & less than 50 feet belowground) |
| \$2,500 | Equipment Breakdown (greater than 50 feet belowground) |
| N/A | Earthquake (earth movement excluded) |
| N/A | Flood Zone X (per occurrence) |
| N/A | Flood Zone AE ¹ (per occurrence) |
| N/A | Flood Zone AE ¹ (per damaged structure / per occurrence) |
| | ¹ the greater of the deductibles will be applied |
| N/A | Wind/Hail ² (per occurrence) |
| N/A | Wind/Hail ² (per damaged structure / per occurrence) |
| | ² the greater of the deductibles will be applied |

POLICY HIGHLIGHTS:

- Blanket Policy Limits
- Blanket Coverage Extension Limits
- No Coinsurance Penalty
- Equipment Breakdown
- Broad Definition of Covered Property
- Proprietary Coverage Extensions

VALUATION:

- Replacement Cost: Real Property & Business Personal Property
- Actual Cash Value: Mobile Equipment
- Actual Loss Sustained: Loss of Income & Expenses
- Market Price: Fine Arts

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SPECIAL COVERAGES:

- **New Locations Or Newly Constructed Property:**
Pays up to \$1,000,000 for your new real property while being built on or off described premises as well as real property you acquire, lease or operate at locations other than the described premises; and business personal property located at new premises.
- **Utility Services – Direct Damage, Business Income & Expense:**
Pays up to \$250,000 for covered property damaged by an interruption in utility service to the described premises. The interruption in utility service must result from direct physical loss or damage by a Covered Cause of Loss and does not apply to loss or damage to electronic data, including destruction or corruption of electronic data. Separate limits apply to Direct Damage and Business Income/Expense Expense.
- **Pollution Remediation Expenses:**
Pays up to \$100,000 or \$250,000 for remediation expenses resulting from a Covered Causes of Loss or Specified Cause of Loss occurring during the policy period and reported within 180 days. Covered Causes of Loss means risks of direct physical loss unless the loss is excluded or limited by the Property Coverage Form. Specified Cause of Loss means the following: fire; lightning; explosion; windstorm or hail; smoke; aircraft or vehicles; riot or civil commotion; vandalism; leakage from fire extinguishing equipment; sinkhole collapse; volcanic action; falling objects; weight of snow; ice or sleet; water damage; and equipment breakdown.
- **SCADA Upgrades:**
Pays up to \$100,000 to upgrade your scheduled SCADA system after direct physical loss from a Covered Cause of Loss. The upgrade is in addition to its replacement cost. SCADA means the Supervisory Control and Data Acquisition system used in water and wastewater treatment and distribution to monitor leaks, waterflow, water analysis, and other measurable items necessary to maintain operations.
- **Contract Penalties:**
Pays up to \$100,000 for contract penalties you are required to pay due to your failure to deliver your product according to contract terms solely as a result of direct physical loss or damage by a Covered Cause of Loss to Covered Property.
- **Contamination:**
Pays up to \$100,000 for loss or damage to covered property because of contamination as a result of a Covered Cause of Loss. Contamination means direct damage to real property and business personal property caused by contact or mixture with ammonia, chlorine, or any chemical used in the water and / or wastewater treatment process.
- **Property In Transit:**
Pays up to \$100,000 for direct physical loss or damage to covered property while in transit more than 1000 feet from the described premises. Shipments by mail must be registered for covered to apply. Electronic data processing property and fine arts are excluded.
- **Unintentional Errors:**
Pays up to \$100,000 for any unintentional error or omission you make in determining or reporting values or in describing the covered property or covered locations.

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KEY DEFINITIONS

■ **Real Property:**

The buildings, items or structures described in the Declarations that you own or that you have leased or rented from others in which you have an insurable interest. This includes:

- ✦ Aboveground piping;
- ✦ Aboveground and belowground penstock;
- ✦ Additions under construction;
- ✦ Alterations and repairs to the buildings or structures;
- ✦ Buildings;
- ✦ Business personal property owned by you that is used to maintain or service the real property or structure or its premises, including fire-extinguishing equipment; outdoor furniture, floor coverings and appliances used for refrigerating, ventilating, cooking, dishwashing or laundering;
- ✦ Completed additions;
- ✦ Exterior signs, meaning neon, automatic, mechanical, electric or other signs either attached to the outside of a building or structure, or standing free in the open;
- ✦ Fixtures, including outdoor fixtures;
- ✦ Glass which is part of a building or structure;
- ✦ Light standards;
- ✦ Materials, equipment, supplies and temporary structures you own or for which you are responsible, on the premises or in the open (including property inside vehicles) within 1000 feet of the premises, used for making additions, alterations or repairs to buildings or structures at the premises;
- ✦ Paved surfaces such as sidewalks, patios or parking lots;
- ✦ Permanently installed machinery and equipment;
- ✦ Permanent storage tanks;
- ✦ Solar panels;
- ✦ Submersible pumps, pump motors and engines;
- ✦ Underground piping located on or within 1000 feet of premises described in the Declarations;
- ✦ Underground vaults and machinery.

■ **Business Personal Property:**

The property you own that is used in your business including:

- ✦ Furniture and fixtures;
- ✦ Machinery and equipment;
- ✦ Computer equipment;
- ✦ Communication equipment;
- ✦ Labor materials or services furnished or arranged by you on personal property of others;
- ✦ Stock;
- ✦ Your use interest as tenant in improvements and betterments.
- ✦ Leased personal property for which you have a contractual responsibility to insure.

■ **Pollution Conditions:**

The discharge, dispersal, release, seepage, migration, or escape of any solid, liquid, gaseous or thermal irritant or contaminant, including smoke, vapor, soot, fumes, acids, alkalis, chemicals, minerals, chemical elements and waste. Waste includes materials to be recycled, reconditioned or reclaimed.



KEY DEFINITIONS (continued)

Remediation Expenses:

Expenses incurred for or in connection with the investigation, monitoring, removal, disposal, treatment, or neutralization of pollution conditions to the extent required by: (1) Federal, state or local laws, regulations or statutes, or any subsequent amendments thereof enacted to address pollution conditions; and (2) a legally executed state voluntary program governing the cleanup of "pollution conditions.

Outdoor Property:

Fixed or permanent structures that are outside covered real property including but not limited to:

- ✦ Historical markers or flagpoles;
- ✦ Sirens, antennas, towers, satellite dishes, or similar structures and their associated equipment;
- ✦ Exterior signs not located at a premises;
- ✦ Fences or retaining walls;
- ✦ Storage sheds, garages, pavilions or other similar buildings or structures not located at a premises;
- ✦ Dumpsters, concrete trash containers, or permanent recycling bins;
- ✦ Hydrants; or
- ✦ Electric utility power transmission and distribution lines and related equipment owned by the insured.

Equipment Breakdown:

Direct damage to mechanical, electrical or pressure systems as follows:

- ✦ Mechanical breakdown including rupture or bursting caused by centrifugal force;
- ✦ Artificially generated electrical current, including electrical arcing, that disturbs electrical devices, appliances or wires;
- ✦ Explosion of steam boilers, steam piping, steam engines or steam turbines owned or leased by you, or operated under your control;
- ✦ Loss or damage to steam boilers, steam pipes, steam engines or steam turbines; or
- ✦ Loss or damage to hot water boilers or other water heating equipment;
- ✦ If covered electrical equipment requires drying out as a result of a flood, we will pay for the direct expenses for such drying out.
- ✦ None of the following are covered objects as respects to equipment breakdown:
 - a. Insulating or refractory material;
 - b. Buried vessel or piping;
 - c. Sewer piping, piping forming a part of a fire protection system or water piping other than:
 - (1) Feed water piping between any boiler and its feed pump or injector;
 - (2) Boiler condensate return piping; or
 - (3) Water piping forming a part of refrigerating and air conditioning vessels and piping used for cooling, humidifying or space heating purposes;
 - d. Structure, foundation, cabinet or compartment containing the object;
 - e. Power shovel, dragline, excavator, vehicle, aircraft, floating vessel or structure, penstock, draft tube or well-casing;
 - f. Conveyor, crane, elevator, escalator or hoist, but not excluding any electrical machine or electrical apparatus mounted on or used with this equipment; and
 - g. Felt, wire, screen, die, extrusion, late, swing hammer, grinding disc, cutting blade, cable chain, belt, rope, clutch late, brake pad, non-metallic part or any part or tool subject to frequent, periodic replacement.

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PROPERTY SUBLIMITS:

| Coverage | Limit |
|---|------------------------|
| Accounts Receivable | \$500,000 |
| Valuable Papers and Records | \$500,000 |
| Contamination | \$100,000 |
| Tools and Equipment Owned by Your Employees | \$5,000 |
| Personal Effects and Property of Others | \$5,000 |
| Outdoor Property (unscheduled) | \$25,000 |
| New Locations or Newly Constructed Property | \$1,000,000 |
| Business Personal Property at New Locations | \$1,000,000 |
| Utility Services - Direct Damage | \$250,000 |
| Utility Services – Business Income and Extra Expense | \$250,000 |
| Dependent Business Premises | \$250,000 |
| Property at Other Locations | \$250,000 |
| Pollution Remediation Expense (specified cause of loss) | \$250,000 |
| Pollution Remediation Expense (covered cause of loss) | \$100,000 |
| Contract Penalties | \$100,000 |
| SCADA Upgrades | \$100,000 |
| Property in Transit | \$100,000 |
| Backup/Overflow of Water from Sewer, Drain, Sump | \$100,000 |
| Fine Arts | \$25,000 |
| Limited Coverage for “Fungus”, Wet Rot or Dry Rot | \$25,000 |
| Trees, Shrubs & Plants (maximum \$1,000 any one item) | \$25,000 |
| Indoor and Outdoor Signs (unscheduled) | \$25,000 |
| Arson Reward | \$10,000 |
| Fire Department Service Charge | \$5,000 |
| Non-Owned Detached Trailers | \$5,000 |
| Cost of Inventory or Adjustment | \$5,000 |
| Patterns, Dies, Molds, Forms | \$2,500 |
| Fire Protection Devices | \$2,500 |
| Debris Removal | 25% of scheduled limit |
| Ordinance or Law Provision | 25% of scheduled limit |

NOTES:

Premium is calculated from attached property schedule; review property schedule for coverage and limit adequacy.

Earthquake and Flood coverages are excluded.

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SECTION 2. COMMERCIAL CRIME*

***IS THIS SECTION INCLUDED IN THE PROPOSAL? Yes**

CARRIER:

- Allied World Assurance Company or affiliate
- A XV (Excellent) A.M. Best Rating

FORM:

- Proprietary
- Integrated

RATING BASIS:

- On file with underwriter
- Non auditable

LIMITS:

| EMPLOYEE THEFT | FORGERY OR ALTERATION | INSIDE THE PREMISES Theft of Money and Securities | INSIDE THE PREMISES Robbery or Safe Burglary or Other Property | OUTSIDE THE PREMISES | COMPUTER FRAUD | FUNDS TRANSFER FRAUD | MONEY ORDERS & COUNTERFEIT PAPER CURRENCY |
|----------------|-----------------------|---|--|----------------------|----------------|----------------------|---|
| \$250,000 | \$250,000 | \$250,000 | \$5,000 | \$250,000 | \$100,000 | \$100,000 | \$100,000 |

DEDUCTIBLE:

\$1,000 each claim

DESIGNATED EMPLOYEE BENEFIT PLAN(S):

POLICY HIGHLIGHTS:

- Separate Limits Apply to Each Coverage
- Coverage Extended to Directors and Authorized Volunteers
- Faithful Performance

NOTES:

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SECTION 3. COMMERCIAL GENERAL LIABILITY*

*IS SECTION INCLUDED IN THE PROPOSAL? Yes

CARRIER:

- Allied World Assurance Company or affiliate
- A XV (Excellent) A.M. Best Rating

FORM:

- Occurrence
- Proprietary

RATING BASIS:

- On file with underwriter
- Non auditable

LIMITS:

| | |
|---|-------------|
| Per Occurrence | \$1,000,000 |
| General Aggregate | \$3,000,000 |
| Products & Completed Operations Aggregate | \$3,000,000 |
| Personal & Advertising Injury Limit | \$1,000,000 |
| Damage to Premises Rented to You | \$1,000,000 |
| Medical Payments | \$10,000 |

DEDUCTIBLE:

N/A

POLICY HIGHLIGHTS:

- Duty to Defend
- Broad Definition of Insured
- Fellow Employee
- Per Location Aggregate
- Blanket Additional Insured Endorsement

OPTIONAL COVERAGES INCLUDED IN QUOTE:

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SPECIAL COVERAGES:

- **Water & Wastewater Testing Errors & Omissions:**
Coverage is provided for damages arising out of an act, error or omission which arises from your water or wastewater testing.
- **Failure To Supply:**
Coverage is provided for bodily injury or property damage arising out of the failure of any insured to adequately supply water.
- **Waterborne Asbestos:**
Coverage is provided for bodily injury or property damage from waterborne asbestos arising out of potable water which is provided by you to others.
- **Contractual Liability - Railroads:**
Coverage is provided for any contract or agreement that indemnifies a railroad for bodily injury or property damage arising out of construction or demolition operations, within 50 feet of any railroad property and affecting any railroad bridge or trestle, tracks, road-beds, tunnel, underpass or crossing.
- **Pollution:**
Coverage is provided for bodily injury or property damage which occurs or takes place as a result of your operations and arises out of the following:
 - ✦ Potable water which you supply to others;
 - ✦ Chemicals you use in your water or wastewater treatment process;
 - ✦ Natural gas or propane gas you use in your water or wastewater treatment process;
 - ✦ Urgent response for the protection of property, human life, health or safety conducted away from premises owned by or rented to or regularly occupied by you;
 - ✦ Your application of pesticide or herbicide chemicals if such application meets all standards of any statute, ordinance, regulation or license requirement of any federal, state or local government;
 - ✦ Smoke drift from controlled or prescribed burning that has been authorized and permitted by an appropriate regulatory agency.
 - ✦ Fuels, lubricants or other operating fluids needed to perform the normal electrical, hydraulic or mechanical functions necessary for the operation of mobile equipment or its parts
 - ✦ Escape or back-up of sewage or waste water from any sewage treatment facility or fixed conduit or piping that you own, operate, lease, control or for which you have the right of way, but only if property damage occurs away from land you own or lease.
 - ✦ Sudden and accidental events that are neither expected nor intended by an Insured. However, no coverage is provided under this exception for petroleum underground storage tanks.

NOTES:

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SECTION 4. PUBLIC OFFICIALS & MANAGEMENT LIABILITY*

*IS THIS SECTION INCLUDED IN THE PROPOSAL? Yes

CARRIER:

- Allied World Assurance Company or affiliate
- A XV (Excellent) A.M. Best Rating

FORM:

- Occurrence

DEFENSE COSTS:

- Outside the Limits of Liability

LIMITS:

| | | |
|--|-------------|-----------------|
| Wrongful Acts | \$1,000,000 | per act |
| Employment Practices <i>(including third party discrimination)</i> | \$1,000,000 | per offense |
| Employee Benefit Plans | \$1,000,000 | per offense |
| Injunctive Relief | \$5,000 | per act |
| | \$3,000,000 | aggregate limit |

PRIVACY LIABILITY AND NETWORK RISK¹:

| | | |
|--|-----|---------|
| Privacy & Network Security Wrongful Acts | N/A | per act |
| Breach Consultation Services | N/A | per act |
| Breach Response Services | N/A | per act |
| Public Relations & Data Forensics | N/A | per act |

¹Coverage provided for Privacy Liability & Network Risk Coverage is issued on a claims made basis with defense inside the limit of liability. Privacy Retroactive Date: N/A. Privacy Deductible: N/A.

SPECIAL COVERAGES:

- Inverse Condemnation: Yes

DEDUCTIBLE

\$1,000 each claim including expenses

RETROACTIVE DATE:

POLICY HIGHLIGHTS:

- Duty To Defend
- Broad Definition of Named Insured including Past and Future Employees
- Outside Directorship
- Punitive Damages are Covered Where Insurable by Law
- No Intentional Acts, Assault & Battery or Bodily Injury Exclusions

NOTES:

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SECTION 5. BUSINESS AUTO*

***IS THIS SECTION IS INCLUDED IN THE PROPOSAL? Yes**

CARRIER:

- Allied World Assurance Company or affiliate
- A XV (Excellent) A.M. Best Rating

FORM:

- ISO Business Auto

PORTFOLIO:

| | Symbol | Limit |
|---|-------------|-------------|
| Combined Single Limit for Bodily Injury & Property Damage (each accident) | 1 | \$1,000,000 |
| Hired Auto Liability | 8 | \$1,000,000 |
| Non-Owned Auto Liability | 9 | \$1,000,000 |
| "No-Fault" or Statutory Personal Injury Protection (each person) | No Coverage | N/A |
| Medical Payments | 2 | \$5,000 |
| Uninsured / Underinsured Motorists | 2 | \$1,000,000 |
| Hired Physical Damage | 8 | \$50,000 |
| Owned Physical Damage – Comprehensive | No Coverage | ACV |
| Owned Physical Damage – Collision | No Coverage | ACV |

DEDUCTIBLE:

Liability: None
 Comprehensive: N/A
 Collision: N/A

NOTES:

Refer to the Auto proposal for per vehicle coverages.

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SECTION 6. COMMERCIAL EXCESS LIABILITY *

*IS THIS SECTION INCLUDED IN THE PROPOSAL? No

CARRIER:

- Allied World Assurance Company or affiliate
- A XV (Excellent) A.M. Best Rating

FORM:

- Proprietary
- Following Form

LIMITS:

N / A

RATING BASIS:

- On file with underwriter
- Non auditable

SCHEDULED UNDERLYING POLICIES:

Commercial General Liability - No

Hired and Non-Owned Auto Liability - No

Public Officials & Management Liability - No

Wrongful Acts - No

Employment Practices - No

Employee Benefit Plans - No

Owned Auto Liability - No

Employer's Liability (minimum underlying limit requirement of \$500,000 / \$500,000 / \$500,000) - No

Other:

NOTABLE EXCLUSION:

- Workers' Compensation

NOTES:

Employers' Liability subject to Allied World security requirements.

This part of the proposal is excluded. There is no Commercial Excess Liability coverage afforded to the insured.

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**POLICYHOLDER DISCLOSURE
NOTICE OF TERRORISM
INSURANCE COVERAGE**

You are hereby notified that under the Terrorism Risk Insurance Act, as amended via the Program Reauthorization Act of 2015, that you have a right to purchase insurance coverage for losses resulting from acts of terrorism, as defined in Section 102(1) of the Act: The term "act of terrorism" means any act that is certified by the Secretary of the Treasury – in consultation with the Secretary of Homeland Security, and the United States Attorney General—to be an act of terrorism; to be a violent act or an act that is dangerous to human life, property or infrastructure; to have resulted in damage within the United States, or outside the United States in the case of certain air carriers or vessels or the premises of a United States mission; and to have been committed by an individual or individuals as part of an effort to coerce the civilian population of the United States or to influence the policy or affect the conduct of the United States Government by coercion.

YOU SHOULD KNOW THAT WHERE COVERAGE IS PROVIDED BY THIS POLICY FOR LOSSES RESULTING FROM CERTIFIED ACTS OF TERRORISM SUCH LOSSES MAY BE PARTIALLY REIMBURSED BY THE UNITED STATES GOVERNMENT UNDER A FORMULA ESTABLISHED BY FEDERAL LAW. HOWEVER, YOUR POLICY MAY CONTAIN OTHER EXCLUSIONS WHICH MIGHT AFFECT YOUR COVERAGE, SUCH AS EXCLUSION FOR NUCLEAR EVENTS. UNDER THIS FORMULA, THE UNITED STATES GOVERNMENT GENERALLY REIMBURSES [85% THROUGH 2015; 84% BEGINNING ON JANUARY 1, 2016; 83% BEGINNING ON JANUARY 1, 2017; 82% BEGINNING ON JANUARY 1, 2018; 81% BEGINNING ON JANUARY 1, 2019 AND 80% BEGINNING ON JANUARY 1, 2020] OF COVERED TERRORISM LOSSES EXCEEDING THE STATUTORILY ESTABLISHED DEDUCTIBLE PAID BY THE INSURANCE COMPANY PROVIDING THE COVERAGE. THE PREMIUM CHARGED FOR THIS COVERAGE IS PROVIDED BELOW AND DOES NOT INCLUDE ANY CHARGES FOR THE PORTION OF LOSS COVERED BY THE FEDERAL GOVERNMENT UNDER THE ACT.

YOU SHOULD ALSO KNOW THAT THE TERRORISM RISK INSURANCE ACT, AS AMENDED, CONTAINS A \$100 BILLION CAP THAT LIMITS U.S. GOVERNMENT REIMBURSEMENT AS WELL AS INSURERS' LIABILITY FOR LOSSES RESULTING FROM CERTIFIED ACTS OF TERRORISM WHEN THE AMOUNT OF SUCH LOSSES IN ANY ONE CALENDAR YEAR EXCEEDS \$100 BILLION. IF THE AGGREGATE INSURED LOSSES FOR ALL INSURERS EXCEED \$100 BILLION, YOUR COVERAGE MAY BE REDUCED.

Acceptance or Rejection of Terrorism Insurance Coverage

| | |
|--|---|
| | I hereby elect to purchase terrorism coverage for a prospective premium of \$126.00 |
| | I hereby decline to purchase terrorism coverage for certified acts of terrorism. I understand that I will have no coverage for losses resulting from certified acts of terrorism. |

| | |
|--|--|
| | |
| Policyholder/Applicant's Signature Tulare Public Cemetery District | Insurance Company Allied World Specialty Insurance Company |
| Print Name | Policy Number |
| Date | |

CALIFORNIA UNINSURED MOTORISTS COVERAGE SELECTION/REJECTION

| |
|---|
| Applicant/Named Insured: Tulare Public Cemetery District |
| Company: Allied World Specialty Insurance Company |

California law permits you to make certain decisions regarding Uninsured Motorists Coverage. This document describes this coverage and the options available.

You should read this document carefully and contact us or your agent if you have any questions regarding Uninsured Motorists Coverage and your options with respect to this coverage.

This document includes general descriptions of coverage. However, no coverage is provided by this document. You should read your policy and review your Declarations Page(s) and/or Schedule(s) for complete information on the coverages you are provided.

A. Mandatory Offer Of Bodily Injury Uninsured Motorists Coverage

Please indicate your choices by initialing next to the appropriate item(s) below.

1. Selection Of Bodily Injury Uninsured Motorists Coverage

| | |
|-------------------------|---|
| (Initials) _____ | I select Bodily Injury Uninsured Motorists Coverage at limits equal to the limits of my Bodily Injury Liability Coverage (split limits) or Combined Single Limit for Liability Coverage. |
|-------------------------|---|

2. Rejection Of Bodily Injury Uninsured Motorists Coverage

The California Insurance Code requires that we provide you with the following information:

"The California Insurance Code requires an insurer to provide uninsured motorists coverage in each bodily injury liability insurance policy it issues covering liability arising out of the ownership, maintenance, or use of a motor vehicle. Those provisions also permit the insurer and the applicant to delete the coverage completely or to delete the coverage when a motor vehicle is operated by a natural person or persons designated by name. Uninsured motorists coverage insures the insured, his or her heirs, or legal representatives for all sums within the limits established by law, which the person or persons are legally entitled to recover as damages for bodily injury, including any resulting sickness, disease, or death, to the insured from the owner or operator of an uninsured motor vehicle not owned or operated by the insured or a resident of the same household. An uninsured motor vehicle includes an underinsured motor vehicle as defined in subdivision (p) of Section 11580.2 of the Insurance Code".

(Initials)

I reject Bodily Injury Uninsured Motorists Coverage entirely.

I delete Bodily Injury Uninsured Motorists Coverage only with respect to the following individuals:

(Name of Excluded Driver(s))

3. Lower Limit(s) For Bodily Injury Uninsured Motorists Coverage

The California Insurance Code requires that we provide you with the following information:

"The California Insurance Code requires an insurer to provide uninsured motorists coverage in each bodily injury liability insurance policy it issues covering liability arising out of the ownership, maintenance, or use of a motor vehicle. Those provisions also permit the insurer and the applicant to agree to provide the coverage in an amount less than that required by subdivision (m) of Section 11580.2 of the Insurance Code but not less than the financial responsibility requirements. Uninsured motorists coverage insures the insured, his or her heirs, or legal representatives for all sums within the limits established by law, which the person or persons are legally entitled to recover as damages for bodily injury, including any resulting sickness, disease, or death, to the insured from the owner or operator of an uninsured motor vehicle not owned or operated by the insured or a resident of the same household. An uninsured motor vehicle includes an underinsured motor vehicle as defined in subdivision (p) of Section 11580.2 of the Insurance Code".

(Initials)

I reject Bodily Injury Uninsured Motorists Coverage at limits equal to my Bodily Injury Liability Coverage (split limits) or Combined Single Limit for Liability Coverage and I select the following lower limits.

(Choose one):

| (Initials) | Split Limits | OR | (Initials) | Combined Single Limit |
|------------|-------------------|----|------------|-----------------------|
| _____ | \$ 15,000/30,000 | | _____ | \$ 30,000 |
| _____ | 20,000/40,000 | | _____ | 40,000 |
| _____ | 25,000/50,000 | | _____ | 50,000 |
| _____ | 30,000/60,000 | | _____ | 60,000 |
| _____ | 50,000/100,000 | | _____ | 100,000 |
| _____ | 100,000/300,000 | | _____ | 250,000 |
| _____ | 250,000/500,000 | | _____ | 300,000 |
| _____ | 500,000/1,000,000 | | _____ | 500,000 |
| _____ | \$ _____ | | _____ | 1,000,000 |
| | (Other) | | _____ | \$(Other) |

B. Mandatory Offer Of Property Damage Uninsured Motorists Coverage

Uninsured Motorists Coverage may also include Property Damage Uninsured Motorists Coverage. Property Damage Uninsured Motorists Coverage provides insurance protection to an insured for compensatory damages for injury to or destruction of a covered auto caused by an automobile accident which an insured is legally entitled to recover from the owner or operator of certain types of uninsured motor vehicles. However, Property Damage Uninsured Motorists Coverage is available only:

1. If you have not rejected Bodily Injury Uninsured Motorists Coverage; and
2. For autos for which you have not purchased Collision Coverage.

Please indicate your choices by initialing next to the appropriate item(s) below.

(Initials)

_____ I select Property Damage Uninsured Motorists Coverage at a limit of \$3,500 for each accident for the following vehicle(s):

(Specify Year/Make/Model)

(Initials)

_____ I reject Property Damage Uninsured Motorists Coverage entirely.

_____ I delete Property Damage Uninsured Motorists Coverage only with respect to the following individuals:

(Name of Excluded Driver(s))

Applicant's/Named Insured's Signature

Date

Proposal Letter

| | | |
|---|---------------------------------|--------------------|
| POLICY NUMBER | Coverage is provided by: | Agency Code |
| | Allied World Assurance Company | |
| POLICY PERIOD: | | |
| From: 10/01/2020 To: 10/01/2021 | | |
| (12:01 AM Standard time at the address shown in Named Insured) | | |
| NAMED INSURED: | | AGENT: |
| Tulare Public Cemetery -C132020 900 E. Kern Avenue Tulare, CA 93274 | | |

Location 1

900 East Kern Avenue
Tulare, CA 93274

| Territories | |
|----------------------|--------------|
| Liability | 012 |
| Property | 1 |
| Business Auto | 022 |
| Location Totals | |
| Business Auto | \$819 |
| Total Premium | \$819 |

Close

| Business Auto | | |
|--|----------------------|---------------|
| 900 East Kern Avenue Tulare, CA 93274 | | |
| Liability Limit | Liability Deductible | Type of Fleet |
| \$1,000,000 | | Non-Fleet |

| Non-Owned Auto | | |
|---------------------|--------------------|---------|
| Coverage | Limit / Deductible | Premium |
| Liability | See Above | |
| Number of Employees | 6 | \$114 |
| NOA Premium : | | \$114 |

| Vehicle Schedule | | | | |
|------------------|-----------------|------------|-------------------|-------|
| Vehicle # | Year Make/Model | Class Code | VIN # | Type |
| 1 | 1993 Ford/F150 | 01199 | 2FTDF15Y3PCB04201 | Truck |

| Vehicles | | | | |
|--------------|--------------------|----------------|---------------|-------|
| Vehicle # 1 | Cost New: \$10,000 | Territory: 022 | Total Premum: | \$705 |
| Coverage | Limit / Deductible | | Premium | |
| Liability | See Above | | \$564 | |
| Medical | \$5,000 | | \$36 | |
| Uninsured | \$1,000,000 | | \$105 | |
| Underinsured | \$1,000,000 | | Incl | |

Close

Close

| Business Auto Policy Level Totals | |
|---|--------------|
| Liability | \$678 |
| Medical | \$36 |
| Uninsured | \$105 |
| Total | \$819 |
| Vehicle Totals | \$705 |
| Drive Other / Hired Auto / Non Owned Total | \$114 |

Close

Close

Taxes & Fees

| Item # | State | Line of Business Description | Tax Code | Return Method | Rating Method | Basis | Basis Value | Factor | Premium |
|--------|-------|------------------------------|------------|---------------|---------------|---------------|-------------|--------|---------|
| 1 | CA | BusinessAuto Vehicle Fee | CA Veh Fee | Fully Earned | Per | TotalVehicles | 1 | 1.76 | 1.76 |

| Policy Totals | |
|-----------------------------|----------|
| Business Auto | \$819.00 |
| Taxes and Surcharges | \$1.76 |
| Policy Total | \$820.76 |

Close

Property Schedule

| Loc# | Description | Street | City | State | Zip | Building | Contents |
|------|---------------------|-----------------------|--------|-------|-------|-----------------|---------------|
| 1-1 | OFFICE & NICHEs | 900 East Kern | Tulare | CA | 93274 | \$ 351,532.00 | \$ 76,958.00 |
| 1-2 | SHOP | 900 East Kern | Tulare | CA | 93274 | \$ 207,837.00 | \$ 6,979.00 |
| 1-3 | SMALL SHOP | 900 East Kern | Tulare | CA | 93274 | \$ 95,481.00 | \$ - |
| 1-4 | ROSE GARDEN OSSUARY | 900 East Kern | Tulare | CA | 93274 | \$ 19,697.00 | \$ - |
| 1-5 | HEX MEM STRUCTURE | 900 East Kern | Tulare | CA | 93274 | \$ 27,919.00 | \$ - |
| 1-6 | Automatic Valves | 900 East Kern | Tulare | CA | 93274 | \$ 37,390.00 | \$ - |
| 2-1 | OFFICE/SHOP | 4462 North "J" Street | Tulare | CA | 93274 | \$ 502,544.00 | \$ 16,752.00 |
| 2-2 | CARPORT | 4462 North "J" Street | Tulare | CA | 93274 | \$ 106,091.00 | \$ - |
| 2-3 | PUMP STATION | 4462 North "J" Street | Tulare | CA | 93274 | \$ 17,794.00 | \$ - |
| 2-4 | Well | 4462 North "J" Street | Tulare | CA | 93274 | \$ 53,728.00 | \$ - |
| | | | | | | \$ 1,420,013.00 | \$ 100,689.00 |

Total Combined Insurance Value: \$ 1,520,702.00

PLEASE ADD CHANGES BELOW:

IM schedule

| Valuation | Description (No punctuation) | Serial #/ ID # | Model Year | Value (Cost new) |
|-----------|--|-------------------|------------|------------------|
| ACV | Misc. Tools & Equipment (\$10K Max Per Item) | | | \$ 245,408.00 |
| ACV | Leased/Borrowed/Rented | | | \$ 100,000.00 |
| ACV | Kubota Backhoe | 50167 | | \$ 12,600.00 |
| ACV | Kubota Dirt Tractor | 37945 | | \$ 11,300.00 |
| ACV | Kubota Spray Tractor | 51076 | | \$ 15,900.00 |
| ACV | Kubota Front Loader | 20230 | | \$ 13,449.00 |
| ACV | Kubota Backhoe | 59922 | 2015 | \$ 54,061.00 |
| ACV | Kubota Front Loader | 62765 | 2016 | \$ 20,459.00 |
| ACV | John Deere TE 4x2 ID# JD09006 | IMOT145ELGM110290 | | \$ 11,790.00 |
| ACV | John Deere TE 4x2 ID# JD09007 | IMOT145EAGM110286 | | \$ 11,790.00 |
| ACV | John Deere TE 4x2 ID# JD09008 | IMOT145ECGM110343 | | \$ 11,790.00 |
| ACV | John Deere TE 4x2 ID# JD09009 | IMOT145ECGM110365 | | \$ 11,790.00 |
| ACV | Grasshopper Mower | 725-DT6 686739 | 2018 | \$ 17,915.00 |
| ACV | Grasshopper Mower | 725-DT6 616741 | 2018 | \$ 17,915.00 |
| ACV | Grasshopper Mower | 725-DT6 6816245 | 2018 | \$ 17,915.00 |
| ACV | Grasshopper Mower | 725-DT6 6810258 | 2018 | \$ 17,915.00 |
| ACV | Wacker Neuson | 10813195 | 2017 | \$ 2,400.00 |
| ACV | SCAG Giant Vac | 002A62304 | 2018 | \$ 1,389.00 |
| ACV | SCAG Giant Vac | 002A00602 | 2018 | \$ 1,389.00 |
| ACV | Kubota 4WD ROPS Tractor | 63267 | 2017 | \$ 11,373.00 |
| ACV | Wacker Neuson | 24300247 | | \$ 2,300.00 |
| ACV | Grasshopper | 6060410 | | \$ 23,952.00 |
| ACV | Kubota M62 | 51489 | 2019 | \$ 51,435.00 |

INLAND MARINE
 TOTAL VALUE: \$ 686,235.00

**POLICYHOLDER DISCLOSURE
NOTICE OF TERRORISM
INSURANCE COVERAGE**

You are hereby notified that under the Terrorism Risk Insurance Act, as amended via the Program Reauthorization Act of 2015, that you have a right to purchase insurance coverage for losses resulting from acts of terrorism, as defined in Section 102(1) of the Act: The term "act of terrorism" means any act that is certified by the Secretary of the Treasury – in consultation with the Secretary of Homeland Security, and the United States Attorney General—to be an act of terrorism; to be a violent act or an act that is dangerous to human life, property or infrastructure; to have resulted in damage within the United States, or outside the United States in the case of certain air carriers or vessels or the premises of a United States mission; and to have been committed by an individual or individuals as part of an effort to coerce the civilian population of the United States or to influence the policy or affect the conduct of the United States Government by coercion.

YOU SHOULD KNOW THAT WHERE COVERAGE IS PROVIDED BY THIS POLICY FOR LOSSES RESULTING FROM CERTIFIED ACTS OF TERRORISM SUCH LOSSES MAY BE PARTIALLY REIMBURSED BY THE UNITED STATES GOVERNMENT UNDER A FORMULA ESTABLISHED BY FEDERAL LAW. HOWEVER, YOUR POLICY MAY CONTAIN OTHER EXCLUSIONS WHICH MIGHT AFFECT YOUR COVERAGE, SUCH AS EXCLUSION FOR NUCLEAR EVENTS. UNDER THIS FORMULA, THE UNITED STATES GOVERNMENT GENERALLY REIMBURSES [85% THROUGH 2015; 84% BEGINNING ON JANUARY 1, 2016; 83% BEGINNING ON JANUARY 1, 2017; 82% BEGINNING ON JANUARY 1, 2018; 81% BEGINNING ON JANUARY 1, 2019 AND 80% BEGINNING ON JANUARY 1, 2020] OF COVERED TERRORISM LOSSES EXCEEDING THE STATUTORILY ESTABLISHED DEDUCTIBLE PAID BY THE INSURANCE COMPANY PROVIDING THE COVERAGE. THE PREMIUM CHARGED FOR THIS COVERAGE IS PROVIDED BELOW AND DOES NOT INCLUDE ANY CHARGES FOR THE PORTION OF LOSS COVERED BY THE FEDERAL GOVERNMENT UNDER THE ACT.

YOU SHOULD ALSO KNOW THAT THE TERRORISM RISK INSURANCE ACT, AS AMENDED, CONTAINS A \$100 BILLION CAP THAT LIMITS U.S. GOVERNMENT REIMBURSEMENT AS WELL AS INSURERS' LIABILITY FOR LOSSES RESULTING FROM CERTIFIED ACTS OF TERRORISM WHEN THE AMOUNT OF SUCH LOSSES IN ANY ONE CALENDAR YEAR EXCEEDS \$100 BILLION. IF THE AGGREGATE INSURED LOSSES FOR ALL INSURERS EXCEED \$100 BILLION, YOUR COVERAGE MAY BE REDUCED.

Acceptance or Rejection of Terrorism Insurance Coverage

| | |
|---|---|
| ✓ | I hereby elect to purchase terrorism coverage for a prospective premium of \$126.00 |
| | I hereby decline to purchase terrorism coverage for certified acts of terrorism. I understand that I will have no coverage for losses resulting from certified acts of terrorism. |

| | |
|---|---|
| ✗ | |
| Policyholder/Applicant's Signature | Insurance Company |
| Tulare Public Cemetery District | Allied World Specialty Insurance Company |
| Print Name | Policy Number |
| Date | |

CALIFORNIA UNINSURED MOTORISTS COVERAGE SELECTION/REJECTION

| |
|---|
| Applicant/Named Insured: Tulare Public Cemetery District |
| Company: Allied World Specialty Insurance Company |

California law permits you to make certain decisions regarding Uninsured Motorists Coverage. This document describes this coverage and the options available.

You should read this document carefully and contact us or your agent if you have any questions regarding Uninsured Motorists Coverage and your options with respect to this coverage.

This document includes general descriptions of coverage. However, no coverage is provided by this document. You should read your policy and review your Declarations Page(s) and/or Schedule(s) for complete information on the coverages you are provided.

A. Mandatory Offer Of Bodily Injury Uninsured Motorists Coverage

Please indicate your choices by initialing next to the appropriate item(s) below.

1. Selection Of Bodily Injury Uninsured Motorists Coverage

| | |
|----------------|---|
| ✓ _____ | <p>(Initials)</p> <p>I select Bodily Injury Uninsured Motorists Coverage at limits equal to the limits of my Bodily Injury Liability Coverage (split limits) or Combined Single Limit for Liability Coverage.</p> |
|----------------|---|

2. Rejection Of Bodily Injury Uninsured Motorists Coverage

The California Insurance Code requires that we provide you with the following information:

"The California Insurance Code requires an insurer to provide uninsured motorists coverage in each bodily injury liability insurance policy it issues covering liability arising out of the ownership, maintenance, or use of a motor vehicle. Those provisions also permit the insurer and the applicant to delete the coverage completely or to delete the coverage when a motor vehicle is operated by a natural person or persons designated by name. Uninsured motorists coverage insures the insured, his or her heirs, or legal representatives for all sums within the limits established by law, which the person or persons are legally entitled to recover as damages for bodily injury, including any resulting sickness, disease, or death, to the insured from the owner or operator of an uninsured motor vehicle not owned or operated by the insured or a resident of the same household. An uninsured motor vehicle includes an underinsured motor vehicle as defined in subdivision (p) of Section 11580.2 of the Insurance Code".

| | |
|----------------------------|--|
| (Initials) _____ | I reject Bodily Injury Uninsured Motorists Coverage entirely. |
| _____ | I delete Bodily Injury Uninsured Motorists Coverage only with respect to the following individuals: |
| | (Name of Excluded Driver(s)) _____ _____ |

3. Lower Limit(s) For Bodily Injury Uninsured Motorists Coverage

The California Insurance Code requires that we provide you with the following information:

"The California Insurance Code requires an insurer to provide uninsured motorists coverage in each bodily injury liability insurance policy it issues covering liability arising out of the ownership, maintenance, or use of a motor vehicle. Those provisions also permit the insurer and the applicant to agree to provide the coverage in an amount less than that required by subdivision (m) of Section 11580.2 of the Insurance Code but not less than the financial responsibility requirements. Uninsured motorists coverage insures the insured, his or her heirs, or legal representatives for all sums within the limits established by law, which the person or persons are legally entitled to recover as damages for bodily injury, including any resulting sickness, disease, or death, to the insured from the owner or operator of an uninsured motor vehicle not owned or operated by the insured or a resident of the same household. An uninsured motor vehicle includes an underinsured motor vehicle as defined in subdivision (p) of Section 11580.2 of the Insurance Code".

(Initials)

I reject Bodily Injury Uninsured Motorists Coverage at limits equal to my Bodily Injury Liability Coverage (split limits) or Combined Single Limit for Liability Coverage and I select the following lower limits.

(Choose one):

| (Initials) | Split Limits | OR | (Initials) | Combined Single Limit |
|------------|-------------------|----|------------|-----------------------|
| _____ | \$ 15,000/30,000 | | _____ | \$ 30,000 |
| _____ | 20,000/40,000 | | _____ | 40,000 |
| _____ | 25,000/50,000 | | _____ | 50,000 |
| _____ | 30,000/60,000 | | _____ | 60,000 |
| _____ | 50,000/100,000 | | _____ | 100,000 |
| _____ | 100,000/300,000 | | _____ | 250,000 |
| _____ | 250,000/500,000 | | _____ | 300,000 |
| _____ | 500,000/1,000,000 | | _____ | 500,000 |
| _____ | \$ _____ | | _____ | 1,000,000 |
| | (Other) | | _____ | \$ _____ |
| | | | | (Other) |

B. Mandatory Offer Of Property Damage Uninsured Motorists Coverage

Uninsured Motorists Coverage may also include Property Damage Uninsured Motorists Coverage. Property Damage Uninsured Motorists Coverage provides insurance protection to an insured for compensatory damages for injury to or destruction of a covered auto caused by an automobile accident which an insured is legally entitled to recover from the owner or operator of certain types of uninsured motor vehicles. However, Property Damage Uninsured Motorists Coverage is available only:

1. If you have not rejected Bodily Injury Uninsured Motorists Coverage; and
2. For autos for which you have not purchased Collision Coverage.

Please indicate your choices by initialing next to the appropriate item(s) below.

| | |
|----------------------------|--|
| (Initials) _____ | I select Property Damage Uninsured Motorists Coverage at a limit of \$3,500 for each accident for the following vehicle(s): |
| | (Specify Year/Make/Model) |
| | _____ |
| | _____ |
| | _____ |
| (Initials) _____ | I reject Property Damage Uninsured Motorists Coverage entirely. |
| _____ | I delete Property Damage Uninsured Motorists Coverage only with respect to the following individuals: |
| | (Name of Excluded Driver(s)) |
| | _____ |
| | _____ |

X

Applicant's/Named Insured's Signature

Date

Bliss Power Lawn Equipment Co

1715 Fulton Ave
 Sacramento, CA 95825
 Phone: (916) 483-1167 Fax: (916) 483-0381

Estimate

242834

Thank you for your business! We hope to see you back soon. Items must be returned in the original package. Receipt required for full credit. All merchandise returned is subject to a 20% re-stocking fee. No returns on special order, electrical or assembly parts.
 STATE OF CA SMALL BUSINESS(MICRO)# 24291


| | | | | | | | |
|---|---------------|---------------------|-----------|---------------|-------------|---------------|--|
| Bill To | | | | Ship To | | | |
| Cash Customer Sacramento Cash Sales Only | | | | | | | |
| Customer | Contact | Customer Tax Number | Phone | Cell Phone | Transaction | PO Number | |
| 1000 | | | | | Estimate | BID | |
| Counter Person | Sales Person | Date Printed | Reference | Email Address | | Department | |
| Casey Bliss | House Account | 08/14/20 | 242834 | | | Counter Sales | |

| Part Number | Line | Description | Ordered | B/O'd | Shipped | List | Net Each | Amount |
|----------------|------|--|---------|-------|---------|-------------|-------------|-------------|
| MK606 | EXMA | KIT,MULCH 606 | 1 | | 1 | \$477.95 | \$434.50 | \$434.50 |
| Model | Line | Description | Ordered | B/O'd | Shipped | List | Net | Amount |
| LZS80TDYM604W0 | EXMW | 60" LAZER Z DIESEL 24.9HP TURBO YAN | 1 | | 1 | \$23,309.00 | \$17,199.00 | \$17,199.00 |

Wholegoods Notes
 YANMAR 3TNV80FT DIESEL ENGINE

| | |
|--------------------|--------------------|
| Sub Total | \$17,633.50 |
| Miscellaneous | \$0.00 |
| Labor | \$0.00 |
| Sales Tax | \$1,366.59 |
| Grand Total | \$19,000.09 |

Thank you for your business! We hope to see you back soon. Items must be returned in the original package. Receipt required for full credit. All merchandise returned is subject to a 20% re-stocking fee. No returns on special order, electrical or assembly parts.

| | | |
|--------|---|--|
| Notes: |  | Customer acknowledges receipt thereof: |
|--------|---|--|

SHARPENING SHOP
2620 LANDER AVE
TURLOCK, CA 95380
Phone #: (209)632-2372
Fax #: (209)632-7506

PHONE #:
CELL #:
ALT. #:
P.O.#:
TERMS: Cash
SALES TYPE: Quote

DATE: 8/14/2020
ORDER #: 1233744
CUSTOMER #: 1001
CP: RB
LOCATION: 1
STATUS: Active

BILL TO 1001
CASH

SHIP TO
CASH SALE

| MFR | PRODUCT NUMBER | DESCRIPTION | QTY | PRICE | NET | TOTAL |
|-----|----------------|---|-----|-------------|-------------|-------------|
| EX | LZS80TDYM604W0 | 60" LAZER DIESEL 25HP TURBO YANMAR with SUSP. SEAT AND SEMI- | 1 | \$21,499.00 | \$18,274.00 | \$18,274.00 |
| EXM | MK606 | KIT,MULCH 606 | 1 | \$394.98 | \$336.00 | \$336.00 |

Prices reflected on this quote are valid for 30 days.

WARNING: This product can expose you to chemicals which are known to the State of California to cause cancer, birth defects or other reproductive harm.

SUBTOTAL: \$18,610.00
TAX: \$1,465.54
ORDER TOTAL: \$20,075.54

Authorized By: _____

SHARPENING SHOP
2620 LANDER AVE
TURLOCK, CA 95380
Phone #: (209)632-2372
Fax #: (209)632-7506

PHONE #:
CELL #:
ALT. #:
P.O.#:
TERMS: Cash
SALES TYPE: Quote

DATE: 8/14/2020
ORDER #: 1233744
CUSTOMER #: 1001
CP: RB
LOCATION: 1
STATUS: Active

BILL TO 1001
CASH

SHIP TO
CASH SALE

| MFR | PRODUCT NUMBER | DESCRIPTION | QTY | PRICE | NET | TOTAL |
|-----|----------------|---|-----|-------------|-------------|-------------|
| EX | LZS80TDYM604W0 | 60" LAZER DIESEL 25HP TURBO YANMAR with SUSP. SEAT AND SEMI- | 1 | \$21,499.00 | \$18,274.00 | \$18,274.00 |
| EXM | MK606 | KIT,MULCH 606 | 1 | \$394.98 | \$336.00 | \$336.00 |

Prices reflected on this quote are valid for 30 days.

WARNING: This product can expose you to chemicals which are known to the State of California to cause cancer, birth defects or other reproductive harm.

SUBTOTAL: \$18,610.00
TAX: \$1,465.54

ORDER TOTAL: \$20,075.54

Authorized By: _____

Q U O T A T I O N

PAGE: 1

SHARPENING SHOP
2620 LANDER AVE
TURLOCK, CA 95380
Phone #: (209)632-2372
Fax #: (209)632-7506

PHONE #:
CELL #:
ALT. #:
P.O.#:
TERMS: Cash
SALES TYPE: Quote

DATE: 8/14/2020
ORDER #: 1233744
CUSTOMER #: 1001
CP: RB
LOCATION: 1
STATUS: Active

BILL TO 1001
CASH

SHIP TO
CASH SALE

| MFR | PRODUCT NUMBER | DESCRIPTION | QTY | PRICE | NET | TOTAL |
|-----|----------------|---|-----|-------------|-------------|-------------|
| EX | LZS80TDYM604W0 | 60" LAZER DIESEL 25HP TURBO YANMAR with SUSP. SEAT AND SEMI- | 1 | \$21,499.00 | \$18,274.00 | \$18,274.00 |
| EXM | MK606 | KIT,MULCH 606 | 1 | \$394.98 | \$336.00 | \$336.00 |

Prices reflected on this quote are valid for 30 days.

WARNING: This product can expose you to chemicals which are known to the State of California to cause cancer, birth defects or other reproductive harm.

SUBTOTAL: \$18,610.00
TAX: \$1,465.54
ORDER TOTAL: \$20,075.54

Authorized By: _____

Q U O T A T I O N

SHARPENING SHOP
2620 LANDER AVE
TURLOCK, CA 95380
Phone #: (209)632-2372
Fax #: (209)632-7506

PHONE #:
CELL #:
ALT. #:
P.O.#:
TERMS: Cash
SALES TYPE: Quote

DATE: 8/14/2020
ORDER #: 1233744
CUSTOMER #: 1001
CP: RE
LOCATION: 1
STATUS: Active

BILL TO 1001
CASH

SHIP TO
CASH SALE

| MFR | PRODUCT NUMBER | DESCRIPTION | QTY | PRICE | NET | TOTAL |
|-----|-----------------|---|-----|-------------|-------------|-------------|
| EX | LZS80TDYM604VW0 | 60" LAZER DIESEL 25HP TURBO YANMAR with SUSP. SEAT AND SEMI- | 1 | \$21,499.00 | \$18,274.00 | \$18,274.00 |
| EXM | MK606 | KIT,MULCH 606 | 1 | \$394.98 | \$336.00 | \$336.00 |

Prices reflected on this quote are valid for 30 days.

WARNING: This product can expose you to chemicals which are known to the State of California to cause cancer, birth defects or other reproductive harm.

SUBTOTAL: \$18,610.00
TAX: \$1,465.54
ORDER TOTAL: \$20,075.54

Authorized By: _____

Q U O T A T I O N

PAGE: 1

California Turf Equipment & Supply Inc.
956 N J STREET
TULARE, CA 93274 USA
Phone #: (559)688-2505
Fax #: (559)688-0861

PHONE #: 686-5544
CELL #: (559)723-2004
ALT. #:
P.O.#:
TERMS: Net 30
SALES TYPE: Quote

DATE: 8/14/2020
ORDER #: 258211
CUSTOMER #: 3703
CP: JULIO
LOCATION: 1
STATUS: Active

BILL TO 3703

TULARE PUBLIC CEMETARY
900 E KERN AVE
TULARE, CA 93274

SHIP TO

TULARE CITY CEMETARY
900 E TRENT
TULARE, CA 93274

| MFR | PRODUCT NUMBER | DESCRIPTION | QTY | PRICE | NET | TOTAL |
|-----|----------------|----------------------------------|-----|-------------|-------------|-------------|
| EXM | LZS80TDYM604W0 | EXMARK DIESEL 25HP YAMAR ENG 60" | 1 | \$21,499.00 | \$17,199.00 | \$17,199.00 |
| EXM | MK606 | KIT,MULCH 606 | 1 | \$434.48 | \$316.00 | \$316.00 |

Quotation

SUBTOTAL: \$17,515.00
TAX: \$1,444.99
ORDER TOTAL: \$18,959.99

Authorized By: _____

We are pleased to submit the following Commercial HD Video Proposal for:



Leonor for:

Tulare Public Cemetery

900 East Kern Avenue • Tulare, CA 93274

559.686.5544 office • 559.686.7484 fax

leonortcd@outlook.com

Prepared by:

Giotto's Alarm-Tech, Inc.

Danny Giotto

Danny@giottosalarmtech.com

559.688.7618 office

559.331.2031 mobile

Giotto's Alarm-Tech, Inc.

1100 Security Court
Tulare, CA 93274
559.688.7618 office
AC07536

System Design For

Tulare Public Cemetery
900 East Kern Avenue
Tulare, CA 93274
559.686.5544 office

B92002

• NEW COMMERCIAL HD VIDEO SURVEILLANCE SYSTEM •

- 1 exacqVision Professional A-Series 2 TB IP Win 10 Desktop Server
 ExacqVision IP04-02T-DT
- 2 Activation Card w/ 1 Pro IP Camera Licenses
 ExacqVision ACEVIP011
- 1 24" FULL HD LED Backlit Display
 Viewsonic VX2457MHD
- 1 1000va / 500 Watt UPS
 Tripp-Lite SMART1000LCD
- 1 8MP IR Varifocal Dome Network Camera
 ENS Security SIP48D3AMZH
- 1 Dome Camera Back Box
 ENS Security ES1280ZJDM55
- 5 8MP 2.8-12mm Ultra-Low Light IP Bullet Color Cameras
 ENS Security SIP48B5AMZH
- 5 Bullet Camera Back Boxes
 ENS Security ES1260ZJ
- 1 Pole Mount Adaptor
 ENS Security ES1275ZJSUS
- 1 Single Port POE Gigabit Injector
 LTS POE1100G
- 1 8-Port PoE Gigabit Smart Managed Switch
 Newegg GS110TP
- 2 M2 NanoStations
 UbiQuit! LOCOM2USR
- 2 Giotto's Scissor Lifts
- 16 CAT-5 Ice Cube RJ45 Connectors
 LEVITON EZRJ45
- 1 MISC Conduit and Accessories

PROJECT SUMMARY

| | |
|------------------------|--------------------|
| Equipment Total | \$8,628.76 |
| Installation Total | \$4,381.50 |
| Tax | <u>\$597.80</u> |
| TOTAL INSTALLED | \$13,608.06 |

This Job has been bid at current Prevailing Wages

It is the responsibility of the Cemetery to provide Pole at the Brickyard for South Gate Camera, and 110v inside Outdoor Nema Box provided by Giotto's Alarm-Tech, Inc.

Minimum 3mb Internet Upload Speed will be required for remote access to cameras

****** This video server will ONLY accept HD cameras (No Analog) ******

This server comes with 3 years Software Support and Updates included.

Please sign and return this proposal for acceptance & scheduling.

Sign: _____ Date: _____

Product Details



exacqVision Professional A-Series 2 TB IP Win 10 Desktop Server IP04-02T-DT
IP Desktop recorder with 4 IP cameras licenses (64 max). exacqVision Professional or Enterprise client, server, web/mobile software pre-installed with 3 years software upgrades and hardware warranty. Win10 or Ubuntu Linux 16.04 on SSD. HDMI, DVI-I, DisplayPort (2 max simultaneous), Dual GB NICs, DVD-RW. Keyboard and mouse included.



24" Full HD LED Backlit Display **VX2457MHD**
ViewSonic VX2457-MHD 24" Full HD 1080P AMD FreeSync Gaming Monitor, 1000:1, 300cd/m2, HDMI, VGA, DisplayPort, Built-in Speaker, VESA Mountable



1000va / 500 Watt UPS **SMART1000LCD**
Supports a basic desktop PC up to 60 minutes during power outage
Features 8 protected outlets - 4 battery-protected, 4 surge-only
Offers automatic voltage regulation (AVR)
LCD screen reports real-time UPS and power status
Plugs into any NEMA 5-15R socket



8MP IR Varifocal Dome Network Camera **SIP48D3AMZH**

1/2.5" progressive scan CMOS
 3840 x 2160 @15 fps
 Up to 50 m IR range
 2.8-12mm varifocal lens
 2 Behavior analyses
 H.265+, H.265, H.264+, H.264
 IP67, IK10
 120 dB WDR (Wide Dynamic Range)
 BLC/3D DNR/ROI/HLC



8MP 2.8-12mm Ultra-Low Light IP Bullet Color Camera **SIP48B5AMZH**

8MP, 2688x1520@30fps, 2.8-12mm, 0.018 Lux @ F1.6, Matrix IR 2.0, H.265, H.265+, H.264, H.264+ Ready, True WDR 120dB, IP67 & IK10, MicroSD Slot up to 128GB, Audio I/O, Alarm I/O, DC 12V, PoE, Junction Box Included



Single Port POE Gigabit Injector **POEI100G**



8-Port PoE Gigabit Smart Managed Switch **GS110TP**

8 PoE (802.3af) Gigabit Ethernet ports
 2 SFP Gigabit fiber ports
 46w total PoE budget
 Comprehensive networking features



M2 NanoStation **LOCOM2USR**

low cost, efficiently designed CPE
 links faster and farther than ever before
 remote reset capability
 POE injector / power supply
 Compact design
 Cost effective



MISC Conduit and Accessories **MISC-EMT**

Lic # 1042522
1786 Cochran Ave
Tulare, CA 93274
eliteelectrical007@gmail.com
559-302-7607

Elite Electrical Services

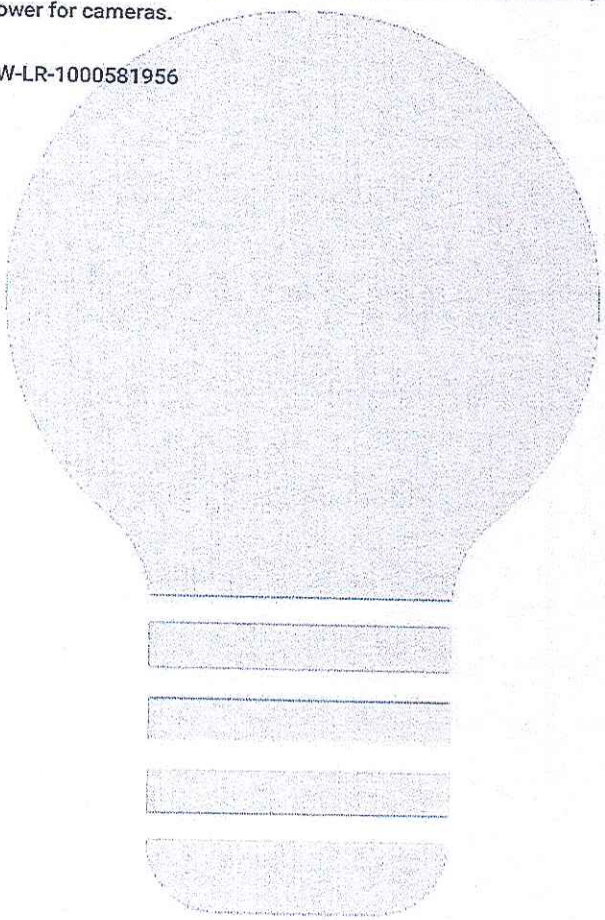
Estimate

For: Tulare Public Cemetery
tularepubliccemeterydistrict@outlook.com
Kern Tulare Cemetery

Estimate No: 81
Date: 06/15/2020

| Description | Amount |
|--|------------|
| 1. Run conduit to southwest corner of work area install small backboard and install 100amp single phase 120/240v outdoor panel | \$4,290.00 |
| 2. Trench from main meter and run 1" conduit to northwest corner by gate entrance of work area. Install pull box, run wire and install 120v power for cameras. | |

DIR# PW-LR-1000581956



Subtotal \$4,290.00
Total \$4,290.00

Total \$4,290.00
